

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2017

OR

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM _____ TO _____

COMMISSION FILE NUMBER: 000-32037

INTERCLOUD SYSTEMS, INC.

(Name of registrant as specified in its charter)

DELAWARE

(State or other jurisdiction of
incorporation or organization)

65-0963722

(I.R.S. Employer
Identification No.)

**1030 BROAD STREET, SUITE 102,
SHREWSBURY, NJ**

(Address of principal executive offices)

07702

(Zip Code)

(561) 988-1988

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input checked="" type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 590,137,730 shares of common stock were issued and outstanding as of November 9, 2017.

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FORWARD-LOOKING STATEMENTS

This report contains forward-looking statements. Forward-looking statements include all statements that do not directly or exclusively relate to historical facts. In some cases, you can identify forward-looking statements by terms such as “may,” “will,” “should,” “could,” “would,” “expects,” “plans,” “anticipates,” “believes,” “estimates,” “projects,” “forecasts,” “predicts,” “potential,” or the negative of those terms, and similar expressions and comparable terminology. These include, but are not limited to, statements relating to future events or our future financial and operating results, plans, objectives, expectations and intentions. Although we believe that the expectations reflected in these forward-looking statements are reasonable, these expectations may not be achieved. Forward-looking statements represent our intentions, plans, expectations, assumptions and beliefs about future events and are subject to known and unknown risks, uncertainties and other factors outside of our control that could cause our actual results, performance or achievements to differ materially from those expressed or implied by these forward-looking statements. Actual results may differ materially from those anticipated or implied in the forward-looking statements.

You should consider the areas of risk described in connection with any forward-looking statements that may be made herein. You should also consider carefully the statements under Item 1A. Risk Factors appearing in our Annual Report on Form 10-K for the year ended December 31, 2016, filed with the Securities and Exchange Commission on March 13, 2017, which address additional factors that could cause our actual results to differ from those set forth in the forward-looking statements. Such risks and uncertainties include:

- our ability to successfully execute our business strategies, including the acquisition of other businesses to grow our company and integration of future acquisitions;
- our ability to obtain additional financing in sufficient amounts or on acceptable terms when required;
- changes in aggregate capital spending, cyclicity and other economic conditions, and domestic and international demand in the industries we serve;
- our ability to adopt and master new technologies and adjust certain fixed costs and expenses to adapt to our industry’s and customers’ evolving demands;
- our ability to adequately expand our sales force and attract and retain key personnel and skilled labor;
- shifts in geographic concentration of our customers, supplies and labor pools and seasonal fluctuations in demand for our services;
- our dependence on third-party subcontractors to perform some of the work on our contracts;
- our competitors developing the expertise, experience and resources to provide services that are equal or superior in both price and quality to our services;
- our material weaknesses in internal control over financial reporting and our ability to maintain effective controls over financial reporting in the future;
- our ability to comply with certain financial covenants of our debt obligations;
- the impact of new or changed laws, regulations or other industry standards that could adversely affect our ability to conduct our business;
- changes in general market, economic and political conditions in the United States and global economies or financial markets, including those resulting from natural or man-made disasters;
- we may incur goodwill and intangible asset impairment charges, which could harm our profitability; and
- we have doubt about our ability to continue as a going concern.

These risk factors also should be considered in connection with any subsequent written or oral forward-looking statements that we or persons acting on our behalf may issue. All written and oral forward looking statements made in connection with this report that are attributable to our company or persons acting on our behalf are expressly qualified in their entirety by these cautionary statements. Given these uncertainties, you are cautioned not to place undue reliance on any forward-looking statements and you should carefully review this report in its entirety. These forward-looking statements speak only as of the date of this report, and you should not rely on these statements without also considering the risks and uncertainties associated with these statements and our business.

Except for our ongoing obligations to disclose material information under the Federal securities laws, we undertake no obligation to release publicly any revisions to any forward-looking statements, to report events or to report the occurrence of unanticipated events. We do not undertake any obligation to review or confirm analysts' expectations or estimates or to release publicly any revisions to any forward-looking statements to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events, except as required by applicable law or regulation.

OTHER PERTINENT INFORMATION

Unless specifically set forth to the contrary, when used in this report the terms "we", "our", the "Company" and similar terms refer to InterCloud Systems, Inc., a Delaware corporation, and its consolidated subsidiaries.

The information that appears on our web site at www.InterCloudsys.com is not part of this report.

PART 1 - FINANCIAL INFORMATION

Item 1. Financial Statements.

INTERCLOUD SYSTEMS, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(DOLLAR AMOUNTS IN THOUSANDS, EXCEPT SHARE DATA)

	September 30, 2017	December 31, 2016
	(Unaudited)	
ASSETS		
Current Assets:		
Cash	\$ 827	\$ 1,790
Accounts receivable, net of allowances of \$1,166 and \$914, respectively	8,041	13,952
Inventory, net of reserves of \$263 and \$84, respectively	-	165
Loans receivable, net of reserves of \$913 and \$891, respectively	3,359	382
Other current assets	3,903	2,100
Total current assets	<u>16,130</u>	<u>18,389</u>
Property and equipment, net	118	533
Goodwill	10,185	23,368
Customer lists, net	5,582	8,589
Tradenames, net	1,471	3,178
Other intangible assets, net	-	256
Cost method investment	340	-
Other assets	160	256
Total assets	<u>\$ 33,986</u>	<u>\$ 54,569</u>
LIABILITIES AND STOCKHOLDERS' DEFICIT		
Current Liabilities:		
Accounts payable	\$ 9,188	\$ 10,907
Accrued expenses	13,688	10,721
Deferred revenue	4,034	3,058
Income taxes payable	94	53
Bank debt	116	121
Notes payable, related parties	-	9,531
Contingent consideration	-	515
Derivative financial instruments	2,826	1,749
Term loans, current portion, net of debt discount	27,296	21,147
Total current liabilities	<u>57,242</u>	<u>57,802</u>
Long-term Liabilities:		
Notes payable, related parties, net of current portion	-	8,632
Deferred income taxes	538	1,002
Term loans, net of current portion, net of debt discount	1,166	1,860
Derivative financial instruments	1,690	1,316
Total long-term liabilities	<u>3,394</u>	<u>12,810</u>
Total Liabilities	<u>60,636</u>	<u>70,612</u>
Commitments and Contingencies		
Stockholders' Deficit:		
Series J Preferred Stock; \$0.0001 par value; 50,000,000 shares authorized; 1,000 and 0 issued and outstanding as of September 30, 2017 and December 31, 2016, respectively	-	-
Common stock; \$0.0001 par value; 1,000,000,000 shares authorized; 405,198,809 and 28,516,804 issued and 405,165,060 and 28,210,003 outstanding as of September 30, 2017 and December 31, 2016, respectively	39	2
Common stock warrants, no par	771	1,727
Treasury stock, at cost - 33,750 and 306,801 shares at September 30, 2017 and December 31, 2016, respectively	(2)	(1)
Additional paid-in capital	153,026	130,869
Accumulated deficit	(180,661)	(148,983)
Total InterCloud Systems, Inc. stockholders' deficit	<u>(26,827)</u>	<u>(16,386)</u>
Non-controlling interest	177	343
Total stockholders' deficit	<u>(26,650)</u>	<u>(16,043)</u>

Total liabilities and stockholders' deficit \$ 33,986 \$ 54,569

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

INTERCLOUD SYSTEMS, INC.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(DOLLAR AMOUNTS IN THOUSANDS, EXCEPT PER SHARE DATA)
(UNAUDITED)

	For the three months ended September 30,		For the nine months ended September 30,	
	2017	2016	2017	2016
Service revenue	\$ 9,912	\$ 17,192	\$ 31,249	\$ 52,663
Product revenue	122	2,361	856	7,113
Total revenue	<u>10,034</u>	<u>19,553</u>	<u>32,105</u>	<u>59,776</u>
Cost of revenue	<u>7,278</u>	<u>13,940</u>	<u>24,354</u>	<u>44,530</u>
Gross profit	<u>2,756</u>	<u>5,613</u>	<u>7,751</u>	<u>15,246</u>
Operating expenses:				
Depreciation and amortization	253	565	959	1,677
Salaries and wages	2,358	5,088	7,962	13,399
Selling, general and administrative	1,340	3,757	6,468	11,826
Goodwill impairment charge	-	-	3,767	-
Intangible asset impairment charge	-	-	959	-
Total operating expenses	<u>3,951</u>	<u>9,410</u>	<u>20,115</u>	<u>26,902</u>
Loss from operations	(1,195)	(3,797)	(12,364)	(11,656)
Other income (expenses):				
Change in fair value of derivative instruments	3,194	11,191	(351)	15,987
Interest expense	(1,795)	(2,833)	(7,353)	(10,966)
Gain on conversion of debt	-	68	-	416
Loss on extinguishment of debt, net	(4,414)	(1,630)	(5,468)	(9,442)
Loss on investment in equity method investee	-	(1)	-	(30)
Loss on disposal of subsidiary	-	-	(5,226)	-
Other expense	(1,350)	(927)	(1,471)	(244)
Total other (expense) income	<u>(4,365)</u>	<u>5,868</u>	<u>(19,869)</u>	<u>(4,279)</u>
(Loss) income from continuing operations before income taxes	(5,560)	2,071	(32,233)	(15,935)
(Benefit from) provision for income taxes	<u>(31)</u>	<u>48</u>	<u>(389)</u>	<u>164</u>
Net (loss) income from continuing operations	(5,529)	2,023	(31,844)	(16,099)
Gain on discontinued operations, net of tax	<u>-</u>	<u>-</u>	<u>-</u>	<u>465</u>
Net (loss) income	(5,529)	2,023	(31,844)	(15,634)
Net loss (income) attributable to non-controlling interest	<u>31</u>	<u>44</u>	<u>166</u>	<u>(22)</u>
Net (loss) income attributable to InterCloud Systems, Inc. common stockholders	<u>\$ (5,498)</u>	<u>\$ 2,067</u>	<u>\$ (31,678)</u>	<u>\$ (15,656)</u>
Basic net (loss) income per share attributable to InterCloud Systems, Inc. common stockholders:				
Net (loss) income from continuing operations	<u>\$ (0.01)</u>	<u>\$ 0.22</u>	<u>\$ (0.19)</u>	<u>\$ (1.91)</u>
Net income on discontinued operations, net of taxes	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 0.06</u>
Net (loss) income per share	<u>\$ (0.01)</u>	<u>\$ 0.22</u>	<u>\$ (0.19)</u>	<u>\$ (1.85)</u>
Diluted net (loss) income per share attributable to InterCloud Systems, Inc. common stockholders:				
Net (loss) income from continuing operations	<u>\$ (0.01)</u>	<u>\$ 0.01</u>	<u>\$ (0.19)</u>	<u>\$ (1.91)</u>
Net income on discontinued operations, net of taxes	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 0.06</u>
Net (loss) income per share	<u>\$ (0.01)</u>	<u>\$ 0.01</u>	<u>\$ (0.19)</u>	<u>\$ (1.85)</u>
Basic weighted average common shares outstanding	<u>436,049,406</u>	<u>9,253,135</u>	<u>169,069,899</u>	<u>8,194,650</u>
Diluted weighted average common shares outstanding	<u>436,049,406</u>	<u>25,425,642</u>	<u>169,069,899</u>	<u>8,194,650</u>

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

INTERCLOUD SYSTEMS, INC.
CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' DEFICIT
(DOLLAR AMOUNTS IN THOUSANDS, EXCEPT SHARE DATA)
(UNAUDITED)

	Common Stock		Common Stock Warrants		Series J Preferred Stock		Treasury Stock		Additional Paid-in Capital	Accumulated Deficit	Non-Controlling Interest	Total
	Shares	\$	Shares	\$	Shares	\$	Shares	\$				
Ending balance, December 31, 2016	28,210,003	\$ 2	1,085,152	\$ 1,727	-	\$ -	306,801	\$ (1)	\$ 130,869	\$ (148,983)	\$ 343	\$(16,043)
Issuance of shares to non-employees for services	125,000	-	-	-	-	-	-	-	12	-	-	12
Issuance of shares to employees and directors for services	1,300,000	-	-	-	-	-	-	-	592	-	-	592
Issuance of shares pursuant to Forward Investments LLC promissory notes	145,266,737	15	-	-	-	-	-	-	5,220	-	-	5,235
Issuance of shares pursuant to Dominion Convertible notes	43,521,862	4	-	-	-	-	-	-	2,884	-	-	2,888
Issuance of common stock pursuant to payment Senior secured convertible note, JGB (Cayman) Concord Ltd.	32,087,659	4	-	-	-	-	-	-	2,328	-	-	2,332
Issuance of common stock pursuant to payment Senior secured convertible note, JGB (Cayman) Waltham Ltd.	47,986,191	5	-	-	-	-	-	-	1,052	-	-	1,057
Issuance of shares pursuant to MEF I (Magna) convertible note	27,692,876	3	-	-	-	-	-	-	723	-	-	726
Issuance of shares pursuant to Smithline convertible note	10,794,192	1	-	-	-	-	-	-	698	-	-	699
Purchase of treasury shares	(92,052)	(1)	-	-	-	-	92,052	(1)	-	-	-	(2)
Cancellation of shares previously issued	(2,001,241)	(1)	-	-	-	-	-	-	-	-	-	(1)
Reclassification of warrants issued pursuant to JGB Amendment Agreement	-	-	(225,000)	(972)	-	-	-	-	939	-	-	(33)
Reclassification of warrants issued pursuant to 8760 Acquisition	-	-	(187,500)	(36)	-	-	-	-	33	-	-	(3)
Reclassification of warrants issued pursuant to bridge agreement (GPB)	-	-	-	(258)	-	-	-	-	258	-	-	-
Reclassification of warrants issued pursuant to settlement of AP (SRFF)	-	-	(625,000)	(460)	-	-	-	-	385	-	-	(75)
Loan forgiveness to related party	-	-	-	-	-	-	-	-	182	-	-	182
Stock compensation expense	-	-	-	-	-	-	-	-	489	-	-	489
Stock split rounding adjustment	126	-	-	-	-	-	-	-	-	-	-	-
Retirement of treasury shares	-	-	-	-	-	-	(365,103)	-	-	-	-	-
Issuance of warrants to employees	-	-	38,230,000	734	-	-	-	-	-	-	-	734
Issuance of warrant to Elliott Cameron	-	-	2,500,000	13	-	-	-	-	-	-	-	13
Exercise of JGB February 2017 warrants	13,842,542	1	-	-	-	-	-	-	499	-	-	500
Issuance of shares pursuant to RDW Capital LLC convertible notes	56,431,165	6	-	-	-	-	-	-	945	-	-	951
Issuance of Series J preferred stock to related party debt holders	-	-	-	-	1,000	-	-	-	4,918	-	-	4,918
Reclassification of warrants issued pursuant to JGB Amendment Agreement	-	-	225,000	7	-	-	-	-	-	-	-	7
Reclassification of warrants issued pursuant to settlement of AP (SRFF)	-	-	625,000	16	-	-	-	-	-	-	-	16
Net income (loss)	-	-	-	-	-	-	-	-	-	(31,678)	(166)	(31,844)
Ending balance, September 30, 2017	<u>405,165,060</u>	<u>\$ 39</u>	<u>41,627,652</u>	<u>\$ 771</u>	<u>1,000</u>	<u>\$ -</u>	<u>33,750</u>	<u>\$ (2)</u>	<u>\$ 153,026</u>	<u>\$ (180,661)</u>	<u>\$ 177</u>	<u>\$(26,650)</u>

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

INTERCLOUD SYSTEMS, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(DOLLAR AMOUNTS IN THOUSANDS)
(UNAUDITED)

	For the nine months ended	
	September 30,	
	2017	2016
Cash flows from operating activities:		
Net loss	\$ (31,844)	\$ (15,634)
Adjustments to reconcile net loss to net cash used in operating activities:		
Gain on discontinued operations	-	(465)
Provision for bad debts	455	135
Depreciation and amortization	959	1,677
Amortization of debt discount and deferred debt issuance costs	4,598	5,340
Stock compensation for services	1,828	2,359
Issuance of shares to non-employees for services	12	189
Change in fair value of derivative instruments	351	(15,987)
Deferred income taxes	(464)	(35)
Goodwill impairment charge	3,767	-
Intangible asset impairment charge	959	-
Gain on conversion of debt	-	(416)
Loss on extinguishment of debt	5,468	9,442
Loss on disposal of subsidiary	5,226	-
Loss on investment in equity method investee	-	23
Changes in operating assets and liabilities:		
Accounts receivable	2,728	1,615
Inventory	165	831
Other assets	(1,025)	(4,178)
Accounts payable and accrued expenses	4,638	3,441
Income taxes	40	-
Deferred revenue	1,067	(1,245)
Net cash used in operating activities of continuing operations	(1,072)	(12,908)
Net cash provided by operating activities of discontinued operations	-	413
Net cash used in operating activities	(1,072)	(12,495)
Cash flows from investing activities:		
Purchases of equipment	(29)	(124)
Issuance of notes receivable	(201)	(1,035)
Cash proceeds from sale of Highwire	4,000	-
Cash proceeds from sale of SDNE	1,134	-
Net cash paid upon disposal of the AWS Entities	(105)	-
Net cash paid upon the disposal of Nottingham	(8)	-
Cash received for acquired assets	-	112
Net cash provided by (used in) investing activities of continuing operations	4,791	(1,047)
Net cash provided by investing activities of discontinued operations	-	21,887
Net cash provided by investing activities	4,791	20,840
Cash flows from financing activities:		
Proceeds from bank borrowings	15	-
Repayments of bank borrowings	(5)	(8)
Proceeds from term loans	380	495
Debt issuance costs on new term loans	(50)	-
Term loan-related repayments from proceeds of sale of subsidiary	(3,625)	-
Repayment of term loans	(916)	(14,154)
Repayments of receivables purchase agreements	(480)	-
Cancellations of shares issued for interest	(1)	-
Net cash used in financing activities	(4,682)	(13,667)
Net decrease in cash	(963)	(5,322)
Cash, beginning of period	1,790	7,944
Cash, end of period	\$ 827	\$ 2,622

Supplemental disclosures of cash flow information:

Cash paid for interest	\$ 189	\$ 3,011
Cash paid for income taxes	\$ 42	\$ 125
Non-cash investing and financing activities:		
Issuance of shares of common stock pursuant to conversion of debt	\$ 13,886	\$ 5,035
Issuance of warrants pursuant to acquisition	\$ -	\$ 36
Issuance of shares of common stock pursuant to acquisition	\$ -	\$ 1,173
Addition to debt discount	\$ 2,387	\$ 2,941
Issuance of shares of common stock in lieu of cash compensation	\$ -	\$ 189
Issuance of shares of common stock pursuant to loan covenants	\$ -	\$ 828
Issuance of warrants for settlement of accounts payable	\$ -	\$ 460
Issuance of warrants pursuant to JGB Waltham and JGB Concord amendment	\$ -	\$ 972
Issuance of shares of common stock for payout of incentives earned	\$ -	\$ 50
Issuance of shares of common stock pursuant to bridge financing agreement	\$ -	\$ 320
Issuance of shares of Series J preferred stock pursuant to conversion of related-party debt	\$ 4,917	\$ -

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

INTERCLOUD SYSTEMS, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(DOLLAR AMOUNTS IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)
(UNAUDITED)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Overview

InterCloud Systems, Inc. (the “Company”) was incorporated on November 22, 1999 under the laws of the state of Delaware and is a provider of networking orchestration and automation for the Internet of things (IOT), software-defined networking (SDN) and network function virtualization (NFV) environments to the telecommunications service provider (carrier) and corporate enterprise markets. The Company’s managed services solutions offer enterprise and service-provider customers the opportunity to adopt an operational expense model by outsourcing cloud deployment and management to the Company rather than the capital expense model that has dominated in recent decades in IT infrastructure management. The Company’s professional services group offers a broad range of solutions to enterprise and service provider customers, including application development teams, analytics, project management, program management, unified communications, network management and field support services on a short and long-term basis. The Company’s applications and infrastructure division offers enterprise and service provider customers specialty contracting services, including engineering, design, installation and maintenance services, that support the build-out and operation of some of the most advanced small cell, Wi-Fi and distributed antenna system (DAS) networks.

Principles of Consolidation and Accounting for Investments in Affiliate Companies

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States (“GAAP”). The unaudited condensed consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries, which include Tropical Communications, Inc. (“Tropical”) (since August 2011 – sold in April 2017 in connection with the sale of the AWS Entities), Rives-Monteiro Leasing, LLC (“RM Leasing”) (since December 2011), ADEX Corporation, ADEX Puerto Rico, LLC and Highwire (collectively, “ADEX” or “ADEX Entities”) (since September 2012 – Highwire was sold in January 2017 – refer to Note 3, Disposals of Subsidiaries, for further detail), TNS, Inc. (“TNS”) (since September 2012), AW Solutions, Inc. and AW Solutions Puerto Rico, LLC (collectively, the “AWS Entities”) (since April 2013 – the AWS Entities were sold in April 2017 – refer to Note 3, Disposals of Subsidiaries, for further detail), Integration Partners – NY Corporation (“IPC”) (since January 2014 – the Company began the process of discontinuing the IPC business in November 2017 – refer to note 16, Subsequent Events, for further detail), RentVM Inc. (“RentVM”) (since February 2014), and SDN Essentials, LLC (“SDNE”) (since January 2016 – SDNE was sold in May 2017 – refer to Note 3, Disposals of Subsidiaries, for further detail). The results of operations of the Company’s former subsidiaries, VaultLogix, LLC (“VaultLogix”) (since October 2014), and PCS Holdings LLC (“Axim”) (since December 2014), have been included as discontinued operations on the accompanying financial statements. In February 2016, the Company consummated the sale of certain assets of VaultLogix, and in April 2016, the Company consummated the sale of all assets of Axim (refer to Note 15, Discontinued Operations for further information). All significant intercompany accounts and transactions have been eliminated in consolidation.

The Company consolidates all entities in which it has a controlling voting interest and all variable interest entities (“VIE”) in which the Company is deemed to be the primary beneficiary.

The unaudited condensed consolidated financial statements include the accounts of Rives-Montiero Engineering, LLC (“RM Engineering”) (since December 2011), in which the Company owns an interest of 49%. The Company has the ability to exercise its call option to acquire the remaining 51% of RM Engineering for a nominal amount and thus makes all significant decisions related to RM Engineering even though it absorbs only 49% of the losses. Additionally, substantially all of the entity’s activities either involve or are conducted on behalf of the entity by the 51% holder of RM Engineering.

The unaudited condensed consolidated financial statements for the three and nine months ended September 30, 2016 include the accounts of Nottingham Enterprises LLC (“Nottingham”), in which the Company owned an interest of 40% (the Company returned its interest in Nottingham effective April 1, 2017). Management determined that Nottingham was a VIE because it met the following criteria: (i) the entity had insufficient equity to finance its activities without additional subordinated financial support from other parties and the 60% owner guaranteed its debt, (ii) the voting rights of the Company were not proportional to their obligations to absorb the expected losses of the legal entity, and (iii) substantially all of the legal entity’s activities either involved or were conducted on behalf of an investor that had disproportionately few voting rights. The Company had the ability to exercise its call option to acquire the remaining 60% of Nottingham for a nominal amount and made all significant decisions related to Nottingham. In connection with the Company returning its interest in Nottingham, the Company recorded a loss on disposal of subsidiary of \$455 for the nine months ended September 30, 2017.

INTERCLOUD SYSTEMS, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
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The unaudited condensed consolidated financial statements for the three and nine months ended September 30, 2016 included the Company's 13.7% ownership interest in NGNWare, LLC ("NGNWare"). The Company wrote off its investment in NGNWare as of December 31, 2016. The Company did not hold a controlling financial interest in NGNWare but had the ability to exercise significant influence over the operating and financial policies of NGNWare. As such, the Company accounted for the investment in NGNWare under the equity method of accounting.

The unaudited condensed consolidated financial statements reflect all adjustments, consisting of normal recurring accruals, which are, in the opinion of management, necessary for a fair presentation of such statements. These unaudited condensed consolidated financial statements have been prepared in accordance with GAAP pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Additionally, the results of operations for the three and nine months ended September 30, 2017 are not necessarily indicative of the results that may be expected for the entire year. These unaudited condensed consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements for the year ended December 31, 2016 included in the Company's 2016 Annual Report on Form 10-K, filed with the SEC on March 13, 2017.

Basis of Presentation

The unaudited condensed consolidated financial statements have been presented on a comparative basis. During the year ending December 31, 2016, the Company disposed of two subsidiaries. The results of these subsidiaries are included within discontinued operations for the nine months ended September 30, 2016.

Reverse Stock Split

On July 7, 2017, the Company filed a Certificate of Amendment of its Certificate of Incorporation that effected a one-for-four reverse split of the Company's issued and outstanding shares of common stock, par value \$0.0001 per share, effective as of the open of trading on July 12, 2017. The Company's stockholders, at the 2016 Annual Meeting of Stockholders, had previously authorized the Company's Board of Directors to effect a reverse stock split within a range of ratios, including one-for-four, at any time within one year following such Annual Meeting, as determined by the board.

All common share, warrant, stock option, and per share information in the unaudited condensed consolidated financial statements gives retroactive effect to the one-for-four reverse stock split that was effected on July 12, 2017. There was no change to the number of authorized shares of common stock of the Company as a result of the reverse stock split. The par value of the Company's common stock was unchanged at \$0.0001 per share post-split.

Business Combinations

The Company accounts for its business combinations under the provisions of Accounting Standards Codification ("ASC") Topic 805-10, *Business Combinations* ("ASC 805-10"), which requires that the purchase method of accounting be used for all business combinations. Assets acquired and liabilities assumed, including non-controlling interests, are recorded at the date of acquisition at their respective fair values. ASC 805-10 also specifies criteria that intangible assets acquired in a business combination must meet to be recognized and reported apart from goodwill. Goodwill represents the excess purchase price over the fair value of the tangible net assets and intangible assets acquired in a business combination. Acquisition-related expenses are recognized separately from the business combinations and are expensed as incurred. If the business combination provides for contingent consideration, the Company records the contingent consideration at fair value at the acquisition date and any changes in fair value after the acquisition date are accounted for as measurement-period adjustments if they pertain to additional information about facts and circumstances that existed at the acquisition date and that the Company obtained during the measurement period. Changes in fair value of contingent consideration resulting from events after the acquisition date, such as earn-outs, are recognized as follows: 1) if the contingent consideration is classified as equity, the contingent consideration is not re-measured and its subsequent settlement is accounted for within equity, or 2) if the contingent consideration is classified as a liability, the changes in fair value are recognized in earnings.

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Segment Information

The Company operates in three operating segments – as an applications and infrastructure provider, as a professional services provider, and as a managed services provider. The applications and infrastructure segment provides engineering and professional consulting services and voice, data and optical solutions. The engineering, design, installation and maintenance services of the applications and infrastructure segment support the build-out and operation of enterprise, fiber optic, Ethernet and wireless networks. The professional services segment provides outsourced services to the wireless and wireline industry and information technology industry. The managed services segment provides hardware and software products to customers and provides maintenance and support for those products.

The Company's reporting units have been aggregated into one of three operating segments due to their similar economic characteristics, products, or production and distribution methods. The first operating segment is applications and infrastructure, which is comprised of the components TNS, the AWS Entities (sold by the Company in April 2017), Tropical (sold by the Company in April 2017 in connection with the sale of the AWS Entities), RM Leasing, and RM Engineering. The Company's second operating segment is professional services, which consists of the ADEX Entities and SDNE (sold by the Company in May 2017). The Company's third operating segment is managed services, which consists of the IPC (the Company began the process of discontinuing the IPC business in November 2017) and RentVM components. The operating segments mentioned above constitute reporting segments.

During 2016, the Company consummated the sale of certain assets of its former VaultLogix and Axim subsidiaries. These subsidiaries comprised the Company's former cloud services segment. The cloud services segment provided cloud computing and storage services to customers.

Revenue Recognition

The Company's revenues are generated from its three reportable segments: applications and infrastructure, professional services, and managed services. The Company recognizes revenue on arrangements in accordance with ASC Topic 605-10, "*Revenue Recognition*". The Company recognizes revenue only when the price is fixed or determinable, persuasive evidence of an arrangement exists, the service is performed, and collectability of the resulting receivable is reasonably assured.

The applications and infrastructure segment revenues are derived from contracts to provide technical engineering services along with contracting services to commercial and governmental customers. The contracts of TNS, Tropical (sold by the Company in April 2017 in connection with the sale of the AWS Entities) and RM Engineering provide that payment for the Company's services may be based on either direct labor hours at fixed hourly rates or fixed-price contracts. The services provided under the contracts are generally provided within one month. Occasionally, the services may be provided over a period of up to six months.

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The AWS Entities, which the Company sold in April 2017, generally recognized revenue using the percentage of completion method. Revenues and fees under the contracts of these entities were recognized utilizing the units-of-delivery method, which used measures such as task completion within an overall contract. The units-of-delivery approach is an output method used in situations where it is more representative of progress on a contract than an input method, such as the efforts-expended approach. Provisions for estimated losses on uncompleted contracts, if any, were made in the period in which such losses were determined. Changes in job performance conditions and final contract settlements could have resulted in revisions to costs and income, which were recognized in the period in which revisions were determined.

The AWS Entities also generated revenue from service contracts with certain customers. These contracts were accounted for under the proportional performance method. Under this method, revenue was recognized in proportion to the value provided to the customer for each project as of each reporting date.

The revenues of the Company's professional services segment, which is comprised of the ADEX Entities and SDNE (sold by the Company in May 2017), are derived from contracted services to provide technical engineering and management solutions to large voice and data communications providers, as specified by their clients. The contracts provide that payments made for the Company's services may be based on either direct labor hours at fixed hourly rates or fixed-price contracts. The services provided under these contracts are generally provided within one month. Occasionally, the services may be provided over a period of up to four months. If it is anticipated that the services will span a period exceeding one month, depending on the contract terms, the Company will provide either progress billing at least once a month or upon completion of the clients' specifications.

ADEX's former Highwire division, which the Company sold in January 2017, generated revenue through its telecommunications engineering group, which contracted with telecommunications infrastructure manufacturers to install the manufacturer's products for end users. The Highwire division recognized revenue using the proportional performance method. Management judgments and estimates were made and used in connection with revenue recognized using the proportional performance method. If management made different judgments and estimates, then the amount and timing of revenue for any period could differ materially from the reported revenue.

The Company's TNS and IPC (the Company began the process of discontinuing the IPC business in November 2017) subsidiaries, as well as ADEX's former Highwire division, sometimes require customers to provide a deposit prior to beginning work on a project. When this occurs, the deposit is recorded as deferred revenue and is recognized in revenue when the work is complete.

The Company's IPC subsidiary, which is included in the Company's managed services segment, is a value-added reseller that generates revenues from the resale of voice, video and data networking hardware and software contracted services for design, implementation and maintenance services for voice, video, and data networking infrastructure. IPC's customers are higher education organizations, governmental agencies and commercial customers. IPC also provides maintenance and support and professional services. For certain maintenance contracts, IPC assumes responsibility for fulfilling the support to customers and recognizes the associated revenue either on a ratable basis over the life of the contract or, if a customer purchased a time and materials maintenance program, as maintenance is provided to the customer. Revenue for the sale of third-party maintenance contracts is recognized net of the related cost of revenue. In a maintenance contract, all services are provided by the Company's third-party providers. As a result, the Company concluded that IPC is acting as an agent and IPC recognizes revenue on a net basis at the date of sale with revenue being equal to the gross margin on the transaction. As IPC is under no obligation to perform additional services, revenue is recognized at the time of sale rather than over the life of the maintenance agreement.

IPC also generates revenue through the sale of a subscription-based cloud services to its customers. Revenue related to these customers is recognized over the life of the contract. This revenue is reported in the managed services segment.

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For multiple-element arrangements, IPC recognizes revenue in accordance with ASC Topic 605-25, *Arrangements with Multiple Deliverables*. The Company allocates revenue for such arrangements based on the relative selling prices of the elements applying the following hierarchy: first vendor specific objective evidence (“VSOE”), then third-party evidence (“TPE”) of selling price if VSOE is not available, and finally the Company’s estimate of the selling price if neither VSOE nor TPE is available. VSOE exists when the Company sells the deliverables separately and represents the actual price charged by the Company for each deliverable. Estimated selling price reflects the Company’s best estimate of what the selling prices of each deliverable would be if it were sold regularly on a stand-alone basis taking into consideration the cost structure of the Company’s business, technical skill required, customer location and other market conditions. Each element that has stand-alone value is accounted for as a separate unit of accounting. Revenue allocated to each unit of accounting is recognized when the service is provided or the product is delivered.

Inventory

The inventory balance at September 30, 2017 and December 31, 2016 is related to the Company’s IPC subsidiary, which the Company began the process of discontinuing in November 2017. IPC purchases inventory for resale to customers and records it at the lower of cost or market until sold. As inventory relates to specific customer orders, the Company determines the cost of the inventory using the specific identification method. If an item can no longer be matched to a specific customer order, the Company reserves the item at 100%. Inventory consisted of networking equipment for which title had not passed to customers as of September 30, 2017 and December 31, 2016. Inventory reserves were \$263 and \$84 at September 30, 2017 and December 31, 2016, respectively.

Goodwill and Indefinite Lived Intangible Assets

Goodwill was generated through the business acquisitions made by the Company. As the total consideration paid exceeded the value of the net assets acquired, the Company recorded goodwill for each of the completed acquisitions. At the date of acquisition, the Company performed a valuation to determine the value of the intangible assets, along with the allocation of assets and liabilities acquired. The goodwill is attributable to synergies and economies of scale provided to the Company by the acquired entity.

The Company tests its goodwill and indefinite-lived intangible assets for impairment at least annually (as of October 1) and whenever events or circumstances change that indicate impairment may have occurred. A significant amount of judgment is involved in determining if an indicator of impairment has occurred. Such indicators may include, among others: a significant decline in the Company’s expected future cash flows; a sustained, significant decline in the Company’s stock price and market capitalization; a significant adverse change in legal factors or in the business climate of the Company’s segments; unanticipated competition; and slower growth rates. Any adverse change in these factors could have a significant impact on the recoverability of goodwill, the indefinite-lived intangible assets and the Company’s consolidated financial results.

During 2016, indicators of potential impairment of goodwill and indefinite-lived intangible assets were identified by management in the managed services segment. The Company’s management then determined that the IPC reporting unit assets were impaired and recognized an impairment loss as of December 31, 2016 related to intangible assets as the carrying value of the IPC reporting unit was in excess of its fair value. If IPC’s projected long-term sales growth rate, profit margins or terminal rate continue to change, or the assumed weighted-average cost of capital is considerably higher, future testing may indicate additional impairment in this reporting unit and, as a result, the remaining assets may also be impaired.

During the first three months of 2017, indicators of potential impairment of goodwill and intangible assets were identified by management in the professional services segment as a result of the sale of ADEX’s Highwire division. Per ASC 350-20-40-7, when a portion of goodwill is allocated to a business to be disposed of, the goodwill remaining in the portion of the reporting unit to be retained shall be tested for impairment in accordance with paragraphs 350-20-35-3A through 35-19 using its adjusted carrying amount.

Based on the Company’s analysis, the Company recorded goodwill impairment for ADEX and SDNE of \$2,885 and \$261, respectively, and intangible asset impairment for ADEX and SDNE of \$637 and \$160, respectively, in the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017.

During the three months ended June 30, 2017, indicators of potential impairment of goodwill and intangible assets were identified by management in the professional services segment as a result of the sale of SDNE. Per ASC 350-20-40-7, when a portion of goodwill is allocated to a business to be disposed of, the goodwill remaining in the portion of the reporting unit to be retained shall be tested for impairment in accordance with paragraphs 350-20-35-3A through 35-19 using its adjusted carrying amount.

Based on the Company’s analysis, the reporting units in the Company’s professional services segment were not impaired as a result of the sale of SDNE.

During the three months ended June 30, 2017, indicators of potential impairment of goodwill and intangible assets were identified by management in the professional services segment as a result of the sale of the AWS Entities. Per ASC 350-20-40-7, when a portion of goodwill is allocated to a business to be disposed of, the goodwill remaining in the portion of the reporting unit to be retained shall be tested for impairment in accordance with paragraphs 350-20-35-3A through 35-19 using its adjusted carrying amount.

Based on the Company’s analysis, the Company recorded goodwill impairment for TNS and RME of \$596 and \$25, respectively, and intangible asset impairment for TNS and RME of \$123 and \$39, respectively, in the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017.

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Commitments and Contingencies

In the normal course of business, the Company is subject to various contingencies. The Company records a contingency in the consolidated financial statements when it is probable that a liability will be incurred and the amount of the loss is reasonably estimable, or otherwise disclosed, in accordance with ASC Topic 450, *Contingencies* (“ASC Topic 450”). Significant judgment is required in both the determination of probability and the determination as to whether a loss is reasonably estimable. In the event the Company determines that a loss is not probable, but is reasonably possible, and it becomes possible to develop what the Company believes to be a reasonable range of possible loss, then the Company will include disclosures related to such matter as appropriate and in compliance with ASC Topic 450. To the extent there is a reasonable possibility that the losses could exceed the amounts already accrued, the Company will, when applicable, adjust the accrual in the period in which the determination is made, disclose an estimate of the additional loss or range of loss, indicate that the estimate is immaterial with respect to its financial statements as a whole or, if the amount of such adjustment cannot be reasonably estimated, disclose that an estimate cannot be made.

Breach of Contract Actions

In July 2013, a complaint was filed against the Company in the Circuit Court of the 15th Judicial Circuit in and for Palm Beach County, Florida titled *The Farkas Group, Inc., The Atlas Group of Companies, LLC and Michael D. Farkas v. InterCloud Systems, Inc.* (Case No. 502013CA01133XXXMB) for breach of contract and unjust enrichment. In the complaint, the plaintiffs allege that the Company breached contractual agreements between it and plaintiffs pertaining to certain indebtedness amounting to approximately \$116 allegedly owed by the Company to the plaintiffs and the Company’s agreement to convert such indebtedness into shares of its common stock. The plaintiff alleges that they are entitled to receive in the aggregate 0.5 million shares of the Company’s common stock or aggregate damages reflecting the trading value at the high price for the common stock. The Company has asserted as a defense that such indebtedness, together with any right to convert such indebtedness into shares of common stock, was cancelled pursuant to the terms of a Stock Purchase Agreement dated as of July 2, 2009 between the Company and the plaintiffs. The Farkas Group was a control person of the Company during the period that it was a public “shell” company and facilitated the transfer of control of the Company to its former chief executive officer, Gideon Taylor. This matter is presently set on the court’s non-jury trial docket. The Company intends to continue to vigorously defend this lawsuit.

On May 15, 2017, a complaint was filed against the Company in the Supreme Court of the State of New York, County of New York titled *Grant Thornton LLP v. InterCloud Systems, Inc.*, Case No. 652619/2017, for breach of contract, quantum meruit and unjust enrichment. In the complaint, the plaintiff alleges that the Company breached an agreement with the plaintiff by failing to pay the fees of the plaintiff of approximately \$769,000 and to reimburse the plaintiff for its related expenses for a proposed audit of the Company’s financial statements for the year ended December 31, 2015. The Company intends to vigorously defend this action, and has commenced a separate action against Grant Thornton LLP in the Supreme Court of the State of New York, County of New York titled *InterCloud Systems, Inc. v. Grant Thornton LLP*, Case No. 65424/2017 for breach of contract and fraudulent inducement relating to the engagement letter between the Company and Grant Thornton LLP and to recover the fees the Company paid to Grant Thornton LLP, as well as other damages.

Purported Class Action Suit

In March 2014, a complaint entitled *In re InterCloud Systems Sec. Litigation*, Case No. 3:14-cv-01982 (D.N.J.) was filed in the United States District Court for the District of New Jersey against the Company, its Chairman of the Board and Chief Executive Officer, Mark Munro, The DreamTeamGroup and MissionIR, as purported securities advertisers and investor relations firms, and John Mylant, a purported investor and investment advisor. The complaint was purportedly filed on behalf of a class of certain persons who purchased the Company’s common stock between November 5, 2013 and March 17, 2014. The complaint alleged violations by the defendants (other than Mark Munro) of Section 10(b) of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and other related provisions in connection with certain alleged courses of conduct that were intended to deceive the plaintiff and the investing public and to cause the members of the purported class to purchase shares of our common stock at artificially inflated prices based on untrue statements of a material fact or omissions to state material facts necessary to make the statements not misleading. The complaint also alleged that Mr. Munro and the Company violated Section 20 of the Exchange Act as controlling persons of the other defendants. The complaint seeks unspecified damages, attorney and expert fees, and other unspecified litigation costs.

On November 3, 2014, the United States District Court for the District of New Jersey issued an order appointing Robbins Geller Rudman & Dowd LLP as lead plaintiffs’ counsel and Cohn Lifland Pearlman Herrmann & Knopf LLP as liaison counsel for the pending actions. The lead plaintiff filed an amended complaint in January 2015 adding additional third-party defendants. The Company filed a motion to dismiss the amended complaint in late January 2015 and the plaintiffs filed a second amended complaint in early March 2015. The Company filed a motion to dismiss the second amended complaint on March 13, 2015. The Company’s motion to dismiss was denied by the Court on October 29, 2015. The Court held a status conference on February 29, 2016, and entered a PreTrial Scheduling Order on February 29, 2016.

In April 2017, the parties in this proceeding and the related derivative actions described below reached a global settlement in principle for an aggregate of \$3.0 million, which amount will be paid by the Company’s insurers. The Company and the other parties in such proceedings are currently in the process of obtaining court approval of the settlement. On August 25, 2017, the court granted preliminary approval of the settlement, and the court has set the final approval hearing for December 4, 2017. While the Company believes the global settlement will be approved by the applicable courts, there can be no assurance that any such settlement will be approved.

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Derivative Actions

In June 2016, a derivative complaint entitled *Wasseem Hamdan, derivatively and on behalf of InterCloud Systems, Inc. v. Mark Munro, Mark F. Durfee, Charles K. Miller, Neal Oristano, and Roger M. Ponder, Defendants, and InterCloud Systems, Inc., Nominal Defendant*, Case No.: 3:16-cv-03706 (D.N.J.) was filed in the New Jersey Federal District Court. This action arises out of the same conduct at issue in the purported class action lawsuit. In the complaint, nominal plaintiff alleges that the individual defendants breached their fiduciary duty as directors and officers, grossly mismanaged, and unjustly enriched themselves during the relevant period by having knowingly hired a stock promotion firm that caused analyst reports to be disseminated that falsely stated they were not paid for by such stock promotion firm and the Company, and were written on behalf of the Company for the purpose of promoting the Company and driving up its stock price. Plaintiffs seek unspecified damages, amendments to the Company's articles of incorporation and by-laws, disgorgement from the individual defendants and costs and disbursements in the action.

In July 2016, a derivative complaint entitled *John Scrutchens, derivatively and on behalf of InterCloud Systems, Inc. v. Mark E. Munro, Mark F. Durfee, Charles K. Miller, Neal Oristano, and Roger Ponder, Defendants, and InterCloud Systems, Inc., Nominal Defendant*, Case No.: 3:16-CV-04207-FLW-DEA (D.N.J.) was filed in the United States Federal District Court for the District of New Jersey. This action arises out of the same conduct at issue in the purported class action lawsuit filed against the Company. In the complaint, nominal plaintiff alleges that the individual defendants violated Section 14(a) of the Exchange Act, and Rule 14a-9 promulgated thereunder because in exercising reasonable care as directors of the Company, the defendants knew or should have known that statements contained in the Company's proxy statements for its annual stockholders' meetings held in 2013 and 2014 were false and misleading in that such proxy statements (i) omitted material information regarding, among other wrongdoings, the purported wrongdoings of the defendants that generally are at issue in the purported class action lawsuit filed against the Company and the other derivative actions filed against the defendants, and (ii) included by reference materially false and misleading financial statements. Plaintiffs seek unspecified damages, amendments to the Company's corporate governance and internal procedures to comply with applicable laws and to protect the Company and its stockholders from a repeat of the purported wrongdoings of the defendants, punitive damages from the individual defendants, disgorgement from the individual defendants and costs and disbursements in the action.

In April 2017, the parties in all of the these proceedings and in the purported class action suit described above reached a global settlement in principle for an aggregate of \$3.0 million, which amount will be paid by the Company's insurers. The Company and the other parties in such proceedings are currently in the process of obtaining court approval of the settlement. On August 25, 2017, the court granted preliminary approval of the settlement, and the court has set the final approval hearing for December 4, 2017. While the Company believes the global settlement will be approved by the applicable courts, there can be no assurance that any such settlement will be approved.

If such proposed global settlement is not approved by the courts, the Company intends to dispute these claims and to defend these litigations vigorously. However, due to the inherent uncertainties of litigation, the ultimate outcome of each of these litigations is uncertain. An unfavorable outcome in any such litigation could materially and adversely affect the Company's business, financial condition and results of operations.

White Winston Select Asset Funds, LLC Judgment

On October 11, 2017, the U.S. District Court for the District of New Jersey (the "District Court") entered a judgment in favor of White Winston Select Asset Funds, LLC ("White Winston") against the Company in the amount of \$675. White Winston previously sought a break-up fee of \$500 and attorney fees and costs allegedly due in connection with a contemplated but ultimately unsuccessful financing transaction. The Company filed a motion to dismiss, which was granted in its entirety by the District Court. White Winston subsequently appealed, and the United States Court of Appeals for the Third Circuit ultimately reversed. After considering the parties cross-motions for summary judgment, the District Court ruled in White Winston's favor and rendered the judgment above. The Company is in settlement discussions with White Winston, while it also weighs exercising its rights to appeal.

Securities and Exchange Commission Subpoenas

On May 21, 2014, the Company received a subpoena from the SEC that stated that the staff of the SEC is conducting an investigation in the Matter of Galena Biopharma, Inc. File No. HO 12356 (now known as "In the Matter of Certain Stock Promotions") and that the subpoena was issued to the Company as part of an investigation as to whether certain investor relations firms and their clients engaged in market manipulation. The subpoena and accompanying letter did not indicate whether the Company is, or is not, under investigation. Since May 2014, the Company provided testimony to the SEC and produced documents in response to that subpoena and several additional subpoenas received from the SEC in connection with that matter, including a subpoena issued on March 1, 2016 requesting information relating to a transaction involving the Company's Series H preferred shares in December 2013.

In connection with the SEC investigation, in May 2015, the Company received information from the SEC that it is continuing an investigation of the Company and certain of its current and former officers, consultants of the Company and others, of "possible violation[s]" of Section 17(a) of the Securities Act and Sections 9(a) and 10(b) of the Exchange Act and the rules of the SEC thereunder in the offer or sale of securities and certain other matters with respect to which the SEC claims it has information, including the possible market manipulation of the Company's securities dating back to January 2013. Based upon the Company's internal investigations, the Company does not believe either it or any of its current or former officers or directors engaged in any activities that violated applicable securities laws. The Company intends to continue to work with the staff of the SEC towards a resolution and to supplement its disclosure regarding the SEC's investigation accordingly.

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From time to time, the Company may become a party to litigation and subject to claims incident to the ordinary course of its business. Although the results of such litigation and claims in the ordinary course of business cannot be predicted with certainty, the Company believes that the final outcome of such matters will not have a material adverse effect on its business, results of operations or financial condition. Regardless of outcome, litigation can have an adverse impact on the Company because of defense costs, diversion of management resources and other factors.

As of September 30, 2017, no accruals for loss contingencies have been recorded. With the exception of the proposed global settlement which would be paid by the Company's insurers as discussed above, the outcomes of these cases are neither probable nor reasonably estimable.

The Company had obligations contingent on the performance of its former SDNE subsidiary, which the Company sold during the three months ended June 30, 2017. These contingent obligations, which were payable to the former owner of SDNE, were based on metrics that contained escalation clauses. The Company believed that the amounts that were recorded within the liabilities section of the consolidated balance sheets were indicative of fair value and were also considered the most likely payout of these obligations. In connection with the sale of SDNE, the Company's obligation to pay contingent consideration was forgiven and the Company no longer had any contingent consideration to include on its consolidated balance sheet as of September 30, 2017.

Stock-Based Compensation

The Company accounts for stock-based compensation in accordance with ASC Topic 718, *Compensation-Stock Compensation* ("ASC Topic 718"). Under the fair value recognition provisions of this topic, stock-based compensation cost is measured at the grant date based on the fair value of the award and is recognized as an expense on a straight-line basis over the requisite service period, based on the terms of the awards.

Net Loss Per Share

The Company follows ASC 260, *Earnings Per Share*, which requires presentation of basic and diluted earnings per share ("EPS") on the face of the income statement for all entities with complex capital structures, and requires a reconciliation of the numerator and denominator of the basic EPS computation to the numerator and denominator of the diluted EPS computation.

In the accompanying financial statements, basic loss per share is computed by dividing net loss by the weighted average number of shares of common stock outstanding during the period.

Potential common shares includable in the computation of fully-diluted per share results are not presented for the three and nine months ended September 30, 2017 and the nine months ended September 30, 2016 in the unaudited condensed consolidated financial statements as their effect would be anti-dilutive.

The following sets forth the computation of diluted EPS for the three months ended September 30, 2016.

	Three months ended September 30, 2016		
	Net loss (Numerator)	Shares (Denominator)	Per Share Amount
Basic EPS	\$ 2,067	9,253,135	\$ 0.22
Change in fair value of derivative instruments	(4,700)	-	-
Loss on conversion, modification, and extinguishment of debt	1,464	-	-
Interest expense and debt discounts related to convertible instruments	1,326	-	-
Dilutive shares related to JGB Concord and JGB Waltham convertible notes	-	16,172,507	-
Dilutive EPS	<u>\$ 157</u>	<u>25,425,642</u>	<u>0.01</u>

Diluted Earnings per Share ("Diluted EPS") gives effect to all dilutive potential common shares outstanding during the period. The computation of Diluted EPS does not assume conversion, exercise or contingent exercise of securities that would have an anti-dilutive effect on losses. As a result, if there is a loss from continuing operations, Diluted EPS is computed in the same manner as Basic EPS. As of September 30, 2017, the Company's common stock equivalents included 48,089,869 shares that could be converted based on outstanding debt, 45,875,928 shares related to outstanding warrants, and 41,667 shares related to outstanding options that were not included in the calculation of earnings per share for the period then ended. As of September 30, 2016, the Company's common stock equivalents included 19,969,120 shares that could be converted based on outstanding debt, 2,208,428 shares related to outstanding warrants, and 43,750 shares related to outstanding options that were not included in the calculation of earnings per share for the period then ended. Such financial instruments may become dilutive and would then need to be included in future calculations of Diluted EPS. Potential common shares includable in the computation of fully-diluted per share results are not presented for the three and nine months ended September 30, 2017 and the nine months ended September 30, 2016 in the unaudited condensed consolidated financial statements as their effect would be anti-dilutive.

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Fair Value of Financial Instruments

ASC Topic 820 *Fair Value Measurements and Disclosures* (“ASC Topic 820”) provides a framework for measuring fair value in accordance with generally accepted accounting principles.

ASC Topic 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC Topic 820 establishes a fair value hierarchy that distinguishes between (1) market participant assumptions developed based on market data obtained from independent sources (observable inputs) and (2) an entity’s own assumptions about market participant assumptions developed based on the best information available in the circumstances (unobservable inputs).

The fair value hierarchy consists of three broad levels, which gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy under ASC Topic 820 are described as follows:

- Level 1 — Unadjusted quoted prices in active markets for identical assets or liabilities that are accessible at the measurement date.
- Level 2 — Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means.
- Level 3 — Inputs that are unobservable for the asset or liability.

The following section describes the valuation methodologies that the Company used to measure different financial instruments at fair value.

Debt

The fair value of the Company’s debt, which approximated the carrying value of the Company’s debt as of September 30, 2017 and December 31, 2016, was estimated at \$31,132 and \$43,729, respectively. Factors that the Company considered when estimating the fair value of its debt included market conditions, liquidity levels in the private placement market, variability in pricing from multiple lenders and term of the debt. The level of the debt would be considered as Level 2.

Contingent Consideration

The fair value of the Company’s contingent consideration payable was based on the Company’s evaluation as to the probability and amount of any earn-out that could have ultimately been payable. The Company utilizes a third-party valuation firm to assist in the calculation of the contingent consideration at the acquisition date. The Company evaluates the forecast of the acquired entity and the probability of earn-out provisions being achieved when it evaluates the contingent consideration recorded at initial acquisition date and at each subsequent reporting period. The fair value of contingent consideration is measured at each reporting period and adjusted as necessary. The Company evaluates the terms in contingent consideration arrangements provided to former owners of acquired companies who become employees of the Company to determine if such amounts are part of the purchase price of the acquired entity or compensation. As part of the sale of SDNE during May 2017, the contingent consideration was forgiven. The Company no longer had any contingent consideration to include on its unaudited condensed consolidated balance sheet as of September 30, 2017.

Additional Disclosures Regarding Fair Value Measurements

The carrying value of cash, accounts receivable, inventory, other assets, and accounts payable and accrued expenses approximate their fair value due to the short-term maturity of those items.

Fair Value of Derivatives

The Company utilized a binomial lattice pricing model to determine the fair value of the derivative liability related to the warrants and the put and effective price of future equity offerings of equity-linked financial instruments.

Derivative Warrant Liabilities and Convertible Features

The fair value of the derivative liabilities is classified as Level 3 within the Company’s fair value hierarchy. Please refer to Note 9, Derivative Instruments, for further discussion of the measurement of fair value of the derivatives and their underlying assumptions.

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The fair value of the Company's financial instruments carried at fair value at September 30, 2017 and December 31, 2016 were as follows:

	Fair Value Measurements at Reporting Date Using		
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	September 30, 2017		
Liabilities:			
Current derivative features related to convertible debentures	\$ -	\$ -	\$ 2,622
Current derivative features related to warrants	-	-	204
Long-term derivative features related to convertible debentures	-	-	1,192
Long-term derivative features related to warrants	-	-	498
Total liabilities at fair value	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 4,516</u>
	December 31, 2016		
Liabilities:			
Current derivative features related to convertible debentures	\$ -	\$ -	\$ 1,749
Contingent consideration	-	-	515
Long-term derivative features related to convertible debentures	-	-	1,316
Total liabilities at fair value	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 3,580</u>

The changes in Level 3 financial instruments measured at fair value on a recurring basis for the nine months ended September 30, 2017 were as follows:

	Amount
Balance as of December 31, 2016	\$ 3,580
Change in fair value of derivative features related to convertible debentures	(107)
Change in fair value of warrant derivative	290
Reclassification of equity warrants to derivative	110
Fair value of JGB warrant derivative	65
Adjustment of derivative liability upon extinguishment of debt	2,241
Adjustment of make-whole provision upon payment	(815)
Fair value of derivative features related to MEF I, L.P.	250
Fair value of derivative features related to Dominion term loan	38
Balance as of March 31, 2017	<u>\$ 5,652</u>
Change in fair value of derivative features related to convertible debentures	371
Change in fair value of warrant derivative	979
Fair value of derivative features related to RDW term loan	39
Cancellation of 8760 warrants	(2)
Settlement of contingent consideration	(515)
Balance as of June 30, 2017	<u>\$ 6,524</u>
Change in fair value of derivative features related to convertible debentures	(2,275)
Change in fair value of warrant derivative	(347)
Reclassification of derivative warrants to equity	(45)
Adjustment upon exercise of JGB derivative warrant	(500)
Fair value of derivative features related to RDW term loan (July)	126
Fair value of derivative features related to RDW term loan (Sept)	122
Fair value of derivative features related to extinguishment RDW term loan (Hannibal ext)	911
Balance as of September 30, 2017	<u>\$ 4,516</u>

Treasury Stock

The Company records treasury stock at the cost to acquire it and includes treasury stock as a component of stockholders' deficit.

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Cost Method Investment

In connection with the sale of the AWS Entities (refer to Note 3, Disposals of Subsidiaries, for further detail), the Company retained a 19.9% interest in the disposed of subsidiary. In accordance with ASC 325-20, the Company accounted for this investment under the cost method, as the Company's interest is less than 20% and the Company does not have the ability to exercise significant influence over the operating and financial policies of the disposed of subsidiary. The fair value of the investment is measured at every reporting period, and the balance is adjusted accordingly with any changes reflected on the consolidated statement of operations.

The investment was initially valued on April 25, 2017, the date of the sale of the AWS Entities. Based on a sales price of \$2,000, and a remaining interest of 19.9%, the Company initially recorded the investment at \$500. On September 30, 2017, the Company utilized a third-party valuation firm to determine the fair value of the investment. Based on the discounted cash flow method, the fair value as of September 30, 2017 was \$340. The change in the fair value of the investment was recorded in the unaudited condensed consolidated financial statements for the three and nine months ended September 30, 2017.

2. GOING CONCERN UNCERTAINTY, FINANCIAL CONDITION AND MANAGEMENT'S PLANS

The Company's management believes that there is substantial doubt about the Company's ability to continue as a going concern. The Company's management believes that its available cash balance as of the date of this filing will not be sufficient to fund its anticipated level of operations for at least the next 12 months. The Company's ability to continue operations depends on its ability to sustain and grow revenue and results of operations as well as its ability to access capital markets when necessary to accomplish the Company's strategic objectives. The Company's management believes that the Company will continue to incur losses for the immediate future. For the three and nine months ended September 30, 2017, the Company generated gross profits but was unable to achieve positive cash flow from operations. The Company's management expects to meet its future cash needs from the results of operations and, depending on the results of operations, the Company will likely need additional equity or debt financing until the Company can achieve profitability and positive cash flows from operating activities, if ever.

During the three and nine months ended September 30, 2017 and the year ended December 31, 2016, the Company suffered recurring losses from operations. At September 30, 2017 and December 31, 2016, the Company had a stockholders' deficit of \$26,650 and \$16,043, respectively. At September 30, 2017, the Company had a working capital deficit of approximately \$41,112, as compared to a working capital deficit of approximately \$39,413 at December 31, 2016. The decrease of \$1,699 in the Company's working capital from December 31, 2016 to September 30, 2017 was primarily the result of a decrease in accounts receivable of \$5,911, a \$963 decrease in cash, a \$976 increase in deferred revenue, a \$1,077 increase in current derivative financial instruments based on changes in fair value, and a \$6,149 increase in the current portion of term loans. The decrease was offset by a \$2,977 increase in loans receivable, a \$1,803 increase in other current assets, a \$9,531 decrease in the current portion of notes payable to related parties, and a combined decrease of \$1,247 in accrued expenses and accounts payable.

Within the next 12 months, the Company has obligations relating to the payment of indebtedness on term loans of \$28,852 and an obligation to White Winston in the amount of \$675 arising out of the judgement entered by the District Court in New Jersey. The Company anticipates meeting its cash obligations on indebtedness that is payable on or prior to November 30, 2018 from earnings from operations, the sale of certain operating assets or businesses or from the proceeds of additional indebtedness or equity raises. If the Company is not successful in obtaining additional financing when required, the Company expects that it will be able to renegotiate and extend certain of its notes payable as required to enable it to meet its remaining debt obligations as they become due, although there can be no assurance that the Company will be able to do so.

The Company's future capital requirements for its operations will depend on many factors, including the profitability of its businesses, the number and cash requirements of other acquisition candidates that the Company pursues, and the costs of operations. The Company's management has taken several actions to ensure that it will have sufficient liquidity to meet its obligations, including the reduction of certain general and administrative expenses, consulting expenses and other professional services fees. Additionally, if the Company's actual revenues are less than forecasted, the Company anticipates implementing headcount reductions to a level that more appropriately matches then-current revenue and expense levels. The Company is evaluating other measures to further improve its liquidity, including the sale of certain operating assets or businesses, the sale of equity or debt securities and entering into joint ventures with third parties. In July 2017, the Company elected to reduce related-party debt by converting such debt into shares of the Company's Series J preferred stock (refer to Note 11, Stockholders' Deficit, and Note 13, Related Parties, for further detail). Lastly, in October 2017, the Company elected to reduce certain term loan debt by converting such debt into shares of the Company's Series L preferred stock (refer to Note 16, Subsequent Events, for further detail). The Company may elect to reduce additional third-party debt in the future by converting such debt into shares of the Company's common stock. The Company's management believes that these actions will enable the Company to meet its liquidity requirements through the next 12 months. There is no assurance that the Company will be successful in any capital-raising efforts that it may undertake to fund operations over the next 12 months.

The Company plans to generate positive cash flow from its operating subsidiaries. However, to execute the Company's business plan, service existing indebtedness and implement its business strategy, the Company anticipates that it will need to obtain additional financing from time to time and may choose to raise additional funds through public or private equity or debt financings, a bank line of credit, borrowings from affiliates or other arrangements. The Company cannot be sure that any additional funding, if needed, will be available on terms favorable to the Company or at all. Furthermore, any additional capital raised through the sale of equity or equity-linked securities may dilute the Company's current stockholders' ownership and could also result in a decrease in the market price of the Company's common stock. The terms of any securities issued by the Company in future capital transactions may be more favorable to new investors and may include the issuance of warrants or other derivative securities, which may have a further dilutive effect. The Company

also may be required to recognize non-cash expenses in connection with certain securities it issues, such as convertible notes and warrants, which may adversely impact the Company's financial condition. Furthermore, any debt financing, if available, may subject the Company to restrictive covenants and significant interest costs. There can be no assurance that the Company will be able to raise additional capital, when needed, to continue operations in their current form.

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3. DISPOSALS OF SUBSIDIARIES

On January 31, 2017, the Company sold the Highwire division of ADEX. This division accounted for approximately \$0 and \$4,034 in revenues for the three months ended September 30, 2017 and 2016, respectively, and approximately \$365 and \$8,605 in revenues for the nine months ended September 30, 2017 and 2016, respectively. Under the terms of the sale, the Company received \$4,000 in total proceeds and an additional working capital adjustment of approximately \$400 that was paid in October 2017. The Company used proceeds from the sale to make payments on term loans (refer to Note 8, Term Loans, for further detail). In connection with the sale, the Company completed an ASC 350-20 goodwill fair value assignment, which allocated \$3,003 from the reporting unit to Highwire.

Per ASC 350-20-40-7, when a portion of goodwill is allocated to a business to be disposed of, the goodwill remaining in the portion of the reporting unit to be retained shall be tested for impairment in accordance with paragraphs 350-20-35-3A through 35-19 using its adjusted carrying amount. As a result of the sale, the Company identified indicators of potential impairment of goodwill and intangible assets.

Based on the Company's analysis, the Company recorded goodwill impairment for ADEX and SDNE of \$2,885 and \$261, respectively, and intangible asset impairment for ADEX and SDNE of \$637 and \$160, respectively, in the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017.

As a result of the disposal of the Highwire division of ADEX, the Company recorded a gain on disposal of subsidiaries of \$695 to the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017.

On April 25, 2017, the Company sold 80.1% of the assets associated with its AWS Entities subsidiaries. The AWS Entities accounted for approximately \$0 and \$2,372 in revenues for the three months ended September 30, 2017 and 2016, respectively, and approximately \$2,738 and \$9,144 in revenues for the nine months ended September 30, 2017 and 2016, respectively. The purchase price paid by buyer for the assets included the assumption of certain liabilities and contracts associated with the AWS Entities, the issuance to the Company of a one-year convertible promissory note in the principal amount of \$2,000 (refer to Note 4, Loans Receivable, for further detail), and a potential earn-out after six months in an amount equal to the lesser of (i) three times EBITDA of the AWS Entities for the six-month period immediately following the closing and (ii) \$1,500. In addition, the asset purchase agreement contains a working capital adjustment. The Company has not yet finalized the numbers for the potential earn-out or working capital adjustment.

Based on the Company's analysis in accordance with ASC 350-20-40-7, the Company recorded goodwill impairment for TNS and RME of \$596 and \$25, respectively, and intangible asset impairment for TNS and RME of \$123 and \$39, respectively, in the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017, as a result of the sale of the AWS Entities.

As a result of the disposal of the AWS Entities, the Company recorded a loss on disposal of subsidiaries of \$6,051 to the unaudited condensed consolidated statement of operations for the nine ended September 30, 2017.

On May 15, 2017, the Company sold its SDNE subsidiary. SDNE accounted for approximately \$0 and \$1,538 in revenues for the three months ended September 30, 2017 and 2016, respectively, and approximately \$1,671 and \$2,898 in revenues for the nine months ended September 30, 2017 and 2016, respectively. Under the terms of the sale, the Company was to receive \$1,400 in cash and a working capital adjustment of \$61 to be paid within 150 days of closing. The Company received cash proceeds of \$1,411, with \$50 being held in escrow as of September 30, 2017.

Based on the Company's analysis in accordance with ASC 350-20-40-7, the reporting units in the Company's professional services segment were not impaired as a result of the SDNE sale.

As a result of the disposal of SDNE, the Company recorded a gain on disposal of subsidiaries of \$585 to the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017.

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The Company completed the below pro forma data for the three months ended September 30, 2016 and the nine months ended September 30, 2017 and 2016 to reflect the impact of the sales described above on the Company's financial results as though the transactions occurred at the beginning of the reported periods:

	For the three months ended September 30, 2016
Revenue	\$ 11,609
Income from continuing operations	1,856
Net income	1,856
Net income attributable to InterCloud Systems, Inc. common stockholders	1,900
Basic income (loss) per share attributable to InterCloud Systems, Inc. common stockholders:	0.21
Diluted income (loss) per share attributable to InterCloud Systems, Inc. common stockholders:	0.07

	For the nine months ended September 30,	
	2017	2016
Revenue	\$ 27,331	\$ 39,129
Loss from continuing operations	(18,922)	(15,191)
Net loss	(18,922)	(14,726)
Net loss attributable to InterCloud Systems, Inc. common stockholders	(18,756)	(14,748)
Loss per share attributable to InterCloud Systems, Inc. common stockholders, basic and diluted:	(0.11)	(1.80)

4. LOANS RECEIVABLE

Loans receivable as of September 30, 2017 and December 31, 2016 consisted of the following:

	September 30, 2017	December 31, 2016
Loans to employees, net of reserves of \$913 and \$891, respectively, due December 2017	\$ 15	\$ 37
Loan to third party, due December 2017	\$ 569	\$ 345
Fair value of convertible loan receivable from Mantra, due April 2018	2,775	-
Loans receivable	\$ 3,359	\$ 382

Loans to employees bear interest at rates between 2% and 3% per annum. As of September 30, 2017 and December 31, 2016, the value of the collateral was below the value of the outstanding loans to employees. As a result, the Company recorded a reserve on the balance of loans to employees of \$913 and \$891 as of September 30, 2017 and December 31, 2016, respectively. These employees are considered related parties (refer to Note 13, Related Parties, for further detail).

During the nine months ended September 30, 2017, the Company loaned an additional \$224 to a third party.

On April 25, 2017, the Company sold 80.1% of the assets associated with its AWS Entities subsidiaries (refer to Note 3, Disposals of Subsidiaries, for further detail). In connection with the sale, the Company received from the buyer a one-year convertible promissory note in the principal amount of \$2,000. This note accrues interest at a rate of 8% per annum. The interest income associated with this loan receivable during the three and nine months ended September 30, 2017 amounted to \$40 and \$69, respectively. This note is convertible into shares of common stock of the buyer at a conversion price per share equal to 75% of the lowest VWAP during the fifteen (15) trading days immediately prior to the conversion date.

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The Company evaluated the convertible note's settlement provisions and elected the fair value option afforded in ASC 825, Financial Instruments, to value this instrument. Under such election, the loan receivable is measured initially and subsequently at fair value, with any changes in the fair value of the instrument being recorded in the unaudited condensed consolidated financial statements as a change in fair value of derivative instruments. The Company estimates the fair value of this instrument by first estimating the fair value of the straight debt portion, excluding the embedded conversion option, using a discounted cash flow model. The Company then estimates the fair value of the embedded conversion option using a Monte Carlo simulation. The sum of these two valuations is the fair value of the loan receivable. On April 25, 2017, the Company used the discounted cash flow method to value the straight debt portion of the convertible note and determined the fair value to be \$1,057, and used a Monte Carlo simulation to value the settlement features of the convertible note and determined the fair value to be \$1,174. The total fair value of \$2,231 was recorded in the unaudited condensed consolidated balance sheet.

On September 30, 2017, the Company used the discounted cash flow method to value the straight debt portion of the convertible note and determined the fair value to be \$1,403, and used a Monte Carlo simulation to value the settlement features of the convertible note and determined the fair value to be \$1,372. The total fair value of \$2,775 was included in loans receivable on the unaudited condensed consolidated balance sheet as of September 30, 2017. The Company recorded the change in fair value as a gain of \$318 and \$544 on the unaudited condensed consolidated statement of operations for the three and nine months ended September 30, 2017, respectively.

The fair value of the note receivable as of September 30, 2017 was calculated using the discounted cash flow method and a Monte Carlo simulation with the following factors, assumptions and methodologies:

	September 30, 2017
Principal amount and guaranteed interest	\$ 2,022
Conversion price per share	*
Conversion trigger price per share	None
Risk free rate	1.06%
Life of conversion feature (in years)	0.57
Volatility	149%

* The conversion price per share is equal to 75% of the lowest VWAP during the fifteen trading days immediately prior to the conversion date.

5. PROPERTY AND EQUIPMENT, NET

Property and equipment as of September 30, 2017 and December 31, 2016 consisted of the following:

	September 30, 2017	December 31, 2016
Vehicles	\$ 679	\$ 777
Computers and Office Equipment	635	966
Equipment	262	764
Software	-	176
Total	1,576	2,683
Less accumulated depreciation	(1,458)	(2,150)
Property and equipment, net	\$ 118	\$ 533

Depreciation expense for the three months ended September 30, 2017 and 2016 was \$49 and \$89, respectively. Depreciation expense for the nine months ended September 30, 2017 and 2016 was \$189 and \$261, respectively.

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6. GOODWILL AND INTANGIBLE ASSETS

Goodwill

The following table summarizes the Company's goodwill as of September 30, 2017 and December 31, 2016:

	Applications and Infrastructure	Professional Services	Managed Services	Total
Balance at December 31, 2016	\$ 6,906	\$ 10,081	\$ 6,381	\$ 23,368
Impairment charge	(621)	(3,146)	-	(3,767)
Disposal	(4,979)	(4,016)	(421)	(9,416)
Balance at September 30, 2017	<u>\$ 1,306</u>	<u>\$ 2,919</u>	<u>\$ 5,960</u>	<u>\$ 10,185</u>

Intangible Assets

The following table summarizes the Company's intangible assets as of September 30, 2017 and December 31, 2016:

	September 30, 2017								
	Estimated Useful Life	Beginning Net Book Value	Additions	Amortization	Amortization Writeoff	Impairment Charge	Disposals	Ending Net Book Value	Accumulated Amortization
Customer relationship and lists	7-10 yrs	\$ 8,589	\$ -	\$ (743)	\$ 1,579	\$ (69)	\$ (3,774)	\$ 5,582	\$ (5,259)
Non-compete agreements	2-3 yrs	248	-	(27)	624	(160)	(685)	-	(1,224)
URL's	Indefinite	8	-	-	-	(5)	(3)	-	-
Trade names	1 Year	-	-	-	19	-	(19)	-	(30)
Trade names	Indefinite	3,178	-	-	-	(725)	(982)	1,471	-
Total intangible assets		<u>\$ 12,023</u>	<u>\$ -</u>	<u>\$ (770)</u>	<u>\$ 2,222</u>	<u>\$ (959)</u>	<u>\$ (5,463)</u>	<u>\$ 7,053</u>	<u>\$ (6,513)</u>

	December 31, 2016								
	Estimated Useful Life	Beginning Net Book Value	Additions	Amortization	Amortization Writeoff	Impairment Charge	Disposals	Ending Net Book Value	Accumulated Amortization
Customer relationship and lists	7-10 yrs	\$ 9,744	\$ 145	\$ (1,308)	\$ 8	\$ -	\$ -	\$ 8,589	\$ (6,095)
Non-compete agreements	2-3 yrs	154	498	(287)	7	-	(124)	248	(1,821)
URL's	Indefinite	8	-	-	-	-	-	8	-
Trade names	1 Year	-	-	-	-	-	-	-	(49)
Trade names	Indefinite	3,178	-	-	-	-	-	3,178	-
Purchased Software	16 years	3,629	-	(170)	-	(3,459)	-	-	-
Total intangible assets		<u>\$ 16,713</u>	<u>\$ 643</u>	<u>\$ (1,765)</u>	<u>\$ 15</u>	<u>\$ (3,459)</u>	<u>\$ (124)</u>	<u>\$ 12,023</u>	<u>\$ (7,965)</u>

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Amortization expense related to the identifiable intangible assets was \$204 and \$476 for the three months ended September 30, 2017 and 2016, respectively. Amortization expense related to the identifiable intangible assets was \$770 and \$1,416 for the nine months ended September 30, 2017 and 2016, respectively

7. BANK DEBT

Bank debt as of September 30, 2017 and December 31, 2016 consisted of the following:

	September 30, 2017	December 31, 2016
Two lines of credit, monthly principal and interest, ranging from \$0 to \$1, average interest of 8.4%, guaranteed personally by former owners of subsidiary, maturing July 2018	\$ 103	\$ 121
Equipment finance agreement, monthly principal of \$1, maturing February 2020	13	-
	<u>\$ 116</u>	<u>\$ 121</u>
Less: Current portion of bank debt	(116)	(121)
	<u> </u>	<u> </u>
Long-term portion of bank debt	<u>\$ -</u>	<u>\$ -</u>

The interest expense associated with the bank debt during the three months ended September 30, 2017 and 2016 amounted to \$4 and \$3, respectively. The interest expense associated with the bank debt during the nine months ended September 30, 2017 and 2016 amounted to \$12 and \$8, respectively. There are no financial covenants associated with the bank debt.

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8. TERM LOANS

Term loans as of September 30, 2017 and December 31, 2016 consisted of the following:

	September 30, 2017	December 31, 2016
Former owners of RM Leasing, unsecured, non-interest bearing, due on demand	\$ 2	\$ 2
Promissory note with company under common ownership by former owner of Tropical, 9.75% interest, monthly payments of interest only of \$1, unsecured and personally guaranteed by officer, matured in November 2016	-	106
8% convertible promissory note, London Bay - VL Holding Company, LLC, unsecured, matured October 2017, due on demand	7,408	7,408
8% convertible promissory note, WV VL Holding Corp., unsecured, matured October 2017, due on demand	7,003	7,003
8% convertible promissory note, Tim Hannibal, unsecured, maturing October 2017	-	1,215
12% senior convertible note, unsecured, Dominion Capital, matured in January 2017, net of debt discount of \$29	-	1,170
12% convertible note, Richard Smithline, unsecured, matured in January 2017, net of debt discount of \$0 and \$2, respectively	3	360
Senior secured convertible debenture, JGB (Cayman) Waltham Ltd., bearing interest of 4.67%, maturing in May 2019, net of debt discount of \$980 and \$3,136, respectively	2,611	1,900
Senior secured convertible note, JGB (Cayman) Concord Ltd., bearing interest at 4.67%, maturing in May 2019, net of debt discount of \$0 and \$1,668, respectively	11	2,080
Senior secured note, JGB (Cayman) Waltham Ltd., bearing interest at 4.67%, maturing in May 2019, net of debt discount of \$0 and \$234, respectively	414	358
6% senior convertible term promissory note, unsecured, Dominion Capital, maturing January 31, 2018, net of debt discount of \$7	63	-
12% senior convertible note, unsecured, Dominion Capital, matured on November 4, 2017, due on demand, net of debt discount of \$2 and \$65, respectively	148	475
Receivables Purchase Agreement with Dominion Capital, net of debt discount of \$44	-	430
Promissory note issued to Trinity Hall, 3% interest, unsecured, maturing in January 2018	500	500
9.9% convertible promissory note, RDW Capital LLC, July 14, 2017 Note, maturing on July 14, 2018, net of debt discount of \$105	50	-
2.5% convertible promissory note, RDW Capital LLC, July 18, 2017 Note, maturing on July 18, 2018, net of debt discount of \$217	290	-
9.9% convertible promissory note, RDW Capital LLC, September 27, 2017 Note, maturing on September 27, 2018, net of debt discount of \$122	33	-
Promissory notes issued to Forward Investments, LLC, between 2% and 10% interest, matured on July 1, 2016, unsecured	1,421	-
Promissory notes issued to Forward Investments, LLC, 3% interest, maturing on January 1, 2018, unsecured, net of debt discount of \$457	2,285	-
Promissory notes issued to Forward Investments, LLC, 6.5% interest, matured on July 1, 2016, unsecured	390	-
Former owner of IPC, unsecured, 8% interest, matured on May 30, 2016, due on demand	5,755	-
Former owner of IPC, unsecured, 15% interest, due on demand	75	-
	<u>28,462</u>	<u>23,007</u>
Less: Current portion of term loans	<u>(27,296)</u>	<u>(21,147)</u>
Long-term portion term loans, net of debt discount	<u>\$ 1,166</u>	<u>\$ 1,860</u>

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The interest expense, including amortization of debt discounts, associated with the term loans payable during the three months ended September 30, 2017 and 2016 amounted to \$1,547 and \$1,890, respectively. The interest expense, including amortization of debt discounts, associated with the term loans payable during the nine months ended September 30, 2017 and 2016 amounted to \$6,918 and \$8,133, respectively.

With the exception of the notes outstanding to RM Leasing, all term loans are subordinate to the JGB (Cayman) Waltham Ltd. and JGB (Cayman) Concord Ltd. Notes, which are secured by all assets of the Company.

Term Loan – 8% Convertible Promissory Notes

Effective as of October 9, 2014, the Company consummated the acquisition of all of the outstanding membership interests of VaultLogix and its affiliated entities for an aggregate purchase price of \$36,796. The purchase price for the acquisition was payable to the sellers as follows: (i) \$16,385 in cash, (ii) 252,173 shares of the Company's common stock and (iii) \$15,626 in unsecured convertible promissory notes. The closing payments were subject to customary working capital adjustments.

The promissory notes accrued interest at a rate of 8% per annum, and all principal and interest accrued under the promissory notes was payable on October 9, 2017. The promissory notes are convertible into shares of the Company's common stock at a conversion price equal to \$25.48 per share.

On July 18, 2017, the holder of the promissory notes in the principal amount of \$1,215 assigned the full outstanding amount of the note to a third party, RDW Capital, LLC ("RDW") (refer to the "Assignment of Tim Hannibal Note - RDW July 18, 2017 2.5% Convertible Promissory Note" section of this note for further detail). The promissory notes were subsequently cancelled when exchanged for new promissory notes of the Company.

Term Loan – Dominion Capital LLC August 6, 2015 Senior Convertible Note

On August 6, 2015, the Company entered into a senior convertible note agreement with the investor whereby the Company issued a promissory note in the original principal amount of \$2,105, with interest accruing at the rate of 12% per annum, which had a maturity date of January 6, 2017. At the election of the investor, the note was convertible into shares of the Company's common stock at a conversion price equal to \$8.00 per share, subject to adjustment as set forth in the agreement. The investor could have elected to have the Company redeem the senior convertible note upon the occurrence of certain events, including the Company's completion of a \$10,000 underwritten offering of the Company's common stock. Refer to Note 9, Derivative Instruments, for further detail on the derivative features associated with the August 6, 2015 convertible note.

The August 6, 2015 senior convertible note matured on January 6, 2017 and was due on demand.

During the nine months ended September 30, 2017, the investor who held the August 6, 2015 senior convertible note converted the remaining principal outstanding of \$1,199 into shares of the Company's common stock (refer to Note 11, Stockholders' Deficit, for further information). As a result of these conversions, the Company recorded a loss on extinguishment of debt of \$832 for the nine months ended September 30, 2017. During the nine months ended September 30, 2016, the investor who held the August 6, 2015 senior convertible note converted \$468 of principal into shares of the Company's common stock. As a result of these conversions, the Company recorded a gain on conversion of debt of \$197 on the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2016.

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Term Loan – Dominion Capital LLC September 15, 2016 Promissory Note and November 4, 2016 Exchange Agreement

On September 15, 2016, the Company received cash proceeds of \$500, from the sale of a term promissory note. The term promissory note originally had a maturity date of November 4, 2016 and could have been paid in either cash or common stock at the option of the lender. If common stock of the Company was used to make such payment, then the shares would have been delivered by the third business day following the maturity date and would have equaled the total amount including principal and interest, at a conversion price mutually agreed to by both parties at conversion. Interest at a rate of 12% per annum was to be accrued until the maturity day. The Company was to pay a minimum of guaranteed interest of \$30 and lender legal fees of \$5 out of proceeds of the note. The note could have been redeemed at any time prior to maturity at an amount equal to 110% of the outstanding principal amount plus any accrued and unpaid interest on the note. The redemption premium (10%) could have been paid in cash or common stock at the option of the Company. If the Company's common stock was used to make such payment, then such shares would have been delivered by the third business day following the maturity date, or date of demand, as applicable, at a mutually agreed upon conversion price by both parties.

On November 4, 2016, the Company entered into an exchange agreement with the holder of the September 15, 2016 term promissory note. The principal amount was increased by \$40 to \$540, which included a debt discount of \$101, and the note became convertible into shares of the Company's common stock. The maturity date of the note was extended from November 4, 2016 to November 4, 2017. Interest at a rate of 12% per annum is to be accrued until the maturity date. The new note has monthly amortization payments of \$86 that were scheduled to begin on May 4, 2017 and ending on the maturity date. These monthly amortization payments can be offset by monthly conversions. The note is convertible at the lower of (i) \$0.40, or (ii) 75% of the lowest VWAP day for the 15 days prior to the conversion date. In accordance with ASC Topic 470-50, the Company recorded a loss on extinguishment of \$146 in the consolidated statement of operations for the year ended December 31, 2016. Refer to Note 9, Derivative Instruments, for further detail on the derivative features associated with the November 4, 2016 convertible note.

During the nine months ended September 30, 2017, the holder of the November 4, 2016 promissory note converted \$390 of principal into shares of the Company's common stock (refer to Note 11, Stockholders' Deficit, for further information). As a result of these conversions, the Company recorded a loss on extinguishment of debt of \$329 in the unaudited condensed consolidated statement of operations for the three and nine months ended September 30, 2017.

The note matured on November 4, 2017 and is now due on demand.

Dominion Capital LLC Receivables Purchase Agreement

On December 30, 2016, the Company entered into a receivables purchase agreement whereby the Company sold approximately \$474 of receivables for a purchase price in the amount of \$430. The principal amount of the loan was \$474, which included a debt discount of \$44.

During the nine months ended September 30, 2017, the Company received and remitted \$474 of the receivables sold.

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Term Loan - Dominion Capital LLC January 31, 2017 Senior Convertible Promissory Note

On January 31, 2017, the Company entered into a senior convertible promissory note with Dominion Capital, LLC in the original principal amount of \$70, with interest accruing at the rate of 6% per annum, which matures on January 31, 2018. The note is convertible at the lower of (i) \$0.40 or (ii) 80% of the lowest VWAP in the 15 trading days prior to the conversion date. Refer to Note 9, Derivative Instruments, for further detail on the derivative features associated with the January 31, 2017 convertible note.

During the nine months ended September 30, 2017, the holder of the January 31, 2017 promissory note did not convert any principal or accrued interest into shares of the Company's common stock.

Richard Smithline Senior Convertible Note

On August 6, 2015, the Company issued to Richard Smithline a senior convertible note in the principal amount of \$526, with interest accruing at the rate of 12% per annum, which matured on January 11, 2017. The note is convertible into shares of the Company's common stock at a conversion price equal to the lesser of \$1.25 or 75% of the average daily VWAP for the five (5) trading days prior to the conversion date. Refer to Note 9, Derivative Instruments, for further detail on the derivative features associated with the Richard Smithline Senior Convertible Note.

Pursuant to the Smithline senior convertible note, the Company was required to meet current public information requirements under Rule 144 of the Securities Act of 1933, which it had failed to do prior to June 30, 2016. Thus, on July 20, 2016, the Company agreed to add \$55 to the principal amount of the Smithline senior convertible note as of July 1, 2016 and the investor waived its right to call an event of default under the note with respect to the Company's failure to meet the public information requirement for the period ending June 30, 2016. On September 1, 2016, the Company agreed to add \$97 to the principal amount of the Smithline senior convertible note as of the date of its last monthly amortization to compensate the investor for certain damages relating to noncompliance with certain provisions of the senior convertible note. In accordance with ASC Topic 470-50, the Company recorded a loss on extinguishment of debt of \$167 during the year ended December 31, 2016.

During the nine months ended September 30, 2017, the investor who holds the Smithline senior convertible note converted \$360 of principal into shares of the Company's common stock (refer to Note 11, Stockholders' Deficit, for further information). As a result of these conversions, the Company recorded a loss on extinguishment of debt of \$64 and \$319 in the unaudited condensed consolidated statement of operations for the three and nine months ended September 30, 2017, respectively. During the nine months ended September 30, 2016, the investor who holds the Smithline senior convertible note converted \$372 of principal into shares of the Company's common stock.

Principal of \$3 and \$363 remained outstanding as of September 30, 2017 and December 31, 2016, respectively.

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JGB (Cayman) Waltham Ltd. Senior Secured Convertible Debenture

On December 29, 2015, the Company entered into a securities purchase agreement with JGB (Cayman) Waltham Ltd. (“JGB Waltham”) whereby the Company issued to JGB Waltham, for gross proceeds of \$7,500, a \$500 original issue discount senior secured convertible debenture in the principal amount of \$7,500. The debenture had a maturity date of June 30, 2017, bore interest at 10% per annum, and was convertible into shares of the Company’s common stock at a conversion price equal to \$5.32 per share, subject to adjustment as set forth in the debenture. The Company was required to pay interest to JGB Waltham on the aggregate unconverted and then outstanding principal amount of the debenture in arrears each calendar month and on the maturity date in cash, or, at the Company’s option and subject to the Company satisfying certain equity conditions, in shares of the Company’s common stock. In addition, December 29, 2016 was an interest payment date on which the Company was required to pay to JGB Waltham a fixed amount, which was additional interest under the debenture, equal to \$350 in cash, shares of the Company’s common stock or a combination thereof. Commencing on February 29, 2016, JGB Waltham had the right, at its option, to require the Company to redeem up to \$350 of the outstanding principal amount of the debenture per calendar month, which redemption could have been made in cash or, at the Company’s option and subject to satisfying certain equity conditions, in shares of the Company’s common stock. The debenture was guaranteed to by the Company and certain of its subsidiaries and was secured by all assets of the Company. The total cash received by the Company as a result of this agreement was \$3,730.

On May 17, 2016, the Company entered into a Forbearance and Amendment Agreement (the “Debenture Forbearance Agreement”) with JGB Waltham pursuant to which JGB Waltham agreed to forbear action with respect to certain existing defaults in accordance with the terms of the Debenture Forbearance Agreement. The defaults, which were not monetary in nature, related to the Company’s inability to timely file its Annual Report on Form 10-K for the fiscal year ended December 31, 2015.

In connection with the execution of the Debenture Forbearance Agreement, the Company issued to JGB Waltham an amended and restated senior secured convertible debenture (the “Amended and Restated Debenture”), which amended the original 10% senior secured convertible debenture issued to JGB Waltham on December 29, 2015 by: (i) reducing the conversion price at which the original debenture converts into shares of the Company’s common stock; and (ii) eliminating the provisions that provided for (A) the issuance of common stock at a discount to the market price of the common stock and (B) certain anti-dilution protections.

The Amended and Restated Debenture was issued in the principal amount of \$7,500, has a maturity date of May 31, 2019, bears interest at 0.67% per annum, and is convertible into shares of the Company’s common stock at a fixed conversion price equal to \$3.20 per share, subject to equitable adjustments as set forth in the Amended and Restated Debenture. The Company shall pay interest to JGB Waltham on the aggregate unconverted and then outstanding principal amount of the Amended and Restated Debenture, payable monthly in arrears as of the last trading day of each calendar month and on May 31, 2019, in cash. In addition, the Company shall pay JGB Waltham an additional amount equal to 7.5% of the outstanding principal amount on the Amended and Restated Debenture on each of May 31, 2018 and May 31, 2019, subject to certain exceptions set forth in the Amended and Restated Debenture. JGB Waltham has the right, at its option, to require the Company to redeem up to \$169 of the outstanding principal amount of the Amended and Restated Debenture plus the then-accrued and unpaid interest thereon each calendar month, in cash. The Amended and Restated Debenture contains standard events of default.

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In connection with the execution of the Debenture Forbearance Agreement, the Company issued to JGB Waltham a senior secured note (the "2.7 Note"), dated May 17, 2016, in the principal amount of \$2,745 that matures on May 31, 2019, bears interest at 0.67% per annum and contains standard events of default.

The Company accounted for the Debenture Forbearance Agreement in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company extinguished the December 29, 2015 senior secured convertible debenture in the then-current principal amount of \$6,100 and recorded a new senior secured convertible debenture at its new fair value of \$3,529 on the consolidated balance sheet as of May 17, 2016. As a result of the extinguishment, the Company recorded a loss on extinguishment of debt of \$1,457 on the consolidated statement of operations as of May 17, 2016. In addition, the Company re-valued the derivative features associated with the December 29, 2015 senior secured convertible debenture. Refer to Note 9, Derivative Instruments, for additional information on this transaction.

On May 23, 2016, the Company entered into an amended agreement with JGB Concord, JGB Waltham, VaultLogix, and the Guarantors thereto (the "Amended Agreement") pursuant to which (i) JGB Concord permitted the Company to withdraw \$172 from the Blocked Account (as defined in the original debenture), and (ii) JGB Concord permitted the Company to withdraw \$328 from the Deposit Account (as defined in the original note) and, in exchange for the foregoing, (i) VaultLogix guaranteed the obligations of, and provide security for, the Amended and Restated Debenture and the 2.7 Note, (ii) the Company's subsidiaries guaranteed all indebtedness due to JGB Concord under the Amended and Restated Note and 5.2 Note, and (iii) the Company and its subsidiaries pledged their assets as security for all obligations owed to JGB Concord under the Amended and Restated Note and the 5.2 Note in accordance with the terms of an Additional Debtor Joinder, dated May 23, 2016, pursuant to which the Company and each additional party thereto agreed to be bound by the terms of that certain Security Agreement, dated as of February 18, 2016, made by VaultLogix in favor of the secured party thereto (the "February Security Agreement"). In addition, the interest rates on the Amended and Restated Note and the 5.2 Note were amended from 0.67% per annum to 1.67% per annum.

The Company accounted for this Amended Agreement in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company accounted for the Amended Agreement as a debt modification and adjusted the fair value of the associated derivative liabilities to its fair value as of May 23, 2016. Refer to Note 9, Derivative Instruments, for additional information on this transaction.

On June 23, 2016, the Company entered into an amendment agreement with JGB (Cayman) Concord Ltd. ("JGB Concord") and JGB Waltham pursuant to which, (i) JGB Waltham and JGB Concord released to the Company an aggregate of \$1,500 from the Deposit Account (as defined in the original note). Upon the release of the funds (i) the JGB Waltham senior secured convertible debenture (the "December Debenture") was amended to increase the Applicable Interest Rate (as defined in the original note) by 3.0% effective on July 1, 2016; (ii) the December Debenture was amended to increase the annual rate of interest by 3.0% effective on July 1, 2016; (iii) the JGB Concord senior secured convertible note (the "February Convertible Note") was amended to increase the Applicable Interest Rate (as defined in the original February Convertible Note) by 3.0%, effective on July 1, 2016; and (iv) the February Note was amended to increase the annual rate of interest by 3.0%, effective on July 1, 2016. After giving effect to the foregoing annual rate of interest on each December Debenture and February Convertible Note as of July 1, 2016, was 4.67%. As additional consideration for the release of the funds, the Company issued 225,000 shares of the Company's common stock on June 23, 2016 to JGB Concord.

The Company accounted for the June 23, 2016 amendment agreement in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company extinguished the May 17, 2016 Debenture Forbearance Agreement in the principal amount of \$6,100 and recorded on the balance sheet as of June 23, 2016 a new senior secured convertible debenture at its new fair value of \$4,094. As a result of the extinguishment, the Company recorded a loss on extinguishment of debt of \$483 on the consolidated statement of operations as of June 23, 2016. In addition, the Company re-valued the derivative features associated with the May 17, 2016 Debenture Forbearance Agreement. Refer to Note 9, Derivative Instruments, for additional information on this transaction.

On September 1, 2016, the Company entered into an Amendment Agreement with JGB Concord and JGB Waltham pursuant to which, JGB Waltham and JGB Concord (i) waived certain covenant violations and defaults, (ii) agreed to a specified application of the Cash Collateral (as defined in the Amendment Agreement) in partial satisfaction of the obligations owed under the December Debenture, the 2.7 Note, and the February Convertible Note, and in full satisfaction of the 5.2 Note, and (iii) certain provisions of the December Debenture, the 2.7 Note, and the February Convertible Note be amended.

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The Company also (i) issued warrants, with an expiration date of December 31, 2017, to purchase 250,000 shares of the Company's common stock at an exercise price of \$0.04 per share, (ii) issued warrants, with an expiration date of December 31, 2017, to purchase 875,000 shares of common stock at an exercise price of \$0.40 per share ((i) and (ii), the "JGB Warrants"). The Company determined that the fair value of the JGB Warrants was \$972, which was included in common stock warrants within the stockholders' deficit section on the consolidated balance sheet as of December 31, 2016. As of March 31, 2017, these warrants were reclassified to a liability account (refer to Note 9, Derivative Instruments, for further detail).

In connection with the execution of the September 1, 2016 Amendment Agreement, the Company issued to JGB Waltham the Third Amended and Restated Senior Secured Convertible Debenture (the "Amended and Restated Debenture"), in order to, among other things, amend the December Debenture to (i) provide that the Company may prepay such debenture upon prior notice at a 10% premium, (ii) modify the conversion price at which such debenture converts into common stock from a fixed price of \$3.20 to the lowest of (a) \$0.8172 per share, (b) 80% of the average VWAPs (as defined in the Amended and Restated Debenture) for each of the five consecutive trading days immediately prior to the applicable conversion, and (c) 85% of the VWAP (as defined in the Amended and Restated Debenture) for the trading day immediately preceding the applicable conversion (the "Conversion Price"), and (iii) eliminate three additional 7.5% payments due to JGB Waltham in 2017, 2018 and 2019, as per such debenture. Further, in connection with the execution of the Amendment Agreement, the Company executed the Amended and Restated Senior Secured Note (the "Amended and Restated 2.7 Note"), in order to, among other things, amend the 2.7 Note to provide that JGB Waltham may convert such note into shares of common stock at the applicable Conversion Price at any time and from time to time. Refer to Note 9, Derivative Instruments, for further detail on the Company's accounting for the Amended and Restated 2.7 Note.

The Company accounted for the September 1, 2016 amendment agreement in accordance with ASC Topic 470-50. Because of the extinguishment, the Company recorded a loss on extinguishment of debt of \$274 on the consolidated statement of operations as of September 1, 2016. In addition, the Company re-valued the derivative features. Refer to Note 9, Derivative Instruments, for additional information on this transaction.

On February 28, 2017, the Company entered into a consent agreement with JGB Waltham and JGB Concord in order to, among other things, (i) obtain the consent of JGB Waltham and JGB Concord to the Highwire Asset Purchase Agreement ("APA"); (ii) amend the conversion price of the JGB Waltham Debenture, JGB Waltham 2.7 Note, and the JGB Concord Debenture to the lower of (a) \$0.16 per share and (b) 80% of the lowest daily VWAP (as defined in the Debenture) for the 30 consecutive trading days immediately prior to the applicable conversion; (iii) apply \$3,625 of the purchase price received in connection with the APA to payments to JGB Waltham and JGB Concord in respect of the convertible note, as more particularly set forth in the consent.

The Company accounted for the amended conversion price in accordance with ASC Topic 470-50. Because of the extinguishment, the Company recorded a loss on extinguishment of debt related to the JGB Waltham debenture and the JGB Waltham 2.7 Note of \$389 and \$35, respectively, on the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017. In addition, the Company re-valued the derivative features (refer to Note 9, Derivative Instruments, for additional information on this transaction).

On March 9, 2017, JGB Waltham, the Company, and a third-party investor effectuated a two-part exchange with respect to a portion of the Amended and Restated Debenture in which JGB Waltham assigned a portion of its interest in the Amended and Restated Debenture (the "Assigned Debt") to MEF I, L.P. pursuant to an Assignment and Assumption Agreement, dated as of March 9, 2017. Simultaneously therewith, the Company, entered into an Exchange Agreement, dated as of March 9, 2017 (the "Exchange Agreement"), pursuant to which the Company issued to MEF I, L.P. a 4.67% Convertible Promissory Note, dated as of March 9, 2017, in the principal amount of \$550 (the "Exchange Note") (refer to MEF I, L.P. section below for additional details).

The Company accounted for the assignment of debt in accordance with ASC Topic 470-50. Because of the extinguishment, the Company recorded a loss on extinguishment of debt of \$676 on the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017. In addition, the Company re-valued the derivative features (refer to Note 9, Derivative Instruments, for additional information on this transaction).

During the year ended December 31, 2016, the Company made cash payments for principal and interest on the JGB Waltham December Debenture of \$536 and \$24, respectively. The cash paid for principal was from proceeds of the November 18, 2016 and December 30, 2016 Receivables Purchase Agreements.

During the nine months ended September 30, 2017, the Company made cash payments for principal and interest on the JGB Waltham December Debenture of \$493 and \$185, respectively. Of the \$185 of interest paid, \$18 was from proceeds of the sale of the Company's Highwire division.

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During the year ended December 31, 2016, the Company made cash payments for principal and interest on the JGB Waltham 2.7 Note of \$2,000 and \$25, respectively. The cash paid for principal was applied from the Company's restricted cash balance

During the nine months ended September 30, 2017, the Company made cash payments for principal and interest on the JGB Waltham 2.7 Note of \$178 and \$16, respectively. Of the \$16 of interest paid, \$2 was from proceeds of the sale of the Company's Highwire division.

During the nine months ended September 30, 2017, JGB Waltham converted \$451 of principal and accrued interest into shares of the Company's common stock (refer to Note 11, Stockholders' Deficit, for further information). As a result of these conversions, the Company recorded a loss on extinguishment of debt of \$606 to the unaudited condensed consolidated statement of operations for the three and nine months ended September 30, 2017.

Principal of \$3,590 and \$5,034 related to the JGB Waltham December Debenture remained outstanding as of September 30, 2017 and December 31, 2016, respectively. Principal of \$414 and \$592 related to the JGB Waltham 2.7 Note remained outstanding as of September 30, 2017 and December 31, 2016, respectively.

JGB (Cayman) Concord Ltd. Senior Secured Convertible Note

On February 17, 2016, the Company entered into a securities exchange agreement by and among the Company, VaultLogix, and JGB Concord, whereby the Company exchanged the White Oak Global Advisors, LLC promissory note and subsequently assigned to JGB Concord a new 8.25% senior secured convertible note dated February 18, 2016 in the principal amount of \$11,601. As a result of the assignment, the obligations of the Company and VaultLogix to White Oak Global Advisors, LLC were satisfied.

The note issued to JGB Concord had a maturity date of February 18, 2019, bore interest at 8.25% per annum, and was convertible into shares of the Company's common stock at a conversion price equal to the lowest of: (a) \$8.00 per share, (b) 80% of the average of the volume weighted average prices for each of the five consecutive trading days immediately prior to the applicable conversion date, and (c) 85% of the volume weighted average price for the trading day immediately preceding the applicable conversion date, subject to adjustment as set forth in the note. Interest on the senior secured convertible note was due in arrears each calendar month in cash, or, at the Company's option and subject to stockholder approval, in shares of the Company's common stock. Commencing on the stockholder approval date, JGB Concord had the right, at its option, to convert the senior secured convertible note, in whole or in part, into shares of the Company's common stock, subject to certain beneficial ownership limitations. The senior secured convertible note was secured by all assets of VaultLogix as well as a cash collateral blocked deposit account.

On May 17, 2016, the Company entered into a forbearance and amendment agreement (the "Note Forbearance Agreement") with VaultLogix and JGB Concord, pursuant to which JGB Concord agreed to forbear action with respect to certain existing defaults in accordance with the terms of the Note Forbearance Agreement. The defaults, which were not monetary in nature, related to the Company's inability to timely file its Annual Report on Form 10-K for the fiscal year ended December 31, 2015.

In connection with the execution of the Note Forbearance Agreement, the Company issued to JGB Concord an amended and restated senior secured convertible note (the "Amended and Restated Note") in order to amend the original note to JGB Concord by: (i) reducing the conversion price at which the note converts into shares of the Company's common; and (ii) eliminating provisions that provided for (A) the issuance of common stock at a discount to the market price of the common stock and (B) certain anti-dilution protections.

The Amended and Restated Note was issued in the aggregate principal amount of \$11,601, has a maturity date of May 31, 2019, bears interest at 0.67% per annum, and is convertible into shares of the Company's common stock at a fixed conversion price of \$3.20 per share, subject to equitable adjustments as set forth in the Amended and Restated Note. The Company and VaultLogix shall pay interest to JGB Concord on the aggregate unconverted and then outstanding principal amount of the Amended and Restated Note, payable monthly in arrears as of the last trading day of each calendar month and on May 31, 2019, in cash. In addition, the Company shall pay to JGB Concord an additional amount equal to 7.5% of the outstanding principal amount on the Amended and Restated Note on each of May 31, 2018, and May 31, 2019, subject to certain exceptions set forth in the Amended and Restated Note. JGB Concord has the right, at its option, to require the Company to redeem up to \$322 of the outstanding principal amount of the Amended and Restated Note plus the then accrued and unpaid interest thereon each calendar month in cash. The Amended and Restated Note contains standard events of default.

The Company accounted for the Note Forbearance Agreement in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company extinguished the February 17, 2016 senior secured convertible note in the principal amount of \$11,601 and recorded a new senior secured convertible debenture at its new fair value of \$6,711 on the consolidated balance sheet as of May 17, 2016. As a result of the extinguishment, the Company recorded a loss on extinguishment of debt of \$2,772 on the consolidated statement of operations as of May 17, 2016. In addition, the Company re-valued the derivative features associated with the February 17, 2016 senior secured convertible note. Refer to Note 9, Derivative Instruments, for additional information on this transaction.

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In connection with the execution of the Note Forbearance Agreement, the Company issued to JGB Concord a senior secured note (the "5.2 Note"), dated May 17, 2016, in the principal amount of \$5,220 that matures on May 31, 2019, bears interest at 0.67% per annum, and contains standard events of default.

On May 23, 2016, the Company entered into an amended agreement with JGB Concord, JGB Waltham, VaultLogix, and the Guarantors thereto (the "Amended Agreement") pursuant to which (i) JGB Concord permitted the Company to withdraw \$172 from the Blocked Account (as defined in the original debenture), and (ii) JGB Concord permitted the Company to withdraw \$328 from the Deposit Account (as defined in the original note) and, in exchange for the foregoing, (i) VaultLogix guaranteed the obligations of, and provide security for, the Amended and Restated Debenture and the 2.7 Note, (ii) the Company's subsidiaries guaranteed all indebtedness due to JGB Concord under the Amended and Restated Note and 5.2 Note, and (iii) the Company and its subsidiaries pledged their assets as security for all obligations owed to JGB Concord under the Amended and Restated Note and the 5.2 Note in accordance with the terms of an Additional Debtor Joinder, dated May 23, 2016, pursuant to which the Company and each additional party thereto agreed to be bound by the terms of that certain Security Agreement, dated as of February 18, 2016, made by VaultLogix in favor of the secured party thereto (the "February Security Agreement"). In addition, the interest rates on the Amended and Restated Note and the 5.2 Note were amended from 0.67% to 1.67%.

The Company accounted for this Amended Agreement in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company accounted for the Amended Agreement as a debt modification and adjusted the fair value of the associated derivative liabilities to their fair value as of May 23, 2016. Refer to Note 9, Derivative Instruments, for additional information on this transaction.

On June 23, 2016, the Company entered into an amendment agreement with JGB Concord and JGB Waltham pursuant to which, (i) JGB Waltham and JGB Concord released to the Company an aggregate of \$1,500 from the Deposit Account (as defined in the original note). Upon the release of the funds (i) the JGB Waltham senior secured convertible debenture (the "December Debenture") was amended to increase the Applicable Interest Rate (as defined in the original note) by 3.0% to take effect on July 1, 2016; (ii) the December Debenture was amended to increase the annual rate of interest by 3.0% to take effect on July 1, 2016; (iii) the JGB Concord senior secured convertible note (the "February Convertible Note") was amended to increase the Applicable Interest Rate (as defined in the original February Convertible Note) by 3.0%, to take effect on July 1, 2016; and (iv) the February Note was amended to increase the annual rate of interest by 3.0%, to take effect on July 1, 2016. After giving effect to the foregoing annual rate of interest on each December Debenture and February Convertible Note as of July 1, 2016, was 4.67%. As additional consideration for the release of the funds, the Company issued 225,000 shares of the Company's common stock on June 23, 2016 to JGB Concord, and agreed to a make-whole provision whereby the Company will pay JGB Concord in cash the difference between \$3.76 per share of the Company's common stock and the average volume weighted average price of the Company's common stock sixty days after the shares of the Company's common stock are freely tradable. Refer to Note 9, Derivative Instruments, for further detail on the Company's accounting for the JGB Concord make-whole provision.

The Company accounted for the June 23, 2016 amendment agreement in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company extinguished the May 17, 2016 Debenture Forbearance Note in the principal amount of \$11,601 and recorded a new senior secured convertible note at its new fair value of \$7,786 on the consolidated balance sheet as of June 23, 2016. As a result of the extinguishment, the Company recorded a loss on extinguishment of debt of \$1,150 on the consolidated statement of operations as of June 23, 2016. In addition, the Company re-valued the derivative features associated with the May 17, 2016 Debenture Forbearance Note. Refer to Note 9, Derivative Instruments, for additional information on this transaction.

In connection with the execution of the September 1, 2016 Amendment Agreement, the Company executed the Second Amended and Restated Senior Secured Convertible Note (the "Amended and Restated Convertible Note"), in order to, among other things, amend the Convertible Note to (i) increase the interest rate payable thereon from 0.67% to 4.67%, (ii) provide that the Company may prepay the Amended and Restated Convertible Note upon prior notice at a 10% premium, (iii) provide that the Holder Affiliate may convert its interest in the Amended and Restated Convertible Note into shares of Common Stock at the applicable Conversion Price, and (iv) eliminate three additional 7.5% payments due to the Holder Affiliate in 2017, 2018, and 2019, as per the Convertible Note.

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The Company accounted for the September 1, 2016 amendment agreement in accordance with ASC Topic 470-50. Because of the extinguishment, the Company recorded a loss on extinguishment of debt of \$1,187 on the consolidated statement of operations as of September 1, 2016. In addition, the Company re-valued the derivative features. Refer to Note 9, Derivative Instruments, for additional information on this transaction.

On February 28, 2017, the Company entered into a consent agreement with JGB Waltham and JGB Concord in order to, among other things, (i) obtain the consent of JGB Waltham and JGB Concord to the Highwire Asset Purchase Agreement (“APA”); (ii) amend the conversion price of the JGB Waltham Debenture, JGB Waltham 2.7 Note, and the JGB Concord Debenture to the lower of (a) \$0.16 per share and (b) 80% of the lowest daily VWAP (as defined in the Debenture) for the thirty consecutive trading days immediately prior to the applicable conversion; (iii) apply \$3,625 of the purchase price received in connection with the APA to payments to JGB Waltham and JGB Concord in respect of the convertible note, as more particularly set forth in the consent.

The Company accounted for the amended conversion price in accordance with ASC Topic 470-50. Because of the extinguishment, the Company recorded a loss on extinguishment of debt related to the JGB Concord debenture of \$71 on the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017. In addition, the Company re-valued the derivative features (refer to Note 9, Derivative Instruments, for additional information on this transaction).

During the year ended December 31, 2016, the Company made cash payments for principal and interest on the JGB Concord February Debenture of \$391 and \$73, respectively. The cash paid for principal was from proceeds of the November 18, 2016 Receivables Purchase Agreement. \$31 of the cash paid for interest was from proceeds of the December 30, 2016 Receivables Purchase Agreement.

During the nine months ended September 30, 2017, the Company made cash payments for principal and interest on the JGB Concord February Debenture of \$2,688 and \$31, respectively. Proceeds from the sale of the Company’s Highwire division were used to pay principal and interest of \$2,526 and \$12, respectively, along with an early payment penalty of \$253.

During the nine months ended September 30, 2017, JGB Concord converted \$1,053 of principal and accrued interest into shares of the Company’s common stock (refer to Note 11, Stockholders’ Deficit, for further information). As a result of these conversions, the Company recorded a loss on extinguishment of debt of \$401 and \$1,279 to the unaudited condensed consolidated statement of operations for the three and nine months ended September 30, 2017, respectively.

Principal of \$11 and \$3,748 related to the JGB Concord February Debenture remained outstanding as of September 30, 2017 and December 31, 2016, respectively.

MEF I, L.P. Exchange Note

On March 9, 2017, JGB Waltham, the Company, and a third-party investor effectuated a two-part exchange with respect to a portion of the Amended and Restated Debenture in which JGB Waltham assigned a portion of its interest in the Amended and Restated Debenture (the “Assigned Debt”) to MEF I, L.P. pursuant to an Assignment and Assumption Agreement, dated as of March 9, 2017. Simultaneously therewith, the Company entered into an Exchange Agreement, dated as of March 9, 2017 (the “Exchange Agreement”), pursuant to which the Company issued to MEF I, L.P. a 4.67% convertible promissory note, dated as of March 9, 2017, in the aggregate principal amount of \$550 (the “Exchange Note”). The Exchange Note is convertible at the lower of (i) \$0.16 or (ii) 80% of the lowest VWAP in the 30 trading days prior to the conversion date (refer to Note 9, Derivative Instruments, for further detail on the derivative features associated with the Exchange Note).

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During the nine months ended September 30, 2017, the investor who held the Exchange Note converted \$575 of principal and related interest into shares of the Company's common stock (refer to Note 11, Stockholders' Deficit, for further information). As a result of these conversions, the outstanding principal balance as of September 30, 2017 was \$0. The Company recorded a loss on extinguishment of debt of \$150 to the unaudited condensed consolidated statement of operations for the three and nine months ended September 30, 2017.

Trinity Hall Promissory Note

On December 30, 2016, the Company issued to Trinity Hall a promissory note in the principal amount of \$500, with interest accruing at the rate of 3% per annum, which matures on January 1, 2018. This note was issued upon assignment to Trinity Hall of certain related-party notes payable to Mark Munro (refer to Note 13, Related Parties, for further detail).

RDW April 3, 2017 2.5 % Convertible Promissory Note

On April 3, 2017, Scott Davis, a former officer of the Company assigned \$100 of his promissory note in the original principal amount of \$250, reduced to \$225 based on a \$25 conversion into common stock, to RDW. As consideration for the assignment, RDW paid Scott Davis \$40. The note was convertible at a price of \$8.88 and was due on demand. As of April 3, 2017, the outstanding amount of principal and accrued interest for the note was \$225 and \$57, respectively. Subsequent to the assignment of \$100 principal amount of the note to RDW, the remainder of the note was forgiven. The original note was included within notes payable, related parties on the unaudited condensed consolidated balance sheets. Per ASC 470-50-40-2, debt extinguishment transactions between related parties are in essence a capital contribution from a related party. As a result, rather than recording a gain or loss on extinguishment of debt, the Company recorded \$182 to additional paid-in capital on the unaudited condensed consolidated balance sheet as of June 30, 2017.

RDW subsequently exchanged this original note for a new 2.5% convertible promissory note in the principal amount of \$100 due April 3, 2018. The conversion price of the new note was equal to 75% of the average of the five lowest VWAPS over the seven trading days prior to the date of conversion (refer to Note 9, Derivative Instruments, for further detail on the derivative features associated with the RDW April 3, 2017 2.5% convertible note). The Company recorded a loss on extinguishment of debt of \$14 for the nine months ended September 30, 2017, which includes all extinguishment accounting for the period in accordance with ASC Topic 470-50.

During the nine months ended September 30, 2017, the investor who holds the April 3, 2017 2.5% promissory note converted \$100 of principal into shares of the Company's common stock (refer to Note 11, Stockholders' Deficit, for further information). As a result of these conversions, the outstanding principal balance as of September 30, 2017 was \$0. The Company recorded a gain on extinguishment of debt of \$34 to the unaudited condensed consolidated statement of operations for the three and nine months ended September 30, 2017.

RDW July 14, 2017 9.9% Convertible Promissory Note

On July 14, 2017, the Company issued a convertible promissory note to RDW in the principal amount of \$155, that accrues interest at the rate of 9.9% per annum, and matures on July 14, 2018. The note is convertible at the lower of (i) \$0.04 or (ii) 75% of the lowest five VWAPS over the seven trading days prior to the date of conversion (refer to Note 9, Derivative Instruments, for further detail on the derivative features associated with the RDW July 14, 2017 9.9% convertible note).

During the nine months ended September 30, 2017, the investor who holds the 9.9% promissory note did not convert any principal or accrued interest into shares of the Company's common stock.

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Assignment of Tim Hannibal Note - RDW July 18, 2017 2.5% Convertible Promissory Note

On July 18, 2017, Tim Hannibal assigned 100% of his 8% convertible promissory note in the original principal amount of \$1,215, due October 9, 2017, to RDW. This note was convertible into the Company's common stock at a price of \$25.48 per share. RDW then exchanged this original note for a new 2.5% convertible promissory note in the principal amount of \$1,215 that matures on July 18, 2018. The conversion price of such note is equal to the lower of (i) \$0.04 or (ii) 75% of the lowest five VWAPS over the seven trading days prior to the date of conversion (refer to Note 9, Derivative Instruments, for further detail on the derivative features associated with the RDW July 18, 2017 2.5% convertible note). In addition, Tim Hannibal forgave all outstanding interest relating to the original note. The Company recorded a loss on extinguishment of debt of \$297 on the unaudited condensed consolidated statement of operations for the three and nine months ended September 30, 2017.

During the nine months ended September 30, 2017, the investor who holds the July 18, 2017 2.5% promissory note converted \$708 of principal into shares of the Company's common stock (refer to Note 11, Stockholders' Deficit, for further information). As a result of these conversions, the Company recorded a loss on extinguishment of debt of \$177 to the unaudited condensed consolidated statement of operations for the three and nine months ended September 30, 2017.

RDW September 27, 2017 9.9% Convertible Promissory Note

On September 27, 2017, the Company issued a convertible promissory note to RDW in the principal amount of \$155, that bears interest at the rate of 9.9% per annum, and matures on September 27, 2018. The note is convertible at the lower of (i) \$0.04 or (ii) 75% of the lowest five VWAPS over the twenty trading days prior to the date of conversion (refer to Note 9, Derivative Instruments, for further detail on the derivative features associated with the RDW September 27, 2017 9.9% convertible note).

During the nine months ended September 30, 2017, the investor who holds the 9.9% promissory note did not convert any principal or accrued interest into shares of the Company's common stock.

Restructuring of Forward Investments, LLC Promissory Notes and Working Capital Loan

On March 4, 2015, the Company restructured the terms of certain promissory notes issued by it to a related party investor, Forward Investments, LLC, in order to extend the maturity dates thereof, reduce the seniority and reduce the interest rate accruing thereon. The following notes were restructured as follows:

- notes issued to Forward Investments, LLC in the aggregate principal amount of \$3,650 that bear interest at the rate of 10% per annum, had the maturity date extended from June 30, 2015 to July 1, 2016. These notes matured on July 1, 2016;
- notes issued to Forward Investments, LLC in the principal amount of \$2,825 that bear interest at the rate of 2% per annum, had the maturity date extended from June 30, 2015 to July 1, 2016. These notes matured on July 1, 2016; and
- notes issued to Forward Investments, LLC in the aggregate principal amount of \$2,645 were converted from senior notes to junior notes, had the interest rate reduced from 18% to 3% per annum, had the maturity date extended by approximately three years to January 1, 2018, and originally were convertible at a conversion price of \$25.44 per share until the Convertible Debentures were repaid in full and thereafter \$9.40 per share, subject to further adjustment as set forth therein.

In connection with such restructuring, Forward Investments, LLC agreed to lend to the Company an amount substantially similar to the accrued interest the Company owed to Forward Investments, LLC on the restructured notes. In consideration for such restructuring and additional payments made by Forward Investments, LLC to the Company, the Company issued to Forward Investments, LLC an additional convertible note in the original principal amount of \$1,730 with an interest rate of 3% per annum, a maturity date of January 1, 2018, and an initial conversion price of \$25.44 per share until the Convertible Debentures were repaid in full and thereafter \$9.40 per share, subject to further adjustment as set forth therein, and provided Forward Investments, LLC the option to lend the Company an additional \$8,000 in the form of convertible notes similar to the existing convertible notes of the Company issued to Forward Investments, LLC. The convertible note was issued to Forward Investments, LLC as an incentive to restructure the above-mentioned notes and resulted in the Company recording a loss on modification of debt of \$1,508 on the unaudited condensed consolidated statement of operations as of March 31, 2015.

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As part of the restructuring, Forward Investments, LLC agreed to convert \$390 of accrued interest on the above-mentioned loans to a new note bearing interest at the rate of 6.5% per annum that matured on July 1, 2016.

In conjunction with the extension of the 2% and 10% convertible notes issued to Forward Investments, LLC, the Company recorded an additional \$1,916 of debt discount at the date of the restructuring.

The Company has entered into an agreement with Forward Investments, LLC permitting Forward Investments, LLC to convert its debt into the Company's common stock at a 5% discount to the daily market price. During the nine months ended September 30, 2017, Forward Investments, LLC converted \$4,776 aggregate principal amount of promissory notes into an aggregate of 145,266,738 shares of the Company's common stock. Refer to Note 11, Stockholders' Deficit, for further information. As a result of these conversions, the Company recorded a loss on extinguishment of debt of \$206 and \$459 for the three and nine months ended September 30, 2017, respectively.

During July 2017, the Company determined that Forward Investments was not a related party and reclassified debt owed to Forward Investments from related party debt to term loans. The effective date of the reclassification was January 1, 2017.

Convertible Promissory Note to Frank Jadevaia, Former Owner of IPC

On January 1, 2014, the Company acquired all of the outstanding capital stock of IPC. As part of the purchase price for the acquisition, the Company issued a convertible promissory note to Frank Jadevaia, then President of the Company, in the original principal amount of \$6,255. The convertible promissory note accrues interest at the rate of 8% per annum, and all principal and interest accruing thereunder was originally due and payable on December 31, 2014. At the election of Mr. Jadevaia, the convertible promissory note is convertible into shares of the Company's common stock at a conversion price of \$67.96 per share (subject to equitable adjustments for stock dividends, stock splits, recapitalizations and other similar events). The Company can elect to force the conversion of the convertible promissory note if the Company's common stock is trading at a price greater than or equal to \$67.96 for ten consecutive trading days. This note is subordinated until the Senior Secured Convertible Notes issued to the JGB entities are paid in full.

On December 31, 2014, the Company and Mr. Jadevaia agreed to a modification of the convertible promissory note. The term of the convertible promissory note was extended to May 30, 2016 and, in consideration for this modification, the Company issued to Mr. Jadevaia 25,000 shares of common stock.

On May 19, 2015, Mr. Jadevaia assigned \$500 of principal related to the convertible promissory note and the assignees converted all \$500 principal amount of such note into 58,046 shares of the Company's common stock with a fair value of \$13.52 per common share.

On May 30, 2016, the note matured and was due on demand.

On November 4, 2016, Mr. Jadevaia resigned from his role as the Company's President. During July 2017, the Company determined that Frank Jadevaia was no longer a related party and reclassified his note from related party debt to term loans. The effective date of the reclassification was January 1, 2017.

On October 12, 2017, Mr. Jadevaia agreed to exchange \$5,430 held in promissory notes into shares of the Company's Series L preferred stock and assigned promissory notes in the principal amount of \$400 to RDW (refer to Note 16, Subsequent Events, for further detail).

Promissory Note to Former Owner of Tropical

In August 2011, in connection with the Company's acquisition of Tropical, the Company assumed a promissory note in the principal amount of \$106. On April 25, 2017, the holder of the note forgave the remaining balance of principal and interest and cancelled the promissory note. As of April 25, 2017, the note had accrued interest of \$25. As a result of the cancellation of the note, the Company recognized a gain on fair value of extinguishment of \$131 in the unaudited condensed consolidated financial statements for the nine months ended September 30, 2017.

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9. DERIVATIVE INSTRUMENTS

The Company evaluates and accounts for conversion options embedded in its convertible debt and freestanding instruments in accordance with ASC 815, *Accounting for Derivative Instruments and Hedging Activities* (“ASC Topic 815”).

MidMarket Warrants

The Company issued warrants to the lenders under the MidMarket Loan Agreement in 2012. These warrants were outstanding as of September 30, 2017 and December 31, 2016.

The terms of the warrants issued in September 2012 originally provided, among other things, that the number of shares of common stock issuable upon exercise of such warrants amounted to 11.5% of the Company’s fully-diluted outstanding common stock and common stock equivalents, whether the common stock equivalents were fully vested and exercisable or not, and that the initial exercise price of such warrants was \$20.00 per share of common stock, subject to adjustment. Pursuant to an amendment to the loan agreement, on March 22, 2013, the number of shares for which the warrants are exercisable was fixed at 58,559 shares. On September 17, 2012, when the warrants were issued, the Company recorded a derivative liability in the amount of \$194. The amount was recorded as a debt discount and was being amortized over the original life of the related loans. The amount of the derivative liability was computed by using the Black-Scholes option pricing model, which is not materially different from a binomial lattice valuation methodology, to determine the value of the warrants issued. In accordance with ASC Topic 480, the warrants are classified as liabilities because there is a put feature that requires the Company to repurchase any shares of common stock issued upon exercise of the warrants. The derivative liability associated with this debt is revalued each reporting period and the increase or decrease is recorded to the consolidated statement of operations under the caption “change in fair value of derivative instruments.” At each reporting date, the Company performs an analysis of the fair value of the warrants using the binomial lattice pricing model and adjusts the fair value accordingly.

On September 17, 2016, the fourth anniversary date of the warrants, the Company failed to meet the minimum adjusted earnings before interest, taxes, depreciation and amortization provisions set forth within the original warrant agreement. As such, the expiration date of the warrants was extended to September 17, 2018.

On September 30, 2017 and December 31, 2016, the Company used a binomial lattice pricing model to determine the fair value of the derivative liability of the warrants on those dates, and determined the fair value was \$0. The Company recorded the change in the fair value of the derivative liability on the unaudited condensed consolidated statement of operations for the three months ended September 30, 2016 as a gain of \$11. The Company recorded the change in the fair value of the derivative liability on the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2016 as a gain of \$21.

The fair value of the warrant derivative liability as of September 30, 2017 and December 31, 2016 was calculated using a binomial lattice pricing model with the following factors, assumptions and methodologies:

	<u>September 30, 2017</u>	<u>December 31, 2016</u>
Fair value of Company’s common stock	\$ 0.01	\$ 0.12
Volatility (closing prices of 3-4 comparable public companies, including the Company’s historical volatility)	184%	120%
Exercise price per share	\$4.00 - \$5.00	\$4.00 - \$5.00
Estimated life	.96 years	1.7 years
Risk free interest rate (based on 1-year treasury rate)	1.31%	0.12%

Forward Investments, LLC Convertible Feature

On February 4, 2014 and March 28, 2014, Forward Investments, LLC made convertible loans to the Company for working capital purposes in the amounts of \$1,800 and \$1,200, respectively. Such loans are evidenced by convertible promissory notes that bear interest at the rate of 2% and 10% per annum, were to mature on June 30, 2015 and originally were convertible into shares of the Company’s common stock at an initial conversion price of \$25.44 per share.

The fair value of the embedded conversion feature at the date of issuance was \$8,860. The Company recorded a debt discount of \$6,475 and a loss on debt discount of \$2,385. The debt discount is being amortized over the life of the loans. The Company used a Monte Carlo simulation on the date of issuance to determine the fair value of the embedded conversion feature.

On October 22, 2014, the two convertible promissory notes were modified to reduce the initial conversion price of \$25.44 to \$15.72. As a result, the Company used a Monte Carlo simulation to determine the fair value on the date of modification. The Company recorded the change in the fair value of the derivative liability as a loss on fair value of derivative instruments of \$310.

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On March 4, 2015, the Company and Forward Investments, LLC restructured the two promissory notes in order to extend the maturity dates thereof, reduce the seniority and reduce the interest rate accruing thereon (refer to Note 13, Related Parties, for further detail). The Company accounted for this restructuring of the promissory notes as a debt modification under ASC Topic 470-50. As part of the modification, the Company analyzed the embedded conversion feature and recorded a loss on fair value of derivative instruments of \$2,600 on the consolidated statement of operations.

In conjunction with the issuance of the 6.5% and 3% convertible notes issued on March 4, 2015, the Company recorded an additional derivative liability as a debt discount in the amount of \$260 and \$1,970, respectively, on the date of the issuance of the notes.

The debt discounts are being amortized over the life of the loans. The Company used a Monte Carlo simulation on the date of issuance to determine the fair value of the embedded conversion features.

On August 3, 2015, the Company and Forward Investments, LLC agreed to reset the conversion price of the convertible notes to \$6.32 per share of the Company's common stock. As a result, the Company used a Monte Carlo simulation to determine the fair value of the conversion features on the date of the agreement. On the date of the transaction, the fair value of the Forward Investments convertible notes conversion feature did not change and as such, no change in fair value of derivative instruments was recorded on the consolidated statement of operations.

On October 26, 2015, the ratchet-down feature within the original agreement was triggered and the conversion price of the convertible notes was reset to \$5.00 per share of the Company's common stock. Prior to the triggering of the ratchet-down feature, the Company revalued the derivative and recorded a gain on fair value of derivative liabilities of \$120 on the consolidated statement of operations. The Company then reduced the existing derivative liability related to the reset provision and recorded the change of \$2,310 in the derivative liability value as a loss on change in fair value of derivative instruments on the consolidated statement of operations.

On December 29, 2015, the ratchet-down feature within the original agreement was triggered and the conversion price of the convertible notes was reset to \$3.12 per share of the Company's common stock. Prior to the triggering of the ratchet-down feature, the Company revalued the derivative and recorded a gain on fair value of derivative liabilities of \$3,380 on the consolidated statement of operations. The Company then reduced the existing derivative liability related to the reset provision and recorded the change of \$4,140 in the derivative liability value as a loss on change in fair value of derivative instruments on the consolidated statement of operations.

On September 30, 2017 and December 31, 2016, the fair value of the conversion feature of the Forward Investments, LLC loans was \$385 and \$791, respectively, which was included in derivative financial instrument at estimated fair value on the unaudited condensed consolidated balance sheets. The change in fair value of the Forward Investments, LLC derivative liabilities was recorded as a gain the unaudited condensed consolidated statement of operations of \$125 and \$406 for the three and nine months ended September 30, 2017, respectively. The change in the fair value of the Forward Investments, LLC derivative liabilities was recorded as a gain in the unaudited condensed consolidated statements of operations of \$6,909 and \$13,057 for the three and nine months ended September 30, 2016, respectively.

The fair value of the Forward Investments, LLC derivative at the measurement date was calculated using the Monte Carlo simulation with the following factors, assumptions and methodologies:

	September 30, 2017				December 31, 2016			
Principal amount and accrued interest	\$ 1,777	\$ 562	\$ 1,231	\$ 3,081	\$ 3,210	\$ 390	\$ 1,025	\$ 4,373
Conversion price per share	*	*	*	*	\$ 3.12	\$ 3.12	\$ 3.12	\$ 3.12
Risk free rate	1.92%	1.92%	1.06%	1.06%	1.93%	1.93%	0.51%	0.85%
Life of conversion feature (in years)	4.25	4.25	0.25	0.25	5.0	5.0	0.3	1.0
Volatility	160%	160%	200%	200%	100%	100%	135%	120%

* The conversion price per share is equal to the lesser of \$0.78 or 95% of VWAP on the conversion date.

Dominion Capital LLC August 6, 2015 Demand Promissory Note – Senior Convertible Note Embedded Features

On August 6, 2015, the Company entered into a senior convertible note agreement with the investor whereby the Company issued a promissory note in the original principal amount of \$2,105, with interest accruing at the rate of 12% per annum, which matured on January 6, 2017. The Company evaluated the senior convertible note's settlement provisions and determined that the voluntary conversion feature and fundamental transaction clauses met the criteria to be classified as embedded derivatives as set forth in ASC 815, *Derivatives and Hedging* and ASC 480, *Distinguishing Liabilities from Equity*. On August 6, 2015, the Company used a Monte Carlo simulation to value the settlement features and ascribed a value of \$524 related to the voluntary conversion feature and fundamental transaction clauses and recorded these items on the consolidated balance sheets as a debt discount and related derivative liability. The debt discounts were being amortized over the life of the loan.

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On December 31, 2016, the Company used a Monte Carlo simulation to value the settlement features of the senior convertible note and determined the fair value to be \$176. As a result of the conversion of the outstanding principal balance (refer to Note 8, Term Loans, for further detail), the fair value of the corresponding derivative liability was \$0 as of September 30, 2017. The Company recorded a gain on fair value of derivative instruments of \$176 on the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017. The Company recorded a loss of \$89 on the unaudited condensed consolidated statement of operations for the three ended September 30, 2016, and a gain of \$250 for the nine months ended September 30, 2016.

The fair value of the demand promissory note derivative at the measurement date was calculated using the Monte Carlo simulation with the following factors, assumptions and methodologies:

	December 31, 2016
Principal amount	\$ 1,198
Conversion price per share	\$ 5.00
Conversion trigger price per share	None
Risk free rate	0.44%
Life of conversion feature (in years)	0.10
Volatility	135%

Dominion Capital LLC November 4, 2016 Exchange Agreement – Senior Convertible Debt Features

On November 4, 2016, the Company entered into an exchange agreement with the holder of the September 15, 2016 term promissory note. The principal amount was increased by \$40, and the note became convertible into shares of the Company's common stock. The note is convertible at the lower of (i) \$0.40, or (ii) 75% of the lowest VWAP day for the 15 days prior to the conversion date (for additional detail refer to Note 8, Term Loans). The Company evaluated the senior convertible note's settlement provisions and determined that the voluntary conversion feature and fundamental transaction clauses met the criteria to be classified as embedded derivatives as set forth in ASC 815, Derivatives and Hedging and ASC 480, Distinguishing Liabilities from Equity. On November 4, 2016, the Company used a Monte Carlo simulation to value the settlement features. The Company ascribed a value of \$242 related to the conversion feature and recorded this item on the consolidated balance sheets as a derivative liability.

On September 30, 2017 and December 31, 2016, the Company used a Monte Carlo simulation to value the settlement features of the senior convertible note and determined the fair value to be \$79 and \$78, respectively. The Company recorded a gain of \$473 on the unaudited condensed consolidated statement of operations for the three months ended September 30, 2017, and a loss of \$1 on the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017.

The fair value of the senior convertible note derivative at the measurement date was calculated using the Monte Carlo simulation with the following factors, assumptions and methodologies:

	September 30, 2017	December 31, 2016
Principal amount and guaranteed interest	\$ 154	\$ 605
Conversion price per share	*	\$ 0.40
Conversion trigger price per share	None	None
Risk free rate	0.96%	0.76%
Life of conversion feature (in years)	0.10	0.80
Volatility	82%	120%

* The conversion price per share is equal to the lesser of \$0.10 or 75% of average daily VWAP for the fifteen trading days prior to the conversion date.

Dominion Capital LLC January 31, 2017 – Senior Convertible Debt Features

On January 31, 2017, the Company entered into a senior convertible promissory note with Dominion Capital, LLC in the original principal amount of \$70, with interest accruing at the rate of 6% per annum, which matures on January 31, 2018. The note is convertible at the lower of (i) \$0.40 or (ii) 75% of the lowest VWAP in the 15 trading days prior to the conversion date (for additional detail refer to Note 8, Term Loans). The Company evaluated the senior convertible note's settlement provisions and determined that the voluntary conversion feature and fundamental transaction clauses met the criteria to be classified as embedded derivatives as set forth in ASC 815, Derivatives and Hedging and ASC 480, Distinguishing Liabilities from Equity. On January 31, 2017, the Company used a Monte Carlo simulation to value the settlement features. The Company ascribed a value of \$38 related to the conversion feature and recorded this item on the consolidated balance sheets as a derivative liability.

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On September 30, 2017, the Company used a Monte Carlo simulation to value the settlement features of the senior convertible note and determined the fair value to be \$64. The Company recorded a gain of \$3 on the unaudited condensed consolidated statement of operations for the three months ended September 30, 2017, and a loss of \$26 on the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017.

The fair value of the senior convertible note derivative at the measurement date was calculated using the Monte Carlo simulation with the following factors, assumptions and methodologies:

	September 30, 2017
Principal amount and guaranteed interest	\$ 80
Conversion price per share	*
Conversion trigger price per share	None
Risk free rate	1.06%
Life of conversion feature (in years)	0.34
Volatility	201%

* The conversion price per share is equal to 75% of average daily VWAP for the fifteen trading days prior to the conversion date.

Smithline Senior Convertible Note Embedded Features

On August 6, 2015, the Company issued to Smithline a senior convertible note in the principal amount of \$526, with interest accruing at the rate of 12% per annum, which matures on January 11, 2017. The Company evaluated the senior convertible note's settlement provisions and determined that the voluntary conversion feature and fundamental transaction clauses met the criteria to be classified as embedded derivatives as set forth in ASC 815, *Derivatives and Hedging* and ASC 480, *Distinguishing Liabilities from Equity*. On August 6, 2015, the Company used a Monte Carlo simulation to value the settlement features and ascribed a value of \$131 related to the voluntary conversion feature and fundamental transaction clauses and recorded these items on the consolidated balance sheets as a debt discount and related derivative liability. The debt discounts are being amortized over the life of the loan.

On July 20, 2016 and September 1, 2016, principal of \$55 and \$97, respectively, was added to the Smithline senior convertible note (refer to Note 8, Term Loans, for additional detail).

On September 30, 2017 and December 31, 2016, the Company used a Monte Carlo simulation to value the settlement features of the senior convertible noted and determined the fair value to be \$7 and \$0, respectively. The Company recorded the change in the fair value of the derivative liability for the three months ended September 30, 2017 and 2016 as a gain of \$43 and \$0, respectively. The Company recorded the change in fair value of the derivative liability for the nine months ended September 30, 2017 and 2016 as a loss and gain of \$7 and \$85, respectively.

The fair value of the Smithline derivative at September 30, 2017 was calculated using the Monte Carlo simulation with the following factors, assumptions and methodologies:

	September 30, 2017
Principal amount and accrued interest	\$ 19
Conversion price per share	*
Conversion trigger price per share	None
Risk free rate	1.06%
Life of conversion feature (in years)	0.25
Volatility	200%

* The conversion price per share is equal to the lesser of \$1.25 or 75% of average daily VWAP for the five trading days prior to the conversion date.

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JGB (Cayman) Waltham Ltd. Senior Secured Convertible Debenture Features

On December 29, 2015, the Company entered into a securities purchase agreement with JGB Waltham whereby the Company issued to JGB Waltham, for gross proceeds of \$7,500, a 10% original issue discount senior secured convertible debenture in the aggregate principal amount of \$7,500. The Company evaluated the senior convertible note's settlement provisions and determined that the voluntary conversion feature and fundamental transaction clauses met the criteria to be classified as embedded derivatives as set forth in ASC 815, *Derivatives and Hedging* and ASC 480, *Distinguishing Liabilities from Equity*. On December 29, 2015, the Company used a Monte Carlo simulation to value the settlement features and ascribed a value of \$1,479 related to the voluntary conversion feature and fundamental transaction clauses and recorded these items on the consolidated balance sheets as a debt discount and related derivative liability. The debt discounts are being amortized over the life of the loan.

On May 17, 2016, the Company entered into the Debenture Forbearance Agreement with JGB Waltham pursuant to which JGB Waltham agreed to forbear action with respect to certain existing defaults in accordance with the terms of the Debenture Forbearance Agreement (Refer to Note 8, Term Loans, for further details). The Company evaluated the Debenture Forbearance Agreement and accounted for the transaction as a debt extinguishment in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company used a Monte Carlo simulation to revalue the settlement features associated with the Debenture Forbearance Agreement. The Company recorded the change in the settlement features as a loss to change in fair value of derivative instruments of \$1,154 to its consolidated statement of operations on May 17, 2016.

On May 23, 2016, the Company entered into the Amended Agreement with JGB Concord, JGB Waltham, VaultLogix, and the Guarantors. The Company accounted for this Amended Agreement in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company accounted for the Amended Agreement as a debt modification and utilized a Monte Carlo simulation to determine the fair value of the settlement features. The Company recorded a loss on the fair value of the settlement features to change in fair value of derivative instruments of \$41 on the consolidated statement of operations as of May 23, 2016.

On June 23, 2016, the Company entered into an amended agreement with JGB Concord and JGB Waltham (refer to Note 8, Term Loans, for further detail). The Company accounted for the amended agreement as a debt extinguishment in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company used a Monte Carlo simulation to revalue the settlement features associated with the Amended Agreement. The Company recorded the change in the settlement features as a loss to change in fair value of derivative instruments of \$486 to its consolidated statement of operations on June 23, 2016.

On September 1, 2016, the Company entered into an amended agreement with JGB Concord and JGB Waltham (refer to Note 8, Term Loans, for further detail). The Company accounted for the amended agreement in regards to the December Debenture as a debt modification in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company used a Monte Carlo simulation to revalue the settlement features associated with the Amended Agreement. The Company recorded the change in the settlement features as a gain to change in fair value of derivative instruments of \$1,552 to its consolidated statement of operations on September 1, 2016.

On February 28, 2017, the Company entered into a consent agreement with JGB Concord and JGB Waltham (refer to Note 8, Term Loans, for further detail). The Company accounted for the amended agreement in regards to the JGB Waltham debenture as a debt extinguishment in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company used a Monte Carlo simulation to revalue the settlement features associated with the agreement. The Company recorded the change in the settlement features as a loss to change in fair value of derivative instruments of \$1,752 to its unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017.

On March 9, 2017, JGB (Cayman) Waltham entered into an Assignment and Assumption agreement with MEF I, LP (refer to Note 8, Term Loans, for further detail). The Company accounted for the assumption agreement in regards to the JGB Waltham debenture as a debt extinguishment in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company used a Monte Carlo simulation to revalue the settlement features associated with the agreement. The Company recorded the change in the settlement features as a loss to change in fair value of derivative instruments of \$349 to its unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017.

On September 30, 2017 and December 31, 2016, the Company used a Monte Carlo simulation to value the settlement features of the senior convertible notes issued to JGB Waltham and determined the fair value to be \$2,467 and \$533, respectively. The Company recorded the change in the fair value of the derivative liability for the three months ended September 30, 2017 and 2016 as a gain of \$474 and \$2,281, respectively. The Company recorded the change in fair value of the derivative liability for the nine months ended September 30, 2017 and 2016 as a loss and gain of \$1,934 and \$2,428, respectively, which includes all extinguishment accounting for the periods in accordance with ASC Topic 470-50. These changes were recorded in the unaudited condensed consolidated statements of operations.

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The fair value of the JGB (Cayman) Waltham Ltd. derivative at the measurement date was calculated using the Monte Carlo simulation with the following factors, assumptions and methodologies:

	September 30, 2017	December 31, 2016
Principal amount	\$ 3,591	\$ 5,034
Conversion price per share	*	\$ 0.80
Conversion trigger price per share	None	\$ 8.00
Risk free rate	1.47%	1.31%
Life of conversion feature (in years)	1.67	2.41
Volatility	179%	100%

* The conversion price per share is equal to the lesser of \$0.04 or 80% of VWAP on the conversion date.

JGB (Cayman) Waltham Ltd. 2.7 Note Convertible Debenture Features

On September 1, 2016, the Company entered into an amended agreement with JGB Concord and JGB Waltham (refer to Note 8, Term Loans, for further detail). The Company accounted for the amended agreement in regards to the 2.7 Note as a debt extinguishment in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company used a Monte Carlo simulation to revalue the settlement features associated with the Amended Agreement and determined that the fair value of the features was \$1,200 as of September 1, 2016 and recorded these items on the consolidated balance sheets as a derivative liability. The debt discounts are being amortized over the life of the loan.

On February 28, 2017, the Company entered into a consent agreement with JGB Concord and JGB Waltham (refer to Note 8, Term Loans, for further detail). The Company accounted for the amended agreement in regards to the JGB Waltham 2.7 Note as a debt extinguishment in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company used a Monte Carlo simulation to revalue the settlement features associated with the agreement. The Company recorded the change in the settlement features as a loss to change in fair value of derivative instruments of \$141 to its unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017.

On September 30, 2017 and December 31, 2016, the Company used a Monte Carlo simulation to value the settlement feature of the 2.7 Note and determined the fair value to be \$201 and \$119, respectively. The Company recorded a gain on fair value of derivative instruments of \$42 and \$500 for the three months ended September 30, 2017 and 2016, respectively. The Company recorded a loss and a gain on fair value of derivative instruments of \$82 and \$500 for the nine months ended September 30, 2017 and 2016, respectively, which includes all extinguishment accounting for the periods in accordance with ASC Topic 470-50. These changes were recorded on the unaudited condensed consolidated statement of operations.

The fair value of the JGB Waltham derivative at the measurement date was calculated using the Monte Carlo simulation with the following factors, assumptions and methodologies:

	September 30, 2017	December 31, 2016
Principal amount	\$ 414	\$ 593
Conversion price per share	*	\$ 0.80
Conversion trigger price per share	None	\$ 8.00
Risk free rate	1.06%	0.62%
Life of conversion feature (in years)	0.25	0.58
Volatility	200%	130%

* The conversion price per share is equal to the lesser of \$0.04 or 80% of VWAP on the conversion date.

JGB (Cayman) Concord Ltd. Senior Secured Convertible Note

On February 17, 2016, the Company entered into a securities exchange agreement by and among the Company, VaultLogix, and JGB Concord, whereby the Company exchanged the White Oak Global Advisors, LLC promissory note and subsequently assigned to the lender party a new 8.25% senior secured convertible note dated February 18, 2016 in the aggregate principal amount of \$11,601 (refer to Note 8, Term Loans, for further details).

The Company evaluated the senior secured convertible note's settlement provisions and determined that the conversion feature and fundamental transaction clauses met the criteria to be classified as embedded derivatives as set forth in ASC 815, *Derivatives and Hedging* and ASC 480, *Distinguishing Liabilities from Equity*. On February 18, 2016, the Company used a Monte Carlo simulation to value the settlement features and ascribed a value of \$1,350 related to the conversion feature and fundamental transaction clauses and recorded

these items on the consolidated balance sheets as a derivative liability. The debt discounts are being amortized over the life of the loan.

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On May 17, 2016, the Company entered into the Note Forbearance Agreement with JGB Concord pursuant to which JGB Concord agreed to forbear action with respect to certain existing defaults in accordance with the terms of the Note Forbearance Agreement (Refer to Note 8, Term Loans, for further details). The Company evaluated the Note Forbearance Agreement and accounted for the transaction as a debt extinguishment in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company used a Monte Carlo simulation to revalue the settlement features associated with the Note Forbearance Agreement. The Company recorded the change in the settlement features as a loss to change in fair value of derivative instruments of \$2,196 to its consolidated statement of operations on May 17, 2016.

On May 23, 2016, the Company entered into the Amended Agreement with JGB Concord, JGB Waltham, VaultLogix, and the Guarantors. The Company accounted for this Amended Agreement in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company accounted for the Amended Agreement as a debt modification and utilized a Monte Carlo simulation to determine the fair value of the settlement features. The Company recorded a loss on the fair value of the settlement features to change in fair value of derivative instruments of \$79 on the consolidated statement of operations as of May 23, 2016.

On June 23, 2016, the Company entered into an amended agreement with JGB Concord and JGB Waltham (refer to Note 8, Term Loans, for further detail). The Company accounted for the amended agreement as a debt extinguishment in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company used a Monte Carlo simulation to revalue the settlement features associated with the Amended Agreement to determine the fair value. The Company recorded the change in the settlement features as a loss to change in fair value of derivative instruments of \$924 to its consolidated statement of operations on June 23, 2016.

As part of the June 23, 2016 amended agreement with JGB Concord, the Company issued 225,000 shares of the Company's common stock on June 23, 2016 to JGB Concord (Refer to Note 11, Stockholders' Deficit, for further detail), and agreed to a make-whole provision whereby the Company will pay JGB Concord in cash the difference between \$3.76 per share of the Company's common stock and the average volume weighted average price per share of the Company's common stock sixty days after shares of the Company's common stock are freely tradable. The Company accounted for the make-whole provision within the June 23, 2016 amendment agreement as a derivative liability and utilized a binomial lattice model to ascribe a value of \$280, which was recorded as a derivative liability on the Company's consolidated balance sheet and as a loss on extinguishment of debt on the Company's consolidated statement of operations on June 23, 2016.

On September 1, 2016, the Company entered into an amended agreement with JGB Concord and JGB Waltham (refer to Note 8, Term Loans, for further detail). The Company accounted for the amended agreement as a debt extinguishment in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company used a Monte Carlo simulation to revalue the settlement features associated with the Amended Agreement. The Company recorded the change in the settlement features as a gain to change in fair value of derivative instruments of \$1,308 to its consolidated statement of operations on September 1, 2016.

On February 28, 2017, the Company entered into a consent agreement with JGB Concord and JGB Waltham (refer to Note 8, Term Loans, for further detail). The Company accounted for the amended agreement in regards to the JGB Concord Debenture as a debt extinguishment in accordance with ASC Topic 470-50. In accordance with ASC Topic 470-50, the Company used a Monte Carlo simulation to revalue the settlement features associated with the agreement. The Company recorded the change in the settlement features as a gain to change in fair value of derivative instruments of \$2 to its unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017.

On September 30, 2017 and December 31, 2016, the Company used a Monte Carlo simulation to value the settlement features of the senior secured convertible notes and determined the fair value to be \$7 and \$397, respectively. The Company recorded the change in fair value of derivative instruments for the three months ended September 30, 2017 and 2016 as a gain of \$152 and 1,919, respectively. The Company recorded the change in fair value of derivative instruments for the nine months ended September 30, 2017 and 2016 as a gain and loss of \$390 and \$288, respectively, which includes all extinguishment accounting for the periods in accordance with ASC Topic 470-50. These changes were recorded in the unaudited condensed consolidated statement of operations.

The fair value of the JGB (Cayman) Concord Ltd. derivative at the measurement date was calculated using the Monte Carlo simulation with the following factors, assumptions and methodologies:

	September 30, 2017	December 31, 2016
Principal amount	\$ 11	\$ 3,749
Conversion price per share	*	\$ 0.80
Conversion trigger price per share	None	\$ 8.00
Risk free rate	1.47%	1.31%
Life of conversion feature (in years)	1.67	2.41
Volatility	179%	100%

* The conversion price per share is equal to the lesser of \$0.04 or 80% of VWAP on the conversion date.

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JGB Concord Make-Whole Provision

On December 31, 2016, the Company used a binomial lattice model to value the make-whole provision and determined the fair value to be \$819. Proceeds from the January 31, 2017 sale of the Company's Highwire subsidiary were used to pay the remaining balance of the make-whole provision. On February 28, 2017, the Company used a binomial lattice model to value the make-whole provision and determined the fair value to be \$814. The Company recorded a gain on fair value of derivative instruments of \$5 for the nine months ended September 30, 2017 on the unaudited condensed consolidated statement of operations.

The fair value of the JGB Concord make-whole provision at the measurement date was calculated using a binomial lattice model with the following factors, assumptions and methodologies:

	December 31, 2016
Fair value of Company's common stock	\$ 0.12
Volatility	120%
Exercise price	3.76
Estimated life	0.15
Risk free interest rate (based on 1-year treasury rate)	0.48%

February 28, 2017 JGB Waltham Warrant

On February 28, 2017, the Company entered into a securities exchange agreement with JGB Waltham whereby the Company issued a warrant giving JGB Waltham the right to purchase from the Company shares of common stock for an aggregate purchase price of up to \$1,000. The warrant expires on November 28, 2018 and contains a cashless exercise feature. The warrants have an exercise price of \$0.16 until May 29, 2017 and the lower of (a) \$0.16 and (b) 80% of the lowest VWAP of our common stock for the prior 30 days thereafter. On February 28, 2017, the Company used a binomial lattice calculation to value the warrants. The Company ascribed a value of \$65 related to the warrants and recorded this item on the consolidated balance sheets as a derivative liability.

During the three months ended September 30, 2017, JGB Waltham exercised \$500 of the available \$1,000.

On September 30, 2017, the Company used a binomial lattice calculation to value the warrants and determined the fair value to be \$498. The Company recorded a gain of \$401 on the unaudited condensed consolidated statement of operations for the three months ended September 30, 2017. The Company recorded a loss of \$933 on the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017.

The fair value of the warrants at the measurement date was calculated using a binomial lattice calculation with the following factors, assumptions and methodologies:

	September 30, 2017
Fair value of Company's common stock	\$ 0.01
Volatility	215%
Exercise price	0.16
Estimated life	1.16
Risk free interest rate (based on 1-year treasury rate)	1.31%

* The conversion price per share is equal to the lesser of \$0.16 or 80% of lowest VWAP 30 days prior to the conversion date.

MEF I, L.P. Assignment and Assumption Agreement

On March 9, 2017, the Company entered into a convertible promissory note with MEF I, L.P. pursuant to an assignment and assumption agreement (refer to Note 8, Term Loans, for additional detail on the assignment). The note is convertible at the lower of (i) \$0.16 or (ii) 80% of the lowest VWAP in the 30 trading days prior to the conversion date. The Company evaluated the convertible note's settlement provisions and determined that the voluntary conversion feature and fundamental transaction clauses met the criteria to be classified as embedded derivatives as set forth in ASC 815, Derivatives and Hedging and ASC 480, Distinguishing Liabilities from Equity. On March 9, 2017, the Company used a Monte Carlo simulation to value the settlement features. The Company ascribed a value of \$250 related to the conversion feature and recorded this item on the consolidated balance sheets as a derivative liability. The Company recorded a debt discount of \$50 and debt issuance costs of \$50, which are being amortized over the life of the loan.

As a result of the conversion of the outstanding principal balance during the three months ended September 30, 2017 (refer to Note 8, Term Loans, for further detail), the fair value of the corresponding derivative liability was \$0 as of September 30, 2017. The Company recorded a gain of \$369 on the unaudited condensed consolidated statement of operations for the three months ended September 30, 2017. The Company recorded a gain of \$250 on the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017.

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SRFF Warrant and Derivative

On September 8, 2016, the Company issued a warrant to purchase up to a total of 625,000 shares of common stock at any time on or prior to April 1, 2017. The exercise price of the warrant is \$0.004. The warrant was issued in consideration for the outstanding accounts payable to the holder of the warrant. Based on the agreement, the proceeds from the eventual sale of the common stock based on the exercise of all or a portion of the warrant will be applied towards unpaid invoices for services previously rendered to the Company. The Company determined that the fair value of the warrants was \$460, which was included in common stock warrants within the stockholders' deficit section on the consolidated balance sheet as of December 31, 2016.

During the three months ended December 31, 2016, the warrant value became less than the accounts payable owed. As a result, a derivative had to be recorded on the consolidated balance sheet as of December 31, 2016 in accordance with ASC 480.

As of September 30, 2017, the Company did not have sufficient authorized shares for the remaining equity warrants to qualify as equity. Per ASC 815-40-35-9, the Company reclassified these warrants to a derivative liability at their fair value as of March 31, 2017. Based on a warrant to purchase up to a total of 625,000 shares of common stock and an underlying price of \$0.12 per share, the Company recorded these warrants at fair value of \$75 on the unaudited condensed consolidated balance sheet as of March 31, 2017.

On September 30, 2017 and December 31, 2016, the Company used a binomial lattice model to value the warrant derivative and determined the fair value to be \$219 and \$152, respectively. The Company recorded a loss on fair value of derivative instruments of \$54 for the three months ended September 30, 2017 on the unaudited condensed consolidated statement of operations. The Company recorded a gain on fair value of derivative instruments of \$7 for the nine months ended September 30, 2017 on the unaudited condensed consolidated statement of operations.

On September 30, 2017, the expiration date was extended until December 31, 2017.

The fair value of the warrant derivative as of September 30, 2017 and December 31, 2016 was calculated using a binomial lattice pricing model with the following factors, assumptions and methodologies:

	September 30, 2017	December 31, 2016
Fair value of Company's common stock	\$ 0.01	\$ 0.12
Volatility	213%	120%
Exercise price	0.004	0.004
Estimated life	0.25	0.25
Risk free interest rate (based on 1-year treasury rate)	1.06%	0.57%

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Reclassification of Equity Warrants

As of March 31, 2017, the Company did not have sufficient authorized shares for the existing equity warrants to qualify as equity. Per ASC 815-40-35-9, the Company reclassified these warrants to derivative liabilities at their fair value as of March 31, 2017. These warrants are outstanding to GPB Life Science Holdings, LLC, 8760 Enterprises, Inc., and the JGB entities.

The Company determined the fair value of these warrants as of March 31, 2017 to be as follows:

- De minimis for GPB Warrant-1, GPB Warrant-2, and GPB Warrant-3;
- \$2 for the 8760 Enterprises, Inc. warrant; and
- \$33 for the JGB warrant.

On June 27, 2017, the 8760 Enterprises, Inc. warrant was cancelled. The Company used a binomial lattice pricing model to value the settlement features of this equity warrant as of June 27, 2017 and determined the fair value to be \$0. The Company recorded the change in fair value in the unaudited condensed consolidated statement of operations as a gain of \$2.

On July 12, 2017, as a result of the one-for-four reverse split of the Company's common stock, the Company had sufficient authorized shares for the existing equity warrants to qualify as equity. The Company reclassified these warrants to equity at their fair value as of July 12, 2017.

The Company determined the fair value of these warrants as of July 12, 2017 to be as follows:

On June 30, 2017, the Company used a binomial lattice pricing model to value the settlement features of the remaining equity warrants and determined the fair value to be as follows:

- De minimis for GPB Warrant-1, GPB Warrant-2, and GPB Warrant-3;
- \$7 for the JGB warrant.

The Company recorded the change in fair value of the JGB Warrant in the unaudited condensed consolidated statement of operations as a gain of \$23 and \$26 for the three and nine months ended September 30, 2017, respectively.

The fair value of these warrants as of July 12, 2017 was calculated using a binomial lattice pricing model with the following factors, assumptions and methodologies:

	GPB Warrant-1	GPB Warrant-2	GPB Warrant-3	JGB Exchange Warrants	
	July 12, 2017	July 12, 2017	July 12, 2017	July 12, 2017	July 12, 2017
Fair value of Company's common stock	\$ 0.04	\$ 0.04	\$ 0.04	\$ 0.04	\$ 0.04
Volatility	141%	141%	141%	210%	210%
Exercise price	7.00	7.00	7.00	0.04	0.40
Estimated life	1.39	1.45	1.84	0.47	0.47
Risk free interest rate (based on 1-year treasury rate)	1.28%	1.28%	1.28%	1.13%	1.13%

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RDW April 3, 2017 2.5% Convertible Promissory Note

On April 3, 2017, Scott Davis assigned 100% of his promissory note in the original principal amount of \$250, reduced to \$225 based on a \$25 conversion into common stock, to RDW. This note was convertible at a price of \$8.88 and was due on demand. As consideration for the assignment RDW paid Scott Davis \$40. RDW then exchanged this original note for a new 2.5% convertible promissory note in the principal amount of \$100 due April 3, 2018. This conversion price of the new note is equal to 75% of the average of the five lowest VWAPS over the seven trading days prior to the date of conversion. The Company evaluated the convertible note's settlement provisions and determined that the voluntary conversion feature and fundamental transaction clauses met the criteria to be classified as embedded derivatives as set forth in ASC 815, Derivatives and Hedging and ASC 480, Distinguishing Liabilities from Equity. On April 25, 2017, the Company used a Monte Carlo simulation to value the settlement features. The Company ascribed a value of \$39 related to the conversion feature and recorded this item on the unaudited condensed consolidated balance sheets as a derivative liability.

As a result of the conversion of the outstanding principal balance during the three months ended September 30, 2017 (refer to Note 8, Term Loans, for further detail), the fair value of the corresponding derivative liability was \$0 as of September 30, 2017. The Company recorded a gain of \$39 on the unaudited condensed consolidated statement of operations for the three and nine months ended September 30, 2017.

RDW July 14, 2017 9.9% Convertible Promissory Note

On July 14, 2017, the Company entered into a convertible promissory note with RDW in the principal amount of \$155, that bears interest at the rate of 9.9% per annum, and matures on July 14, 2018. The note is convertible at the lower of (i) \$0.04 or (ii) 75% of the average of the lowest five VWAPS over the seven trading days prior to the date of conversion. The Company evaluated the convertible note's settlement provisions and determined that the voluntary conversion feature and fundamental transaction clauses met the criteria to be classified as embedded derivatives as set forth in ASC 815, Derivatives and Hedging and ASC 480, Distinguishing Liabilities from Equity. On July 14, 2017, the Company used a Monte Carlo simulation to value the settlement features. The Company ascribed a value of \$126 related to the conversion feature and recorded this item on the unaudited condensed consolidated balance sheets as a derivative liability.

On September 30, 2017, the Company used a Monte Carlo simulation to value the settlement features of the convertible note and determined the fair value to be \$73. The Company recorded a gain on fair value of derivative instruments of \$53 for the three and nine months ended September 30, 2017 on the unaudited condensed consolidated statement of operations.

The fair value of the convertible note derivative at the measurement date was calculated using the Monte Carlo simulation with the following factors, assumptions and methodologies:

	September 30, 2017
Principal amount and guaranteed interest	\$ 156
Conversion price per share	*
Conversion trigger price per share	None
Risk free rate	1.31%
Life of conversion feature (in years)	0.79
Volatility	236%

* The conversion price per share is equal to the lesser of \$0.04 or 75% of the average of the lowest 5 VWAPs during the 7 trading days preceding the conversion date.

Assignment of Tim Hannibal Note - RDW July 18, 2017 2.5% Convertible Promissory Note

On July 18, 2017, Tim Hannibal assigned 100% of his 8% convertible promissory note in the original principal amount of \$1,215, due October 9, 2017, to RDW. This note was convertible into the Company's common stock at a price of \$25.48 per share. RDW then exchanged this original note for a new 2.5% convertible promissory note in the principal amount of \$1,215 due July 18, 2018. The conversion price of the new note is equal to the lower of (i) \$0.04 or (ii) 75% of the average of the lowest five VWAPS over the seven trading days prior to the date of conversion. The Company evaluated the convertible note's settlement provisions and determined that the voluntary conversion feature and fundamental transaction clauses met the criteria to be classified as embedded derivatives as set forth in ASC 815, Derivatives and Hedging and ASC 480, Distinguishing Liabilities from Equity. On July 18, 2017, the Company used a Monte Carlo simulation to value the settlement features. The Company ascribed a value of \$911 related to the conversion feature and recorded this item on the unaudited condensed consolidated balance sheets as a derivative liability.

On September 30, 2017, the Company used a Monte Carlo simulation to value the settlement features of the convertible note and determined the fair value to be \$232. The Company recorded a gain on fair value of derivative instruments of \$679 for the three and nine months ended September 30, 2017 on the unaudited condensed consolidated statement of operations.

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The fair value of the convertible note derivative at the measurement date was calculated using the Monte Carlo simulation with the following factors, assumptions and methodologies:

	September 30, 2017
Principal amount and guaranteed interest	\$ 508
Conversion price per share	* 0.12
Conversion trigger price per share	None
Risk free rate	1.31%
Life of conversion feature (in years)	0.80
Volatility	236%

* The conversion price per share is equal to the lesser of \$0.04 or 75% of the average of the lowest 5 VWAPs during the 7 trading days preceding the conversion date.

RDW September 27, 2017 9.9% Convertible Promissory Note

On September 27, 2017, the Company entered into a convertible promissory note with RDW in the principal amount of \$155, which bears interest at the rate of 9.9% per annum, and matures on September 27, 2018. The note is convertible at the lower of (i) \$0.04 or (ii) 75% of the average of the lowest five VWAPs over the twenty trading days prior to the date of conversion. The Company evaluated the convertible note's settlement provisions and determined that the voluntary conversion feature and fundamental transaction clauses met the criteria to be classified as embedded derivatives as set forth in ASC 815, Derivatives and Hedging and ASC 480, Distinguishing Liabilities from Equity. On September 27, 2017, the Company used a Monte Carlo simulation to value the settlement features. The Company ascribed a value of \$122 related to the conversion feature and recorded this item on the unaudited condensed consolidated balance sheets as a derivative liability.

On September 30, 2017, the Company used a Monte Carlo simulation to value the settlement features of the convertible note and determined the fair value to be \$122. The Company did not record a gain or loss on fair value of derivative instruments for the three months or nine months ended September 30, 2017 on the unaudited condensed consolidated statement of operations.

The fair value of the convertible note derivative at the measurement date was calculated using the Monte Carlo simulation with the following factors, assumptions and methodologies:

	September 30, 2017
Principal amount and guaranteed interest	\$ 155
Conversion price per share	* 0.12
Conversion trigger price per share	None
Risk free rate	1.31%
Life of conversion feature (in years)	0.99
Volatility	215%

* The conversion price per share is equal to the lesser of \$0.04 or 75% of the average of the lowest 5 prices during the 20 trading days preceding the conversion date.

10. INCOME TAXES

Sections 382 and 383 of the Internal Revenue Code of 1986, as amended, provide for annual limitations on the utilization of net operating loss and credit carryforwards if the Company were to undergo an ownership change, as defined in Section 382 of the Code. In general, an ownership change occurs whenever the percentage of the shares of a corporation owned, directly or indirectly, by 5-percent shareholders, as defined in Section 382 of the Code, increases by more than 50 percent over the lowest percentage of the shares of such corporation owned, directly or indirectly, by such 5-percent shareholders at any time over the preceding three years. In the event such ownership change occurs, the annual limitation may result in the expiration of the net operating losses prior to full utilization. The Company has completed a study to assess whether an ownership change has occurred or whether there have been multiple ownership changes since the Company became a "loss corporation" under the Code. As disclosed, the Company has taken these limitations into account in determining its available NOL's.

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During 2012 and 2013, the Company acquired 100% of a Puerto Rican limited liability company, thereby subjecting the Company to Puerto Rico income taxes on any Puerto Rico-sourced taxable income. Such taxes paid are considered foreign taxes that may be credited against federal income taxes payable in future years.

The Internal Revenue Service (IRS) has completed its examination of the Company's 2013 Federal corporate income tax return. The Company has agreed to certain adjustments proposed by the IRS and is appealing others. Separately, the IRS has questioned the Company's classification of certain individuals as independent contractors rather than employees. The Company estimates its potential liability to be \$125 but the liability, if any, upon final disposition of these matters is uncertain.

11. STOCKHOLDERS' DEFICIT

Series J Preferred Stock:

Designation of Series J preferred stock

On July 20, 2017, the Board of Directors designated 1,000 shares of the Company's authorized preferred stock, with a par value of \$0.0001 per share, as Series J preferred stock. The Series J preferred stock has a stated value of \$4,916 per share, is not redeemable and, except as otherwise required by law, shall be voted together with the Company's common stock and any other series of preferred stock then outstanding, and not as a separate class, at any meeting of the stockholders of the Company upon any matter upon which the holders of common stock have the right to vote, except that the aggregate voting power of the Series J preferred stock shall be equal to 51% of the total voting power of the Company. The holders of Series J preferred stock also have a liquidation preference in the amount of \$4,916 per share that is senior to the distributions, if any, to be paid to the holders of common stock.

Exchange of related party debt for preferred stock

On July 25, 2017, Mark Munro, CEO, and Mark Durfee, Board Member, exchanged their outstanding related party debt for the Company's Series J preferred stock with special voting rights. Mark Munro converted principal and interest of \$1,709 and \$195, respectively. Mark Durfee converted principal and interest of \$2,550 and \$464, respectively. As a result of the exchange, Mark Munro and Mark Durfee received 387 and 613 shares, respectively, of the Company's Series J preferred stock (Refer to Note 13, Related Parties, for further detail). The fair value of the Series J Preferred Stock on date of issuance was \$1,753. The difference between the fair value of the preferred stock and the debt converted was included in additional paid in capital.

Common Stock:

Purchase of treasury shares

During January 2017, the Company repurchased 81,668 shares of its common stock at par value of \$0.0001 per share from employees who terminated employment.

During April 2017, the Company repurchased 10,384 shares of its common stock at par value of \$0.0001 per share from employees who terminated employment.

Cancellation of shares

During March 2017, 1,694,373 shares of the Company's common stock issued to Dominion Capital LLC during 2016 were cancelled.

During September 2017, 306,868 shares of the Company's common stock issued to former employees were cancelled.

Issuance of shares of common stock to non-employees for services

During January 2017, the Company issued 125,000 shares of its common stock to an investor relations firm for services provided to the Company. The shares were valued at fair value at \$0.10 per share and were immediately vested. The Company recorded \$12 to salaries and wages expense on the unaudited condensed consolidated statement of operations for the three months ended March 31, 2017.

Issuance of shares of common stock to employees and directors for services

During January 2017, the Company issued 1,300,000 shares of its common stock to employees and directors for services performed. The shares were valued at fair value of \$0.07 per share and vest on varying schedules through January 26, 2020. The Company recorded \$1 to salaries and wages expense on the unaudited condensed consolidated statement of operations for the three months ended March 31, 2017.

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Issuance of shares pursuant to Dominion Capital LLC August 6, 2015 promissory note

During January 2017, the Company issued an aggregate of 5,627,593 shares of common stock to Dominion Capital LLC upon the conversion of \$333 of principal and accrued interest of a note outstanding. The shares were issued at \$0.06 per share, per the terms of the notes payable.

During February 2017, the Company issued an aggregate of 6,750,181 shares of common stock to Dominion Capital LLC upon the conversion of \$357 of principal and accrued interest of a note outstanding. The shares were issued at \$0.05 per share, per the terms of the notes payable.

During March 2017, the Company issued an aggregate of 13,332,254 shares of common stock to Dominion Capital LLC upon the conversion of \$528 of principal and accrued interest of a note outstanding. The shares were issued at \$0.04 per share, per the terms of the notes payable.

Issuance of shares pursuant to Dominion Capital LLC November 4, 2016 promissory note

During July 2017, the Company issued an aggregate of 17,811,834 shares of common stock to Dominion Capital LLC upon the conversion of \$509 of principal and accrued interest of a note outstanding. The shares were issued at an average of \$0.03 per share, per the terms of the notes payable.

Issuance of shares pursuant to Forward Investments, LLC promissory notes

During January 2017, the Company issued 7,848,973 shares of its common stock to Forward Investments, LLC upon conversion of \$582 principal amount of promissory notes outstanding. The shares were issued at \$0.07 per share, per the terms of the notes payable.

During February 2017, the Company issued 11,881,352 shares of its common stock to Forward Investments, LLC upon conversion of \$867 principal amount of promissory notes outstanding. The shares were issued at \$0.07 per share, per the terms of the notes payable.

During March 2017, the Company issued 20,759,848 shares of its common stock to Forward Investments, LLC upon conversion of \$1,365 principal amount of promissory notes outstanding. The shares were issued at \$0.07 per share, per the terms of the notes payable.

During July 2017, the Company issued 44,641,199 shares of its common stock to Forward Investments, LLC upon conversion of \$1,172 principal amount of promissory notes outstanding. The shares were issued at an average of \$0.026 per share, per the terms of the notes payable.

During August 2017, the Company issued 60,135,366 shares of its common stock to Forward Investments, LLC upon conversion of \$790 principal amount of promissory notes outstanding. The shares were issued at an average of \$0.013 per share, per the terms of the notes payable.

Issuance of shares pursuant to JGB Concord senior secured convertible debenture

During January 2017, the Company issued 4,286,262 shares of common stock to JGB Concord pursuant to conversion of \$290 principal amount and \$1 of accrued interest related to the outstanding February 2016 senior secured convertible debenture. The shares were issued at \$0.07 per share, per the terms of the note payable.

During February 2017, the Company issued 779,634 shares of common stock to JGB Concord pursuant to conversion of \$45 principal amount and \$1 of accrued interest related to the outstanding February 2016 senior secured convertible debenture. The shares were issued at \$0.06 per share, per the terms of the note payable.

During March 2017, the Company issued 16,366,216 shares of common stock to JGB Concord pursuant to conversion of \$615 principal amount and \$1 of accrued interest related to the outstanding February 2016 senior secured convertible debenture. The shares were issued at \$0.04 per share, per the terms of the note payable.

During July 2017, the Company issued 10,655,548 shares of common stock to JGB Concord pursuant to conversion of \$100 principal amount related to the outstanding February 2016 senior secured convertible debenture. The shares were issued at an average of \$0.005 per share, per the terms of the note payable.

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Issuance of shares pursuant to JGB Waltham senior secured convertible debenture

During July 2017, the Company issued 37,343,753 shares of common stock to JGB Waltham pursuant to conversion of \$350 principal amount and \$1 of accrued interest related to the outstanding February 2016 senior secured convertible debenture. The shares were issued at an average of \$0.009 per share, per the terms of the note payable.

During August 2017, the Company issued 10,642,438 shares of common stock to JGB Waltham pursuant to conversion of \$100 principal amount related to the outstanding February 2016 senior secured convertible debenture. The shares were issued at an average of \$0.009 per share, per the terms of the note payable.

Issuance of shares pursuant to Smithline senior convertible promissory note

During February 2017, the Company issued 457,615 shares of its common stock to Smithline upon the conversion of \$23 of principal of a note outstanding. The shares were issued at \$0.05 per share, per the terms of the note payable.

During March 2017, the Company issued 5,395,111 shares of its common stock to Smithline upon the conversion of \$223 of principal of a note outstanding. The shares were issued at \$0.04 per share, per the terms of the note payable.

During August 2017, the Company issued 4,941,466 shares of its common stock to Smithline upon the conversion of \$117 of principal amount and \$18 of accrued interest of a note outstanding. The shares were issued at an average of \$0.027 per share, per the terms of the note payable.

Issuance of shares pursuant to MEF I, L.P. convertible promissory note

During March 2017, the Company issued 500,000 shares of its common stock to MEF I, L.P. upon the conversion of \$18 principal amount and \$1 of accrued interest of a note outstanding. The shares were issued at \$0.04 per share, per the terms of the note payable.

During July 2017, the Company issued 20,614,455 shares of its common stock to MEF I, L.P. upon the conversion of \$441 principal amount and \$20 of accrued interest of a note outstanding. The shares were issued at an average of \$0.022 per share, per the terms of the note payable.

During August 2017, the Company issued 6,578,421 shares of its common stock to MEF I, L.P. upon the conversion of \$91 principal amount and \$4 of accrued interest of a note outstanding. The shares were issued at an average of \$0.015 per share, per the terms of the note payable.

Issuance of shares pursuant to RDW April 3, 2017 convertible promissory note

During July 2017, the Company issued 1,745,186 shares of its common stock to RDW upon the conversion of \$100 principal amount of a note outstanding. The shares were issued at an average of \$0.057 per share, per the terms of the note payable.

Issuance of shares pursuant to RDW July 18, 2017 convertible promissory note

During July 2017, the Company issued 12,547,039 shares of its common stock to RDW upon the conversion of \$253 principal amount of a note outstanding. The shares were issued at an average of \$0.02 per share, per the terms of the note payable.

During August 2017, the Company issued 29,793,261 shares of its common stock to RDW upon the conversion of \$355 principal amount of a note outstanding. The shares were issued at an average of \$0.012 per share, per the terms of the note payable.

During September 2017, the Company issued 12,345,679 shares of its common stock to RDW upon the conversion of \$100 principal amount of a note outstanding. The shares were issued at \$0.008 per share, per the terms of the note payable.

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Issuance of shares pursuant to JGB Waltham warrant exercises

During August 2017, the Company issued 6,226,054 shares of its common stock to JGB Waltham upon the cashless exercise of \$250 of an outstanding warrant. The shares were issued at an exercise price of \$0.009 per share.

During September 2017, the Company issued 7,616,488 shares of its common stock to JGB Waltham upon the cashless exercise of \$250 of an outstanding warrant. The shares were issued at an exercise price of \$0.009 per share.

Issuance of shares due to rounding differences resulting from reverse stock split

During July 2017, the Company issued 126 additional shares based on rounding differences resulting from the one-for-four reverse stock split which was effective as of the open of trading on July 12, 2017.

12. STOCK-BASED COMPENSATION

Restricted Stock

The following table summarizes the Company's restricted stock activity during the nine months ended September 30, 2017:

	Number of Shares	Weighted Average Grant Date Fair Value
Outstanding at January 1, 2017	722,097	\$ 6.56
Granted	1,300,000	0.07
Vested	(229,542)	2.37
Forfeited/Cancelled	(81,980)	3.70
Outstanding at March 31, 2017	<u>1,710,575</u>	<u>\$ 2.33</u>
Vested	(371,928)	15.73
Forfeited/Cancelled	(10,384)	9.56
Outstanding at June 30, 2017	<u>1,328,263</u>	<u>\$ 1.13</u>
Vested	(364,321)	1.50
Forfeited/Cancelled	(222,109)	7.11
Outstanding at September 31, 2017	<u>741,833</u>	<u>\$ 1.23</u>

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For the three months ended September 30, 2017 and 2016, the Company did not incur stock compensation expense from the issuance of common stock to employees and consultants. For the nine months ended September 30, 2017 and 2016, the Company incurred \$13 and \$71, respectively, in stock compensation expense from the issuance of common stock to employees and consultants.

The Company recorded an additional \$104 and \$1,051 in stock compensation expense on shares subject to vesting terms in previous periods during the three months ended September 30, 2017 and 2016, respectively. The Company recorded an additional \$1,081 and 2,359 in stock compensation expense on shares subject to vesting terms in previous periods during the nine months ended September 30, 2017 and 2016, respectively.

Warrants

For the three and nine months ended September 30, 2017, the Company incurred stock compensation expense of \$747 from the issuance of warrants to employees and consultants.

Options

There were no options granted during the nine months ended September 30, 2017 or 2016.

The following table summarizes the Company's stock option activity and related information for the nine months ended September 30, 2017:

	Shares Underlying Options	Weighted Average		Aggregate Intrinsic Value (in thousands)
		Exercise Price	Remaining Contractual Term (in years)	
Outstanding at January 1, 2017	43,750	\$ 14.88	5.29	\$ 646
Granted	-	-	-	-
Forfeited and expired	(2,083)	14.88	-	-
Exercised	-	-	-	-
Outstanding at September 30, 2017	<u>41,667</u>	<u>\$ 14.88</u>	<u>4.54</u>	<u>\$ -</u>
Exercisable at September 30, 2017	<u>41,667</u>	<u>\$ 14.88</u>	<u>4.54</u>	<u>\$ -</u>

The aggregate intrinsic value for outstanding options is calculated as the difference between the exercise price of the underlying awards and the quoted price of the Company's common stock as of September 30, 2017 and December 31, 2016 of \$0.01 and \$0.12, respectively.

13. RELATED PARTIES

At September 30, 2017 and December 31, 2016, the Company had outstanding the following loans due to related parties:

	September 30, 2017	December 31, 2016
Promissory note issued to CamaPlan FBO Mark Munro IRA, 3% interest, maturing on January 1, 2018, unsecured, net of debt discount of \$38	\$ -	\$ 658
Promissory note issued to 1112 Third Avenue Corp, 3% interest, maturing on January 1, 2018, unsecured, net of debt discount of \$36	-	339
Promissory note issued to Mark Munro, 3% interest, maturing on January 1, 2018, unsecured, net of debt discount of \$62	-	575
Promissory note issued to Pascack Road, LLC, 3% interest, maturing on January 1, 2018, unsecured, net of debt discount of \$152	-	2,398
Promissory notes issued to Forward Investments, LLC, between 2% and 10% interest, matured on July 1, 2016, unsecured	-	4,235
Promissory notes issued to Forward Investments, LLC, 3% interest, maturing on January 1, 2018, unsecured, net of debt discount of \$860	-	3,513
Promissory notes issued to Forward Investments, LLC, 6.5% interest, matured on July 1, 2016, unsecured	-	390
Former owner of IPC, unsecured, 8% interest, matured on May 30, 2016, due on demand	-	5,755
Former owner of IPC, unsecured, 15% interest, due on demand	-	75
Former owner of Nottingham, unsecured, 8% interest, matured on May 30, 2016	-	225
	<u>-</u>	<u>18,163</u>
Less: current portion of debt	-	(9,531)
Long-term portion of notes payable, related parties	<u>\$ -</u>	<u>\$ 8,632</u>

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The interest expense, including amortization of debt discounts, associated with the related-party notes payable in the three months ended September 30, 2017 and 2016 was \$157 and \$922, respectively. The interest expense, including amortization of debt discounts, associated with the related-party notes payable in the nine months ended September 30, 2017 and 2016 was \$369 and \$2,770, respectively.

All notes payable to related parties were subordinate to the JGB (Cayman) Waltham Ltd. and JGB (Cayman) Concord Ltd. term loan notes as of December 31, 2016.

Related Party Promissory Notes to Mark Munro, CamaPlan FBO Mark Munro IRA, 1112 Third Avenue Corp, and Pascack Road, LLC

On July 25, 2017, Mark Munro, CEO, and Mark Durfee, Board Member, exchanged their outstanding related party debt for the Company's Series J preferred stock with special voting rights. Mark Munro converted principal and interest of \$1,709 and \$195, respectively. Mark Durfee converted principal and interest of \$2,550 and \$464, respectively. As a result of the exchange, Mark Munro and Mark Durfee received 387 and 613 shares, respectively, of the Company's Series J preferred stock (Refer to Note 11, Stockholders' Deficit, for further detail).

Convertible Promissory Note to Scott Davis, Former Owner of Nottingham

On July 1, 2014, the Company issued an unsecured \$250 convertible promissory note to Scott Davis, who was a related party. The note bore interest at the rate of 8% per annum, originally matured on January 1, 2015 and was convertible into shares of the Company's common stock at an initial conversion price of \$26.36. The Company evaluated the convertible feature and determined that the value was de minimis and as such, the Company did not bifurcate the convertible feature.

On March 25, 2015, the Company and Mr. Davis agreed to a modification of the convertible promissory note. The term of the note was extended to May 30, 2016, the initial conversion price was amended to \$8.88 per share of the Company's common stock and, in consideration for this modification, the Company issued to Mr. Davis 5,556 shares of common stock with a fair value of \$8.64 per share.

On May 31, 2015, Mr. Davis converted \$25 of principal amount of the note into 2,816 shares of common stock, with a fair value of \$14.12 per share and the Company recorded a loss on debt conversion of \$13 on the consolidated statement of operations.

On May 30, 2016, the note matured and was due on demand.

On April 3, 2017, Scott Davis assigned the full outstanding principal amount of the note to a third party (refer to Note 8, Term Loans, for additional detail).

Loans to Employees

During the year ended December 31, 2016, the Company issued loans to four employees totaling \$928. As of September 30, 2017 and December 31, 2016, the Company had outstanding loans to these employees with total principal of \$928. These loans are collateralized by shares of the Company's common stock held by the employees. As of September 30, 2017 and December 31, 2016, the value of the collateral was below the principal value. As a result, the Company recorded a reserve for the balance of \$913 and \$891 on the unaudited condensed consolidated balance sheet as of September 30, 2017 and December 31, 2016, respectively (refer to Note 4, Loans Receivable, for further detail).

14. SEGMENTS

The Company operates in three reportable segments: applications and infrastructure, professional services, and managed services. The Company identified its operating segments based on the services provided by its various operations and the financial information used by its chief operating decision maker to make decisions regarding the allocation of resources to and the financial performance of the operating segments. The reporting segments represent an aggregation of individual operating segments with similar economic characteristics. The applications and infrastructure operating segment is an aggregation of the component operations of TNS, the AWS Entities (sold by the Company in April 2017), Tropical, RM Leasing, and RM Engineering. The professional services operating segment is an aggregation of the operations of the ADEX Entities and SDNE (sold by the Company in May 2017). The managed services operating segment is primarily comprised of the operations of IPC (the Company began the process of discontinuing the business in November 2017).

In addition to the operating segments, the Company has determined that certain costs related to the general operations of the Company cannot be reasonably allocated to each individual segment. These costs are not part of the factors that the chief operating decision maker uses to calculate gross margin. As such, the Company has chosen to present those costs within a general "Corporate" line item for presentation purposes.

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Segment information relating to the Company's results of continuing operations was as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
<i>Revenue by Segment</i>				
Applications and infrastructure	\$ 3,169	\$ 4,186	\$ 9,250	\$ 16,018
Professional services	4,851	10,064	15,996	28,409
Managed services	2,014	5,303	6,859	15,349
Total	<u>\$ 10,034</u>	<u>\$ 19,553</u>	<u>\$ 32,105</u>	<u>\$ 59,776</u>

	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
<i>Gross Profit by Segment</i>				
Applications and infrastructure	\$ 1,216	\$ 930	\$ 2,875	\$ 2,783
Professional services	758	3,340	2,874	7,715
Managed services	782	1,343	2,002	4,748
Total	<u>\$ 2,756</u>	<u>\$ 5,613</u>	<u>\$ 7,751</u>	<u>\$ 15,246</u>

	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
<i>Operating Income (Loss) by Segment</i>				
Applications and infrastructure	\$ 697	\$ (435)	\$ (188)	\$ (1,086)
Professional services	(46)	809	(4,432)	1,666
Managed services	(31)	(572)	(1,073)	(1,616)
Corporate	(1,815)	(3,599)	(6,671)	(10,620)
Total	<u>\$ (1,195)</u>	<u>\$ (3,797)</u>	<u>\$ (12,364)</u>	<u>\$ (11,656)</u>

	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
<i>Interest Expense by Segment</i>				
Applications and infrastructure	\$ 4	\$ 4	\$ 15	\$ 12
Professional services	-	-	-	-
Managed services	-	16	1	29
Corporate	1,791	2,813	7,337	10,925
Total	<u>\$ 1,795</u>	<u>\$ 2,833</u>	<u>\$ 7,353</u>	<u>\$ 10,966</u>

	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
<i>Depreciation and Amortization Expense by Segment</i>				
Applications and infrastructure	\$ 43	\$ 308	\$ 269	\$ 642
Professional services	52	40	216	385
Managed services	153	212	460	633
Corporate	5	5	14	17
Total	<u>\$ 253</u>	<u>\$ 565</u>	<u>\$ 959</u>	<u>\$ 1,677</u>

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(UNAUDITED)

	September 30, 2017	December 31, 2016
<i>Total Assets by Segment</i>		
Applications and infrastructure	\$ 5,690	\$ 16,177
Professional services	10,079	21,334
Managed services	12,231	15,820
Corporate	6,520	1,238
Total	\$ 34,520	\$ 54,569

	September 30, 2017	December 31, 2016
<i>Goodwill by Segment</i>		
Applications and infrastructure	\$ 1,306	\$ 6,906
Professional services	2,919	10,081
Managed services	5,960	6,381
Total	\$ 10,185	\$ 23,368

	Three months ended September 30, 2017			Nine months ended September 30, 2017		
	Domestic	Foreign	Total	Domestic	Foreign	Total
<i>Revenues by Segment by Geographic Region</i>						
Applications and infrastructure	\$ 3,169	\$ -	\$ 3,169	\$ 8,819	\$ 431	\$ 9,250
Professional services	4,789	62	4,851	15,868	128	15,996
Managed services	2,014	-	2,014	6,859	-	6,859
Total	\$ 9,972	\$ 62	\$ 10,034	\$ 31,546	\$ 559	\$ 32,105

	Three months ended September 30, 2016			Nine months ended September 30, 2016		
	Domestic	Foreign	Total	Domestic	Foreign	Total
<i>Revenues by Segment by Geographic Region</i>						
Applications and infrastructure	\$ 3,982	\$ 204	\$ 4,186	\$ 15,452	\$ 566	\$ 16,018
Professional services	9,999	65	10,064	28,216	193	28,409
Managed services	5,303	-	5,303	15,349	-	15,349
Total	\$ 19,284	\$ 269	\$ 19,553	\$ 59,017	\$ 759	\$ 59,776

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	Three months ended September 30, 2017			Nine months ended September 30, 2017		
	Domestic	Foreign	Total	Domestic	Foreign	Total
<i>Gross Profit by Segment by Geographic Region</i>						
Applications and infrastructure	\$ 1,216	\$ -	\$ 1,216	\$ 2,683	\$ 192	\$ 2,875
Professional services	736	22	758	2,880	(6)	2,874
Managed services	782	-	782	2,002	-	2,002
Total	<u>\$ 2,734</u>	<u>\$ 22</u>	<u>\$ 2,756</u>	<u>\$ 7,565</u>	<u>\$ 186</u>	<u>\$ 7,751</u>

	Three months ended September 30, 2016			Nine months ended September 30, 2016		
	Domestic	Foreign	Total	Domestic	Foreign	Total
<i>Gross Profit by Segment by Geographic Region</i>						
Applications and infrastructure	\$ 1,217	\$ (287)	\$ 930	\$ 2,708	\$ 75	\$ 2,783
Professional services	3,484	(144)	3,340	7,731	(16)	7,715
Managed services	1,343	-	1,343	4,748	-	4,748
Total	<u>\$ 6,044</u>	<u>\$ (431)</u>	<u>\$ 5,613</u>	<u>\$ 15,187</u>	<u>\$ 59</u>	<u>\$ 15,246</u>

	Three months ended September 30, 2017			Nine months ended September 30, 2017		
	Domestic	Foreign	Total	Domestic	Foreign	Total
<i>Operating Income (Loss) by Segment by Geographic Region</i>						
Applications and infrastructure	\$ 697	\$ -	\$ 697	\$ (345)	\$ 157	\$ (188)
Professional services	(66)	20	(46)	(4,429)	(3)	(4,432)
Managed services	(31)	-	(31)	(1,073)	-	(1,073)
Corporate	(1,815)	-	(1,815)	(6,671)	-	(6,671)
Total	<u>\$ (1,215)</u>	<u>\$ 20</u>	<u>\$ (1,195)</u>	<u>\$ (12,518)</u>	<u>\$ 154</u>	<u>\$ (12,364)</u>

	Three months ended September 30, 2016			Nine months ended September 30, 2016		
	Domestic	Foreign	Total	Domestic	Foreign	Total
<i>Operating Income (Loss) by Segment by Geographic Region</i>						
Applications and infrastructure	\$ (456)	\$ 21	\$ (435)	\$ (1,084)	\$ (2)	\$ (1,086)
Professional services	846	(37)	809	1,691	(25)	1,666
Managed services	(572)	-	(572)	(1,616)	-	(1,616)
Corporate	(3,599)	-	(3,599)	(10,620)	-	(10,620)
Total	<u>\$ (3,781)</u>	<u>\$ (16)</u>	<u>\$ (3,797)</u>	<u>\$ (11,629)</u>	<u>\$ (27)</u>	<u>\$ (11,656)</u>

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15. DISCONTINUED OPERATIONS

On February 17, 2016, the Company consummated the sale of certain assets of its former wholly-owned subsidiary, VaultLogix, and its subsidiaries, pursuant to the terms of an asset purchase agreement, dated as of February 17, 2016 among the Company, VaultLogix and its subsidiaries and KeepItSafe, Inc., a Delaware corporation. The cash purchase price paid to the Company for the assets was \$24,000, which was paid to the Company as follows: (i) \$22,000 paid in cash on the closing date and (ii) \$2,000 deposited in an escrow account to secure the performance of the obligations of the Company and VaultLogix, including any potential indemnification claims, under the asset purchase agreement, to be released on February 17, 2017. The closing payments were subject to customary working capital adjustments. On November 4, 2016, the Company, VaultLogix and its subsidiaries and KeepItSafe, Inc. executed a settlement agreement, whereby for certain consideration, the Company received \$150 of the escrow and KeepItSafe Inc. received \$1,850. The settlement agreement released all claims among the parties and eliminated any obligations subsequent to that date.

The results of operations of VaultLogix and its subsidiaries have been included within the line-item labelled gain on discontinued operations, net of tax within the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2016. The Company recorded a gain on the disposal of these assets of \$2,637 for the nine months ended September 30, 2016.

On April 29, 2016, the Company consummated the disposal of certain assets of its former wholly-owned subsidiary, Axim, for the following future consideration: in the event that the purchaser of Axim undertakes a sale or disposition of assets related to Axim, the purchaser of Axim shall pay to the Company an amount equal to the lesser of (i) 50% of the gross proceeds of such sale or disposition or (ii) \$1,500.

The results of operations of Axim have been included within the line-item labelled net gain on discontinued operations, net of tax within the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2016.

The following table shows the statement of operations of the Company's discontinued operations for the nine months ended September 30, 2016.

	For the nine months ended September 30, 2016
	<u> </u>
Revenues	\$ 1,377
Cost of revenue	274
Gross profit	<u>1,103</u>
Operating expenses:	
Depreciation and amortization	439
Salaries and wages	844
Selling, general and administrative	528
Total operating expenses	<u>1,811</u>
Loss from operations	(708)
Other (income) expenses:	
Interest expense	(243)
Other expense	(158)
Loss (gain) on disposal	1,574
Total other (income) expense	<u>1,173</u>
Net (loss) income on discontinued operations	<u>\$ 465</u>

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16. SUBSEQUENT EVENTS

Equity Line Financing Agreement

On October 4, 2017, the Company entered into an equity line financing agreement (the “Investment Agreement”) with an institutional investor (the “Investor”). Under the Investment Agreement, and subject to certain restrictions and conditions, the Company in its discretion may put to the Investor, and, assuming the satisfaction of certain conditions, the Investor is obligated to purchase from the Company, the lower of (i) up to 200,000,000 shares of duly authorized, validly issued, fully paid and nonassessable shares of common stock and (ii) up to \$5,000 of duly authorized, validly issued, fully paid and nonassessable shares of common stock (the “Maximum Commitment Amount”) over a period of thirty (30) months from the effective date of the Investment Agreement (the “Commitment Period”).

During the Commitment Period, the Company shall issue and sell to the Investor, and the Investor shall purchase from the Company, the shares of common stock in respect of each put. The maximum number of shares of common stock that Company is entitled to put to the Investor in any one put notice is the lower of (i) up to \$200 of shares of common stock and (ii) 200% multiplied by the average of the daily trading volume for ten (10) trading days immediately preceding the date of delivery of the applicable put notice. The purchase price with respect to any put shall be set at eighty seven and one half percent (87.5%) multiplied by the lowest daily volume weighted average price (VWAP) of the common stock during the five (5) trading days immediately preceding the date of delivery of the applicable put notice. The issuance and sale of shares of common stock to the Investor pursuant to any put shall occur on the applicable closing date provided that all of the conditions precedent set forth in the Investment Agreement shall have been fulfilled on or prior to such closing date. On each closing date, the Investor’s Maximum Commitment Amount automatically shall be reduced by the aggregate purchase price from the previous put on a dollar-for-dollar basis, by the total number of shares of common stock issued by the Company on such closing date or in connection therewith.

Pursuant to the terms of a registration rights agreement (the “Registration Rights Agreement”) dated October 4, 2017, the Company filed with the SEC a registration statement on Form S-1 (the “Registration Statement”) relating to the resale by the Investor of the shares of common stock underlying the Investment Agreement (the “Registrable Securities”).

White Winston Select Asset Funds, LLC Judgment

On October 11, 2017, the U.S. District Court for the District of New Jersey (the “District Court”) entered a judgment in favor of White Winston Select Asset Funds, LLC (“White Winston”) against the Company in the amount of \$675. White Winston previously sought a break-up fee of \$500 and attorney fees and costs allegedly due in connection with a contemplated but ultimately unsuccessful financing transaction. The Company filed a motion to dismiss, which was granted in its entirety by the District Court. White Winston subsequently appealed, and the United States Court of Appeals for the Third Circuit ultimately reversed. After considering the parties cross-motions for summary judgment, the District Court ruled in White Winston’s favor and rendered the judgment above. The Company is in settlement discussions with White Winston, while it also weighs exercising its rights to appeal.

Designation of Series L Preferred Stock

On October 12, 2017, the Board of Directors designated 1,000 shares of the Company’s authorized preferred stock, with a par value of \$0.0001 per share, as Series L preferred stock. The Series L preferred stock shall have an original issue price of \$10,000 per share, is not redeemable and shall have no voting rights. The holders of Series L preferred stock have a liquidation preference in the amount of \$10,000 per share that is senior to the distributions, if any, to be paid to the holders of common stock. Holders of Series L preferred stock have the right to convert their shares, based on the original issue price of \$10,000 per share, into shares of the Company’s common stock at 105% of the closing price of the Company’s common stock on the highest VWAP price for the five (5) days immediately preceding the conversion date,

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Assumption of Notes Payable

On October 12, 2017, Frank Jadevaia, the Company's former President, assigned \$400 principal amount of outstanding promissory notes to RDW. RDW then exchanged this tranche for a new 9.9% convertible promissory note in the principal amount of \$400, due on October 12, 2018. The conversion price per share in effect on any conversion date shall be equal to the lesser of i) \$0.04 and ii) 75% of the lowest VWAP over the twenty (20) trading days prior to the date of conversion.

Exchange of Term Loan Debt for Restricted Equity

On October 12, 2017, Frank Jadevaia, the Company's former President, exchanged his remaining outstanding promissory notes for shares of the Company's Series L preferred stock with special liquidation preferences and conversion rights, as discussed above. Mr. Jadevaia exchanged principal and accrued interest of \$5,430 and \$1,815, respectively. As a result of the exchange, Mr. Jadevaia received 227 of the Company's Series L preferred stock, at an original issue price of \$10,000 per share.

Purchase Agreement

In November 2017 the Company determined it was in its best interest to discontinue certain aspects of the IPC business. On November 6, 2017, the Company began that process to discontinue the business and entered into an agreement with Edge Communications Solutions LLC ("Edge") pursuant to which the Company assigned certain of the assets and liabilities related to its IPC subsidiary. Assets assigned to Edge consisted of certain accounts receivable totaling approximately \$434, prepaid labor and prepaid expenses totaling approximately \$53, and net fixed assets totaling approximately \$66. Liabilities assigned to Edge consisted of progress billings and deferred revenue totaling approximately \$236 and accounts payable totaling approximately \$278. Edge also assumed certain open maintenance contracts. As consideration for the agreement, the Company received a working capital adjustment of \$500 in cash on November 6, 2017. IPC has maintained all of its reseller agreements.

In connection with the agreement, on November 6, 2017, the Company signed a Transition Services Agreement with Edge, whereby the Company will provide transition services and continue to operate the IPC subsidiary with Edge until December 31, 2017, unless sooner terminated by mutual agreement of the parties or upon 30 days prior written notice.

Dominion November 4, 2017 Exchange Agreement Conversions

During October 2017, the Company issued an aggregate of 6,369,048 shares of its common stock to Dominion Capital LLC upon the conversion of \$27 of principal and accrued interest of a note outstanding.

From November 1 through November 9, 2017, the Company issued an aggregate of 4,943,041 shares of its common stock to Dominion Capital LLC upon the conversion of \$67 of principal and accrued interest of a note outstanding.

Forward Investments, LLC Promissory Note Conversions

During October 2017, the Company issued an aggregate of 47,495,801 shares of its common stock to Forward Investments, LLC upon the conversion of \$300 of principal of a note outstanding.

From November 1 through November 9, 2017, the Company issued an aggregate of 29,247,349 shares of its common stock to Forward Investments, LLC upon the conversion of \$136 of principal of a note outstanding.

RDW October 12, 2017 9.9% Convertible Promissory Note Conversions

During October 2017, the Company issued an aggregate of 28,932,178 shares of its common stock to RDW upon the conversion of \$117 of principal of a note outstanding.

From November 1 through November 9, 2017, the Company issued an aggregate of 33,447,051 shares of its common stock to RDW upon the conversion of \$133 of principal of a note outstanding.

RDW July 18, 2017 2.5% Convertible Promissory Note Conversions

During October 2017, the Company issued an aggregate of 12,983,903 shares of its common stock to RDW upon the conversion of \$103 of principal of a note outstanding.

Smithline Senior Convertible Note Debt Conversions

During October 2017, the Company issued an aggregate of 2,579,105 shares of its common stock to Smithline upon the conversion of \$22 of principal and accrued interest of a note outstanding.

JGB Waltham Warrant Exercises

During October 2017, the Company issued 17,255,194 shares of its common stock to JGB Waltham upon the cashless exercise of an aggregate of \$500 of an outstanding warrant. The shares were issued at an average exercise price of \$0.006 per share. These exercises

represented the full outstanding amount of the warrant as of September 30, 2017.

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion of our financial condition and results of operations for the three and nine months ended September 30, 2017 and 2016 should be read in conjunction with our unaudited condensed consolidated financial statements and the notes to those statements that are included elsewhere in this report. Our discussion includes forward-looking statements based upon current expectations that involve risks and uncertainties, such as our plans, objectives, expectations and intentions. Actual results and the timing of events could differ materially from those anticipated in these forward-looking statements as a result of a number of factors, including those set forth under Item 1A. Risk Factors appearing in our Annual Report on Form 10-K for the year ended December 31, 2016, as filed on March 13, 2017 with the Securities and Exchange Commission. We use words such as “anticipate,” “estimate,” “plan,” “project,” “continuing,” “ongoing,” “expect,” “believe,” “intend,” “may,” “will,” “should,” “could,” and similar expressions to identify forward-looking statements. See the information under the caption “Forward Looking Statements” on page 1 of this report.

Unless expressed otherwise, all dollar amounts other than per share amounts are expressed in thousands.

Overview

We operate in three reportable segments: applications and infrastructure, professional services and managed services. The reporting segments represent an aggregation of individual operating segments with similar economic characteristics. The applications and infrastructure operating segment is an aggregation of the component operations of TNS, the AWS Entities (which we sold in April 2017), Tropical, RM Leasing and RM Engineering. The professional services operating segment is an aggregation of the operations of the ADEX Entities and SDNE (which we sold in May 2017). The managed services operating segment is comprised of the operations of IPC (which we began the process of discontinuing in November 2017).

On February 17, 2016, we sold certain assets of our formally-owned VaultLogix and subsidiaries reporting unit, which was included in our former cloud services segment. On April 29, 2016, we sold certain assets of our former wholly-owned subsidiary, Axim. On January 31, 2017, we sold the Highwire division of ADEX. The operations of VaultLogix and its subsidiaries and Axim have been excluded from the comparative tables noted below.

Results of Continuing Operations – Three months ended September 30, 2017 and 2016

Revenues:

	Three months ended		Change	
	September 30,		Dollars	Percentage
	2017	2016		
Applications and infrastructure	\$ 3,169	\$ 4,186	\$ (1,017)	-24%
Professional services	4,851	10,064	(5,213)	-52%
Managed services	2,014	5,303	(3,289)	-62%
Total	\$ 10,034	\$ 19,553	\$ (9,519)	-49%

Revenues for the three-month period ended September 30, 2017 decreased approximately \$9.6 million, or 49%, to \$10.0 million, as compared to \$19.6 million for the corresponding period in 2016. The decrease in revenues resulted primarily from a decrease in revenues from our managed services and professional services segments. Hardware sales in our managed services segment declined in the third quarter of 2017 compared to 2016. In addition, subsidiaries disposed of during the nine months ended September 30, 2017 did not account for revenues during the three months ended September 30, 2017. These subsidiaries accounted for \$7.7 million of revenues during the three months ended September 30, 2016.

During the three-month period ended September 30, 2017, 48% of our revenue was derived from our professional services segment, 20% from our managed services segment and 32% from our applications and infrastructure segment. During the three-month period ended September 30, 2016, 52% of our revenue was derived from our professional services segment, 27% from our managed services segment and 21% from our applications and infrastructure segment. Revenues from our managed services segment tends to be recurring in nature.

Cost of revenue and gross margin:

	Three months ended September 30,		Change	
	2017	2016	Dollars	Percentage
Applications and infrastructure				
Cost of revenue	\$ 1,953	\$ 3,256	\$ (1,303)	-40%
Gross margin	\$ 1,216	\$ 930	\$ 286	31%
Gross profit percentage	38%	22%		
Professional services				
Cost of revenue	\$ 4,093	\$ 6,724	\$ (2,631)	-39%
Gross margin	\$ 758	\$ 3,340	\$ (2,582)	-77%
Gross profit percentage	16%	33%		
Managed services				
Cost of revenue	\$ 1,232	\$ 3,960	\$ (2,728)	-69%
Gross margin	\$ 782	\$ 1,343	\$ (561)	-42%
Gross profit percentage	39%	25%		
Total				
Cost of revenue	\$ 7,278	\$ 13,940	\$ (6,662)	-48%
Gross margin	\$ 2,756	\$ 5,613	\$ (2,857)	-51%
Gross profit percentage	27%	29%		

Cost of revenue for the three-month periods ended September 30, 2017 and 2016 primarily consisted of direct labor provided by employees, services provided by subcontractors, direct material and other related costs. For a majority of the contract services we perform, our customers provide all necessary materials and we provide the personnel, tools and equipment necessary to perform installation and maintenance services. The decrease in cost of revenue of \$6.7 million, or 48%, for the three-month period ended September 30, 2017 as compared to the 2016 period was primarily attributable to the decrease in cost of revenue in our managed services and professional services segments as described above. Costs of revenue as a percentage of revenues was 73% for the three-month period ended September 30, 2017, as compared to 71% for the same period in 2016.

Our gross profit percentage was 27% for the three-month period ended September 30, 2017, as compared to 29% for the comparable period in 2016. The overall decrease in gross profit percentage was primarily due to a higher percentage of revenue in this period coming from our professional services segment, due to utilizing more subcontractor labor which has historically lower margins.

Salaries and wages:

	Three months ended September 30,		Change	
	2017	2016	Dollars	Percentage
Applications and infrastructure				
Percentage of total revenue	\$ 264	\$ 597	\$ (333)	-56%
	3%	3%		
Professional services				
Percentage of total revenue	\$ 448	\$ 1,669	\$ (1,221)	-73%
	4%	9%		
Managed services				
Percentage of total revenue	\$ 375	\$ 1,142	\$ (767)	-67%
	4%	6%		
Corporate				
Percentage of total revenue	\$ 1,271	\$ 1,680	\$ (409)	-24%
	13%	9%		
Total				
Percentage of total revenue	\$ 2,358	\$ 5,088	\$ (2,730)	-54%
	24%	26%		

For the three-month period ended September 30, 2017, salaries and wages decreased \$2.7 million to \$2.4 million as compared to approximately \$5.1 million for the same period in 2016. The decrease resulted primarily from a decrease in salaries and wages in our professional services and managed services segments as we focused on reducing salaries and wages and SG&A costs. Salaries and wages were 24% and 26% of revenue in the three-month period ended September 30, 2017 and 2016, respectively. Additionally, subsidiaries disposed of during the nine months ended September 30, 2017 did not account for salaries and wages during the three months ended September 30, 2017. These subsidiaries accounted for \$1.4 million for the three months ended September 30, 2016.

Selling, General and Administrative:

	Three months ended		Change	
	September 30,		Dollars	Percentage
	2017	2016		
Applications and infrastructure	\$ 210	\$ 527	\$ (317)	-60%
Percentage of total revenue	2%	3%		
Professional services	\$ 305	\$ 522	\$ (217)	-42%
Percentage of total revenue	3%	3%		
Managed services	\$ 286	\$ 795	\$ (509)	-64%
Percentage of total revenue	3%	4%		
Corporate	\$ 539	\$ 1,913	\$ (1,374)	-72%
Percentage of total revenue	5%	9%		
Total	\$ 1,340	\$ 3,757	\$ (2,417)	-64%
Percentage of total revenue	13%	19%		

Selling, general and administrative costs include all of our corporate costs, as well as the costs of our subsidiaries' management personnel and administrative overhead. These costs consist of office rental, legal, consulting and professional fees, travel costs and other costs that are not directly related to the performance of our services under customer contracts. Selling, general and administrative expenses decreased approximately \$2.5 million, or 64%, to \$1.3 million in the three-month period ended September 30, 2017, as compared to \$3.8 million in the comparable period of 2016. The decrease was a result of decreases in all operating and corporate segments as we focused on reducing salaries and wages and SG&A costs. Selling, general and administrative expenses decreased to 13% of revenues in the three-month period ended September 30, 2017, from 19% in the comparable period in 2016 as discussed above. Additionally, subsidiaries disposed of during the nine months ended September 30, 2017 did not account for selling, general and administrative expenses during the three months ended September 30, 2017. These subsidiaries accounted for \$0.6 million for the three months ended September 30, 2016.

Interest Expense:

Interest expense for the three-month periods ended September 30, 2017 and 2016 was \$1.8 million and \$2.8 million, respectively. The decrease in interest expense primarily resulted from a decrease in overall outstanding debt as of the beginning of the three months ended September 30, 2017 compared to the same period of 2016. This was primarily due to the significant amount of debt that has been converted into the shares of our common stock during the past twelve months. Additionally, we have sold certain subsidiaries during the nine months ended September 30, 2017 and have used that cash to reduce debt.

Net Loss Attributable to our Common Stockholders.

Net loss attributable to our common stockholders was \$5.5 million for three-month period ended September 30, 2017, as compared to net income attributable to common stockholders of \$2.1 million for the three months ended September 30, 2016. The increase in net loss was primarily due to a decrease in the gain from the change in derivatives of \$8.0 million, an increase in the loss on extinguishment of debt of \$2.8 million, and a decrease in gross profit of \$2.9 million due to the sale of certain operating subsidiaries during 2017. Additionally, offsetting these declines, there were decreases in salaries and wages and selling, general and administrative expenses of \$5.1 million and a decrease in interest expense of \$1.2 million.

Goodwill and Intangible Asset Impairment

We consider the results of an income approach and a market approach in determining the fair value of the reportable units. We evaluated the forecasted revenue using a discounted cash flow model for each of the reporting units. We also noted no unusual cost factors that would impact operations based on the nature of the working capital requirements of the components comprising the reportable units. Current operating results, including any losses, are evaluated by us in the assessment of goodwill and other intangible assets. The estimates and assumptions used in assessing the fair value of the reporting units and the valuation of the underlying assets and liabilities are inherently subject to significant uncertainties. Key assumptions used in the income approach in evaluating goodwill are forecasts for each of the reporting unit revenue growth rates along with forecasted discounted free cash flows for each reporting unit, aggregated into each reporting segment. For the market approach, we used the guideline public company method, under which the fair value of a business is estimated by comparing the subject company to similar companies with publicly-traded ownership interests. From these "guideline" companies, valuation multiples are derived and then applied to the appropriate operating statistics of the subject company to arrive at indications of value.

While we use available information to prepare estimates and to perform impairment evaluations, actual results could differ significantly from these estimates or related projections, resulting in impairment related to recorded goodwill balances. Additionally, adverse conditions in the economy and future volatility in the equity and credit markets could impact the valuation of our reporting units. We can provide no assurances that, if such conditions occur, they will not trigger impairments of goodwill and other intangible assets in future periods.

Events that could cause the risk for impairment to increase are the loss of a major customer or group of customers, the loss of key personnel and changes to current legislation that may impact our industry or its customers' industries.

During the three months ended September 30, 2017 and 2016, there were no indicators of goodwill and intangible asset impairment.

Results of Continuing Operations – Nine months ended September 30, 2017 and 2016

Revenues:

	Nine months ended September 30,		Change	
	2017	2016	Dollars	Percentage
Applications and infrastructure	\$ 9,250	\$ 16,018	\$ (6,768)	-42%
Professional services	15,996	28,409	(12,413)	-44%
Managed services	6,859	15,349	(8,490)	-55%
Total	\$ 32,105	\$ 59,776	\$ (27,671)	-46%

Revenues for the nine-month period ended September 30, 2017 decreased \$27.7 million, or 46%, to \$32.1 million, as compared to \$59.8 million for the corresponding period in 2016. The decrease in revenues resulted primarily from subsidiaries which were disposed of during the nine months ended September 30, 2017. These disposed of subsidiaries accounted for \$4.8 million in revenues during the nine months ended September 30, 2017, compared to \$19.7 million for the same period in 2016. Additionally, revenues declined from our managed services segment due to slower than forecasted results. Hardware sales in our managed services segment declined in the nine months ended September 30, 2017 compared to 2016. Lastly, the decrease in our applications and infrastructure segment was due to the timing of certain projects. TNS recognizes revenue under the completed contract method, and certain large projects were not yet complete as of September 30, 2017. As a result, no revenue was recognized on these projects during the nine months ended September 30, 2017.

During the nine-month period ended September 30, 2017, 50% of our revenue was derived from our professional services segment, 21% from our managed services segment and 29% from our applications and infrastructure segment. During the nine-month period ended September 30, 2016, 47% of our revenue was derived from our professional services segment, 26% from our managed services segment and 27% from our applications and infrastructure segment. Revenues from our managed services segment tends to be recurring in nature.

Cost of revenue and gross margin:

	Nine months ended September 30,		Change	
	2017	2016	Dollars	Percentage
Applications and infrastructure				
Cost of revenue	\$ 6,375	\$ 13,235	\$ (6,860)	-52%
Gross margin	\$ 2,875	\$ 2,783	\$ 92	3%
Gross profit percentage	31%	17%		
Professional services				
Cost of revenue	\$ 13,122	\$ 20,694	\$ (7,572)	-37%
Gross margin	\$ 2,874	\$ 7,715	\$ (4,841)	-63%
Gross profit percentage	18%	27%		
Managed services				
Cost of revenue	\$ 4,857	\$ 10,601	\$ (5,744)	-54%
Gross margin	\$ 2,002	\$ 4,748	\$ (2,746)	-58%
Gross profit percentage	29%	31%		
Total				
Cost of revenue	\$ 24,354	\$ 44,530	\$ (20,176)	-45%
Gross margin	\$ 7,751	\$ 15,246	\$ (7,495)	-49%
Gross profit percentage	24%	26%		

Cost of revenue for the nine-month periods ended September 30, 2017 and 2016 primarily consisted of direct labor provided by employees, services provided by subcontractors, direct material and other related costs. For a majority of the contract services we perform, our customers provide all necessary materials and we provide the personnel, tools and equipment necessary to perform installation and maintenance services. The decrease in cost of revenue of \$20.2 million, or 45%, for the nine-month period ended September 30, 2017 as compared to the 2016 period was primarily attributable to the decrease in revenue as described above. Costs of revenue as a percentage of revenues was 76% for the nine-month period ended September 30, 2017, as compared to 74% for the same period in 2016.

Our gross profit percentage was 24% for the nine-month period ended September 30, 2017, as compared to 26% for the comparable period in 2016. The overall decrease in gross profit percentage was primarily due a higher percentage of revenue in this period coming from our professional services segment, which has historically lower margins than our other two segments.

Salaries and wages:

	Nine months ended September 30,		Change	
	2017	2016	Dollars	Percentage
Applications and infrastructure				
Percentage of total revenue	4%	3%		
Professional services				
Percentage of total revenue	7%	7%		
Managed services				
Percentage of total revenue	4%	6%		
Corporate				
Percentage of total revenue	10%	7%		
Total				
Percentage of total revenue	25%	22%		

For the nine-month period ended September 30, 2017, salaries and wages decreased \$5.4 million to \$8.0 million as compared to approximately \$13.4 million for the same period in 2016. The decrease resulted primarily from a decrease in salaries and wages in our professional services, managed services and corporate segments as we focused on reducing salaries and wages and SG&A costs. Salaries and wages were 25% and 22% of revenue in the nine-month period ended September 30, 2017 and 2016, respectively. Additionally, subsidiaries disposed during the nine months ended September 30, 2017 accounted for \$0.9 million in salaries and wages during the nine months ended September 30, 2017, compared to \$1.8 million for the same period in 2016.

Selling, General and Administrative:

	Nine months ended September 30,		Change	
	2017	2016	Dollars	Percentage
Applications and infrastructure	\$ 845	\$ 1,703	\$ (858)	-50%
Percentage of total revenue	3%	3%		
Professional services	\$ 1,055	\$ 1,561	\$ (506)	-32%
Percentage of total revenue	3%	3%		
Managed services	\$ 1,200	\$ 2,319	\$ (1,119)	-48%
Percentage of total revenue	4%	4%		
Corporate	\$ 3,368	\$ 6,243	\$ (2,875)	-46%
Percentage of total revenue	10%	10%		
Total	\$ 6,468	\$ 11,826	\$ (5,358)	-45%
Percentage of total revenue	20%	20%		

Selling, general and administrative costs include all of our corporate costs, as well as the costs of our subsidiaries' management personnel and administrative overhead. These costs consist of office rental, legal, consulting and professional fees, travel costs and other costs that are not directly related to the performance of our services under customer contracts. Selling, general and administrative expenses decreased approximately \$5.3 million, or 45%, to \$6.5 million in the nine-month period ended September 30, 2017, as compared to \$11.8 million in the comparable period of 2016. The decrease was a result of decreases in the applications and infrastructure, managed services and corporate segments as we focused on reducing salaries and wages and SG&A costs. Selling, general and administrative expenses as a percentage of revenues was 20% for nine months ended September 30, 2017 and 2016. Additionally, subsidiaries disposed of during the nine months ended September 30, 2017 accounted for \$0.5 million in SG&A expense during the nine months ended September 30, 2017, compared to \$1.0 million for the same period in 2016.

Interest Expense:

Interest expense for the nine-month periods ended September 30, 2017 and 2016 was \$7.4 million and \$11.0 million, respectively. The decrease in interest expense primarily resulted from a decrease in overall outstanding debt as of the beginning of the nine months ended September 30, 2017 compared to the same period of 2016. This was primarily due to the significant amount of debt that has been converted into the shares of our common stock during the past twelve months. Additionally, we have sold certain subsidiaries during the nine months ended September 30, 2017 and have used that cash to reduce debt.

Net Loss Attributable to our Common Stockholders.

Net loss attributable to our common stockholders was \$31.7 million for nine-month period ended September 30, 2017, as compared to net loss attributable to common stockholders of \$15.7 million for the nine months ended September 30, 2016. The increase in net loss was primarily due to a decrease in the gain from the change in derivatives of \$16.3 million, a decrease in gross profit of \$7.5 million primarily due to the sale of certain operating subsidiaries during 2017 and an increase in the loss on disposal of subsidiary of \$5.2 million. Additionally, offsetting these declines, there were decreases in salaries and wages and selling, general and administrative expenses of \$10.8 million, a decrease in interest expense of \$3.6 million and a decrease in the loss on extinguishment of debt of \$4.0 million.

Goodwill and Intangible Asset Impairment

We consider the results of an income approach and a market approach in determining the fair value of the reportable units. We evaluated the forecasted revenue using a discounted cash flow model for each of the reporting units. We also noted no unusual cost factors that would impact operations based on the nature of the working capital requirements of the components comprising the reportable units. Current operating results, including any losses, are evaluated by us in the assessment of goodwill and other intangible assets. The estimates and assumptions used in assessing the fair value of the reporting units and the valuation of the underlying assets and liabilities are inherently subject to significant uncertainties. Key assumptions used in the income approach in evaluating goodwill are forecasts for each of the reporting unit revenue growth rates along with forecasted discounted free cash flows for each reporting unit, aggregated into each reporting segment. For the market approach, we used the guideline public company method, under which the fair value of a business is estimated by comparing the subject company to similar companies with publicly-traded ownership interests. From these “guideline” companies, valuation multiples are derived and then applied to the appropriate operating statistics of the subject company to arrive at indications of value.

While we use available information to prepare estimates and to perform impairment evaluations, actual results could differ significantly from these estimates or related projections, resulting in impairment related to recorded goodwill balances. Additionally, adverse conditions in the economy and future volatility in the equity and credit markets could impact the valuation of our reporting units. We can provide no assurances that, if such conditions occur, they will not trigger impairments of goodwill and other intangible assets in future periods.

Events that could cause the risk for impairment to increase are the loss of a major customer or group of customers, the loss of key personnel and changes to current legislation that may impact our industry or its customers’ industries.

During the first nine months of 2016, we evaluated the results of the reporting units included in our professional services segments and determined that these reporting units were not impaired.

During the nine months ended September 30, 2017, we sold our Highwire division. Management analyzed the reporting unit which included Highwire for impairment in accordance with ASC 350 Topic 350, *Intangibles – Goodwill and Other*, which requires that the goodwill remaining in the portion of the reporting unit to be retained shall be tested for impairment in accordance with paragraphs 350-20-35-3A through 35-19 using its adjusted carrying amount. In conjunction with testing for goodwill impairment, we also tested for intangible asset impairment. Based on our analysis, we recorded goodwill impairment for ADEX and SDNE of \$2,885 and \$261, respectively, and intangible asset impairment for ADEX and SDNE of \$637 and \$160, respectively, in the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017.

During the nine months ended September 30, 2017, we sold our SDNE division. Management analyzed the reporting unit which included SDNE for impairment in accordance with ASC 350 Topic 350, *Intangibles – Goodwill and Other*, which requires that the goodwill remaining in the portion of the reporting unit to be retained shall be tested for impairment in accordance with paragraphs 350-20-35-3A through 35-19 using its adjusted carrying amount. In conjunction with testing for goodwill impairment, we also tested for intangible asset impairment. Based on our analysis, the reporting units in our professional services segment were not impaired.

During the nine months ended September 30, 2017, we sold our AWS Entities. Management analyzed the reporting unit which included the AWS Entities for impairment in accordance with ASC 350 Topic 350, *Intangibles – Goodwill and Other*, which requires that the goodwill remaining in the portion of the reporting unit to be retained shall be tested for impairment in accordance with paragraphs 350-20-35-3A through 35-19 using its adjusted carrying amount. In conjunction with testing for goodwill impairment, we also tested for intangible asset impairment. Based on our analysis, we recorded goodwill impairment for TNS and RME of \$596 and \$25, respectively, and intangible asset impairment for TNS and RME of \$123 and \$39, respectively, in the unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017.

Liquidity and Capital Resources

We believe that our available cash balance as of the date of this filing will not be sufficient to fund our anticipated level of operations for at least the next 12 months, and as a result there is substantial doubt about our ability to continue as a going concern. Management believes that our ability to continue our operations depends on our ability to sustain and grow revenue and results of operations as well as our ability to access capital markets when necessary to accomplish our strategic objectives. Management believes that we will continue to incur losses for the immediate future. For the three and nine months ended September 30, 2017, we generated gross profits from operations, but we incurred negative cash flow from operations. We expect to finance our cash needs from the results of operations and, depending on results of operations, we may need additional equity or debt financing until we can achieve profitability and positive cash flows from operating activities, if ever.

At September 30, 2017, we had a working capital deficit of \$41.1 million, as compared to a working capital deficit of \$39.4 million at December 31, 2016.

Within the next 12 months, we have obligations relating to the payment of indebtedness on term loans of \$28.9 million.

We anticipate meeting our cash obligations on our indebtedness that is payable within the next 12 months from the results of operations and, depending on results of operations, we may need additional equity or debt financing. Additionally, during January 2017, we sold the Highwire division of our ADEX subsidiary for a \$4 million cash payment plus a working capital adjustment, which was paid to us in October 2017, of approximately \$0.4 million. \$2.5 million of the net proceeds from the sale of our Highwire division was applied to the repayment of our indebtedness to JGB (Cayman) Concord Ltd. Additionally, on April 25, 2017, we sold 80.1% of certain assets in the AWS Entities for a \$2.0 million convertible note, a potential earn out of 3X EBITDA for the first six months after closing, cash of \$0.1 million and a working capital adjustment of \$1.2 million payable 60 days after the closing. We expect to convert the note into freely tradable common shares of the purchaser six months after the closing. We have not yet finalized the numbers for the potential earn-out or the working capital adjustment. On May 17, 2017, we sold SDNE for \$1.4 million in cash. Most of that cash was subsequently used to pay down debt. On October 11, 2017, a judgement was entered against us in the amount of \$0.7 million. We are currently in settlement discussions, while we also weigh exercising our rights to appeal. Lastly, On November 6, 2017, we assigned certain assets and liabilities of IPC for a \$0.5 million working capital adjustment, paid in cash on the date of the assignment.

Our future capital requirements for our operations will depend on many factors, including the profitability of our businesses, the number and cash requirements of other acquisition candidates that we pursue, and the costs of our operations. Our management has taken several actions to ensure that we will have sufficient liquidity to meet our obligations through the next 12 months, including the reduction of certain general and administrative expenses, consulting expenses and other professional services fees, and the sale of certain of our operating subsidiaries. Additionally, if our actual revenues are less than forecasted, we anticipate implementing headcount reductions to a level that more appropriately matches then-current revenue and expense levels. We also are evaluating other measures to further improve our liquidity, including the sale of equity or debt securities and entering into joint ventures with third parties. In July 2017, we elected to reduce related-party debt by converting such debt into shares of our Series J preferred stock. In October 2017, we elected to reduce certain third-party debt by converting such debt into shares of our preferred stock. We may elect to reduce additional third-party debt in the future by converting such debt into shares of our common stock or preferred stock. We are currently in discussions with a third party on a credit facility to enhance our liquidity position. Our management believes that these actions will enable us to meet our liquidity requirements through the next 12 months. There is no assurance that we will be successful in any capital-raising efforts that we may undertake to fund operations during the next twelve months.

We plan to generate positive cash flow from our subsidiaries. However, to execute our business plan, service our existing indebtedness and implement our business strategy, we will need to obtain additional financing from time to time and may choose to raise additional funds through public or private equity or debt financings, a bank line of credit, borrowings from affiliates or other arrangements. We cannot be sure that any additional funding, if needed, will be available on terms favorable to us or at all. Furthermore, any additional capital raised through the sale of equity or equity-linked securities may dilute our current stockholders' ownership in us and could also result in a decrease in the market price of our common stock. The terms of those securities issued by us in future capital transactions may be more favorable to new investors and may include the issuance of warrants or other derivative securities, which may have a further dilutive effect. We also may be required to recognize non-cash expenses in connection with certain securities we issue, such as convertible notes and warrants, which may adversely impact our financial condition. Furthermore, any debt financing, if available, may subject us to restrictive covenants and significant interest costs. There can be no assurance that we will be able to raise additional capital, when needed, to continue operations in their current form.

We had capital expenditures of \$0 and \$0.02 million for the three-month periods ended September 30, 2017 and 2016, respectively. We had capital expenditures of \$0.03 million and \$0.1 million for the nine-month periods ended September 30, 2017 and 2016, respectively. We expect our capital expenditures for the next 12 months to be consistent with our prior spending. These capital expenditures will be primarily utilized for equipment needed to generate revenue and for office equipment. We expect to fund such capital expenditures out of our working capital.

As of September 30, 2017, we had cash of \$0.8 million, which was exclusively denominated in U.S. dollars and consisted of bank deposits.

The following summary of our cash flows for the periods indicated has been derived from our unaudited condensed consolidated financial statements, which are included elsewhere in this report:

Summary of Cash Flows

(dollars amounts in thousands)	Nine months ended September 30,	
	2017	2016
Net cash provided by (used in) operating activities	(1,072) \$	(12,495)
Net cash provided by investing activities	4,791	20,840
Net cash provided by (used in) financing activities	(4,682)	(13,667)

Net cash used in operating activities for the nine months ended September 30, 2017 was \$1.1 million, which included the net loss for the period of \$31.8 million. The net loss was partially offset by \$4.6 million of amortization of debt discount and deferred debt issuance costs, goodwill and intangible asset impairment charges totaling \$4.7 million, loss on extinguishment of debt of \$5.5 million, and changes in operating assets and liabilities of \$7.6 million.

Net cash provided by investing activities for the nine months ended September 30, 2017 was \$489 million. This consisted primarily of \$4.0 million of proceeds received from the sale of our Highwire subsidiary, along with \$1.1 million of cash proceeds received in connection with the sale of SDNE.

Net cash used in financing activities for the nine months ended September 30, 2017 was \$4.7 million. This consisted primarily of utilizing \$3.6 million of cash from the proceeds of the sale of our Highwire subsidiary to make term loan-related repayments, along with other repayments of receivables purchase agreements and term loans totaling approximately \$1.4 million.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Not applicable for a smaller reporting company.

Item 4. Controls and Procedures.

Evaluation of Disclosure Controls and Procedures

We maintain “disclosure controls and procedures,” as such term is defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”). In designing and evaluating our disclosure controls and procedures, our management recognized that disclosure controls and procedures, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of disclosure controls and procedures are met. Additionally, in designing disclosure controls and procedures, our management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible disclosure controls and procedures. The design of any disclosure controls and procedures also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

As of the end of the period covered by this Quarterly Report on Form 10-Q, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as defined in Rule 13a-15(e) and 15d-15(e) of the Exchange Act. Based on that evaluation and the material weaknesses described below, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were not effective such that the information relating to our company required to be disclosed in our SEC reports (i) is not recorded, processed, summarized and reported within the time periods specified in SEC rules and forms and (ii) is not accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure. A material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting such that there is a reasonable possibility that a material misstatement of our financial statements will not be prevented or detected on a timely basis. The material weaknesses relate to our inability to timely file our reports and other information with the SEC as required under Section 13 of the Exchange Act, together with material weaknesses in our internal control over financial reporting. Our management also has identified material weaknesses in our internal controls over financial reporting relating to (i) our failure to effectively implement comprehensive entity-level internal controls, (ii) our lack of a sufficient complement of personnel with an appropriate level of knowledge and experience in the application of U.S. GAAP commensurate with our financial reporting requirements and, (iii) our lack of the quantity of resources necessary to implement an appropriate level of review controls to properly evaluate the completeness and accuracy of the transactions into which we enter. Our management believes that these weaknesses are due in part to the small size of our staff, which makes it challenging to maintain adequate disclosure controls. When our cash flow from operations improves, we plan to hire additional experienced accounting and other personnel to assist with filings and financial record keeping and to take additional steps to improve our financial reporting systems and implement new policies, procedures and controls.

Changes in Internal Control over Financial Reporting

None.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings.

Pending Litigation

There have been no material developments in any of the legal proceedings discussed in Item 3 of our Annual Report on Form 10-K for the year ended December 31, 2016, except as described below.

As reported in Item 3 of our Annual Report on Form 10-K for the year ended December 31, 2016, we are a party to the following purported class action lawsuit and related derivative actions:

- In March 2014, a complaint entitled *In re InterCloud Systems Sec. Litigation*, Case No. 3:14-cv-01982 (D.N.J.) was filed in the United States District Court for the District of New Jersey against our company, our Chairman of the Board and Chief Executive Officer, Mark Munro, The DreamTeamGroup and MissionIR, as purported securities advertisers and investor relations firms, and John Mylant, a purported investor and investment advisor. The complaint was purportedly filed on behalf of a class of certain persons who purchased our common stock between November 5, 2013 and March 17, 2014. The complaint alleged violations by the defendants (other than Mark Munro) of Section 10(b) of the Exchange Act, and other related provisions in connection with certain alleged courses of conduct that were intended to deceive the plaintiff and the investing public and to cause the members of the purported class to purchase shares of our common stock at artificially inflated prices based on untrue statements of a material fact or omissions to state material facts necessary to make the statements not misleading. The complaint also alleged that Mr. Munro and our company violated Section 20 of the Securities Exchange Act of 1934, as amended, as controlling persons of the other defendants.
- In January 2016, a derivative complaint entitled *Michael E. Sloan, derivatively and on behalf of InterCloud Systems, Inc. v. Mark Munro, Mark F. Durfee, Charles K. Miller, Neal Oristano, Daniel J. Sullivan, Roger M. Ponder, Lawrence M. Sands, Frank Jadevaia, and Scott Davis, Defendants, and InterCloud Systems, Inc., Nominal Defendant*, Case No. 11878 (DE Chancery) was filed in the Delaware Chancery Court. This action arises out of the same conduct at issue in the purported class action lawsuit. In the complaint, nominal plaintiff alleges that the individual defendants breached their fiduciary duty as directors and officers, abused control, grossly mismanaged, and unjustly enriched themselves by having knowingly hired a stock promotion firm that caused analyst reports to be disseminated that falsely stated they were not paid for by such stock promotion firm and our company, and were written on behalf of our company for the purpose of promoting our company and driving up its stock price.
- In June 2016, a derivative complaint entitled *Wasseem Hamdan, derivatively and on behalf of InterCloud Systems, Inc. v. Mark Munro, Mark F. Durfee, Charles K. Miller, Neal Oristano, and Roger M. Ponder, Defendants, and InterCloud Systems, Inc., Nominal Defendant*, Case No.: 3:16-cv-03706 (D.N.J.) was filed in the New Jersey Federal District Court. This action arises out of the same conduct at issue in the purported class action lawsuit. In the complaint, nominal plaintiff alleges that the individual defendants breached their fiduciary duty as directors and officers, grossly mismanaged, and unjustly enriched themselves during the relevant period (December 2013 to the present) by having knowingly hired a stock promotion firm that caused analyst reports to be disseminated that falsely stated they were not paid for by such stock promotion firm and our company, and were written on behalf of us for the purpose of promoting our company and driving up its stock price.
- In July 2016, a derivative complaint entitled *John Scrutchens, derivatively and on behalf of InterCloud Systems, Inc. v. Mark E. Munro, Mark F. Durfee, Charles K. Miller, Neal Oristano, and Roger Ponder, Defendants, and InterCloud Systems, Inc., Nominal Defendant*, Case No.: 3:16-CV-04207-FLW-DEA (D.N.J.) was filed in the United States Federal District Court for the District of New Jersey. This action arises out of the same conduct at issue in the purported class action lawsuit filed against our company. In the complaint, nominal plaintiff alleges that the individual defendants violated Section 14(a) of the Securities Exchange Act of 1934, as amended, and Rule 14a-9 promulgated thereunder because in exercising reasonable care as directors of our company, the defendants knew or should have known that statements contained in our proxy statements for our annual stockholders' meetings held in 2013 and 2014 were false and misleading in that such proxy statements (i) omitted material information regarding, among other wrongdoings, the purported wrongdoings of the defendants that generally are at issue in the purported class action lawsuit filed against us and the other derivative actions filed against the defendants, and (ii) included by reference materially false and misleading financial statements.

In April 2017, the parties in all of the foregoing proceedings reached a global settlement in principle for an aggregate of \$3.0 million, which amount will be paid by our insurers. We and the other parties in such proceedings obtained preliminary court approval of the settlement on August 25, 2017, and the courts have set the final approval hearing for December 4, 2017. After preliminary approval of the settlement by the New Jersey courts, the plaintiff in the Delaware action voluntarily dismissed that action. While we believe the global settlement will be approved by the applicable courts, there can be no assurance that such settlement will be approved.

On October 11, 2017, the U.S. District Court for the District of New Jersey (the “District Court”) entered a judgment in favor of White Winston Select Asset Funds, LLC (“White Winston”) against us in the amount of \$0.7 million. White Winston previously sought a break-up fee of \$0.5 million and attorney fees and costs allegedly due in connection with a contemplated but ultimately unsuccessful financing transaction. We filed a motion to dismiss, which was granted in its entirety by the District Court. White Winston subsequently appealed, and the United States Court of Appeals for the Third Circuit ultimately reversed. After considering the parties cross-motions for summary judgment, the District Court ruled in White Winston’s favor and rendered the judgment above. We are in settlement discussions with White Winston, while we also weigh exercising our rights to appeal.

Item 1A. Risk Factors.

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, “Item 1A. Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2016, which could materially affect our business, financial condition, or future results. The risks described in our Annual Report on Form 10-K are not the only risks we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and operating results.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

During the quarter ended September 30, 2017, we issued securities in the following transactions, each of which was exempt from the registration requirements of the Securities Act. Except for the shares of our common stock that were issued upon the conversion of our convertible debt securities or the grants of shares of common stock under our 2012 Performance Incentive Plan, all of the below-referenced securities were issued pursuant to the exemption from registration under Section 4(2) of the Securities Act and are deemed to be restricted securities for purposes of the Securities Act. There were no underwriters or placement agents employed in connection with any of these transactions. Use of the exemption provided in Section 4(2) for transactions not involving a public offering is based on the following facts:

- Neither we nor any person acting on our behalf solicited any offer to buy or sell securities by any form of general solicitation or advertising.
- The recipients were either accredited or otherwise sophisticated individuals who had such knowledge and experience in business matters that they were capable of evaluating the merits and risks of the prospective investment in our securities.
- The recipients had access to business and financial information concerning our company.
- All securities issued were issued with a restrictive legend and may only be disposed of pursuant to an effective registration or exemption from registration in compliance with federal and state securities laws.

The shares of our common stock that were issued upon the conversion of our convertible debt securities and warrants were issued pursuant to the exemption from registration under Section 3(a)(9) of the Securities Act and are deemed to be restricted securities for purposes of the Securities Act.

All dollar amounts presented below are in thousands, except share and per share data.

In July 2017, we issued an aggregate of 17,811,834 shares of common stock to Dominion Capital LLC in satisfaction of notes payable and accrued interest aggregating \$509. The shares were issued at an average fair value of \$0.03 per share, per the terms of the agreement.

In July 2017, we issued 44,641,199 shares of common stock to Forward Investments, LLC in satisfaction of notes payable aggregating \$1,172. The shares were issued at an average fair value of \$0.026 per share, per the terms of the agreement.

In July 2017, we issued 10,655,548 shares of common stock to JGB Concord in satisfaction of notes payable aggregating \$100. The shares were issued at an average fair value of \$0.005 per share, per the terms of the agreement.

In July 2017, we issued 37,343,753 shares of common stock to JGB Waltham in satisfaction of notes payable and accrued interest aggregating \$351. The shares were issued at an average fair value of \$0.009 per share, per the terms of the agreement.

In July 2017, we issued 20,614,455 shares of common stock to MEF I, L.P. in satisfaction of notes payable and accrued interest aggregating \$461. The shares were issued at an average fair value of \$0.022 per share, per the terms of the agreement.

In July 2017, we issued 1,745,186 shares of common stock to RDW in satisfaction of the April 3, 2017 note payable aggregating \$100. The shares were issued at an average fair value of \$0.057 per share, per the terms of the agreement.

In July 2017, we issued 12,547,039 shares of common stock to RDW in satisfaction of the July 18, 2017 note payable aggregating \$253. The shares were issued at an average fair value of \$0.02 per share, per the terms of the agreement.

In August 2017, we issued 60,135,366 shares of common stock to Forward Investments, LLC in satisfaction of notes payable aggregating \$790. The shares were issued at an average fair value of \$0.013 per share, per the terms of the agreement.

In August 2017, we issued 10,642,438 shares of common stock to JGB Waltham in satisfaction of notes payable and accrued interest aggregating \$100. The shares were issued at an average fair value of \$0.009 per share, per the terms of the agreement.

In August 2017, we issued 4,941,466 shares of common stock to Smithline in satisfaction of notes payable and accrued interest aggregating \$135. The shares were issued at an average fair value of \$0.027 per share, per the terms of the agreement.

In August 2017, we issued 6,578,421 shares of common stock to MEF I, L.P. in satisfaction of notes payable and accrued interest aggregating \$96. The shares were issued at an average fair value of \$0.015 per share, per the terms of the agreement.

In August 2017, we issued 29,793,261 shares of common stock to RDW in satisfaction of the July 18, 2017 note payable aggregating \$355. The shares were issued at an average fair value of \$0.012 per share, per the terms of the agreement.

In August 2017, we issued 6,226,054 shares of common stock to JGB Waltham upon the cashless exercise of \$250 of an outstanding warrant. The shares were issued at an exercise price of \$0.009 per share, per the terms of the agreement.

In September 2017, we issued 12,345,679 shares of common stock to RDW in satisfaction of notes payable aggregating \$100. The shares were issued at an average fair value of \$0.008 per share, per the terms of the agreement.

In September 2017, we issued 7,616,488 shares of common stock to JGB Waltham upon the cashless exercise of \$250 of an outstanding warrant. The shares were issued at an exercise price of \$0.009 per share, per the terms of the agreement.

Item 3. Defaults Upon Senior Securities.

None.

Item 4. Mine Safety Disclosures.

Not applicable.

Item 5. Other Information.

None.

Item 6. Exhibits.

31.1 [Certification of Principal Executive Officer Pursuant to Section 302 of Sarbanes-Oxley Act of 2002.](#)

31.2 [Certification of Principal Financial Officer Pursuant to Section 302 of Sarbanes-Oxley Act of 2002.](#)

32.1 [Certification of Principal Executive Officer Pursuant to Section 906 of Sarbanes-Oxley Act of 2002.](#)

32.2 [Certification of Principal Financial Officer Pursuant to Section 906 of Sarbanes-Oxley Act of 2002.](#)

101.INS* XBRL Instance Document

101.SCH* XBRL Taxonomy Schema Document

101.CAL* XBRL Taxonomy Extension Calculation Linkbase Document

101.LAB* XBRL Taxonomy Extension Label Linkbase Document

101.PRE* XBRL Taxonomy Extension Presentation Linkbase Document

101.DEF* XBRL Taxonomy Extension Definition Linkbase Document

* Furnished and not filed or a part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise not subject to liability under these sections.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

INTERCLOUD SYSTEMS, INC.

November 14, 2017

By: /s/ Timothy A. Larkin
Timothy A. Larkin,
Chief Financial Officer,
Principal Financial Officer and
Principal Accounting Officer

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER
PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO SECTION 302 OF
THE SARBANES-OXLEY ACT OF 2002**

I, Mark Munro, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of InterCloud Systems, Inc.:
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods present in this Quarterly Report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this Quarterly Report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financing reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 14, 2017

By: /s/ Mark Munro
Mark Munro
Chief Executive Officer

**CERTIFICATION OF CHIEF FINANCIAL OFFICER
PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO SECTION 302 OF
THE SARBANES-OXLEY ACT OF 2002**

I, Timothy Larkin, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of InterCloud Systems, Inc.:
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods present in this Quarterly Report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this Quarterly Report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 14, 2017

By: /s/ Timothy Larkin
Timothy Larkin
Chief Financial Officer

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying Quarterly Report on Form 10-Q of InterCloud Systems, Inc. for the quarter ended September 30, 2017, I, Mark Munro, Chief Executive Officer of InterCloud Systems, Inc., hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge and belief, that:

1. Such Quarterly Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in such Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of InterCloud Systems, Inc.

Date: November 14, 2017

By: /s/ Mark Munro
Mark Munro
Chief Executive Officer

The foregoing certification is being furnished as an exhibit to the Form 10-Q pursuant to Item 601(b)(32) of Regulation S-K and Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code) and accordingly, is not being filed as part of the Form 10-Q for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not incorporated by reference into any filing of InterCloud Systems, Inc., whether made before or after the date hereof, regardless of any general incorporation language in such filing.

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying Quarterly Report on Form 10-Q of InterCloud Systems, Inc. for the quarter ended September 30, 2017, I, Timothy Larkin, Chief Financial Officer of InterCloud Systems, Inc., hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge and belief, that:

1. Such Quarterly Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in such Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of InterCloud Systems, Inc.

Date: November 14, 2017

By: /s/ Timothy Larkin
Timothy Larkin
Chief Financial Officer

The foregoing certification is being furnished as an exhibit to the Form 10-Q pursuant to Item 601(b)(32) of Regulation S-K and Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code) and accordingly, is not being filed as part of the Form 10-Q for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not incorporated by reference into any filing of InterCloud Systems, Inc., whether made before or after the date hereof, regardless of any general incorporation language in such filing.